

PROOF OF REVENUE

August 1, 2015 Rates vs Proposed April 1, 2016 Rates

Annualized for year ended March 31, 2017

| | Calculated Revenue Current Rate | Calculated Revenue Prop. Rate | Diff. in Revenue Dollars | Diff. in Revenue Percent |
|---------------------------|--|--|---|---|
| Basic | \$639,389,506 | \$664,647,706 | \$25,258,200 | 3.95% |
| Diesel | \$739,536 | \$768,751 | \$29,215 | 3.95% |
| Seasonal | \$9,443,070 | \$9,816,266 | \$373,196 | 3.95% |
| FRWH | \$1,094,068 | \$1,137,265 | \$43,197 | 3.95% |
| Residential | \$650,666,180 | \$676,369,987 | \$25,703,808 | 3.95% |
| Small Non-Demand | \$147,726,877 | \$153,557,199 | \$5,830,322 | 3.95% |
| Small Demand | \$156,387,102 | \$162,554,726 | \$6,167,623 | 3.94% |
| Seasonal | \$670,793 | \$697,271 | \$26,478 | 3.95% |
| FRWH | \$476,017 | \$494,728 | \$18,711 | 3.93% |
| GS Small | \$305,260,789 | \$317,303,924 | \$12,043,135 | 3.95% |
| GS Medium | \$214,984,986 | \$223,455,835 | \$8,470,849 | 3.94% |
| Large 750 V-30 kV | \$95,274,244 | \$99,057,408 | \$3,774,164 | 3.96% |
| Large 30 - 100 kV | \$81,389,712 | \$84,608,458 | \$3,218,746 | 3.95% |
| Large > 100 kV | \$191,002,624 | \$198,556,983 | \$7,554,359 | 3.96% |
| GS Large | \$367,666,580 | \$382,213,849 | \$14,547,269 | 3.96% |
| Diesel GS & Gov. | \$7,342,132 | \$7,632,084 | \$289,952 | 3.95% |
| SEP | \$1,199,221 | \$1,199,221 | \$0 | 0.00% |
| General Service | \$896,453,708 | \$931,804,913 | \$35,351,205 | 3.94% |
| A & R Lighting | \$24,113,225 | \$25,063,323 | \$950,098 | 3.94% |
| DSM Reduction | (\$22,201,587) | (\$23,077,897) | (\$876,310) | 3.95% |
| Misc. Rev & Adjs | \$6,802,969 | \$7,074,485 | \$271,515 | 3.99% |
| GENERAL CONSUMERS | \$1,555,834,495 | \$1,617,234,811 | \$61,400,316 | 3.95% |