
Indigenous Procurement Policy

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[Rationale & Purpose](#) | [Definitions](#) | [Policy Statements](#)

Rationale & Purpose

Manitoba Hydro supports the advancement of reconciliation with Indigenous people in Manitoba and is committed to respecting and supporting Indigenous peoples in all aspects of its business, including promoting the participation of Indigenous Persons and Indigenous Businesses in Manitoba Hydro procurement.

The purpose of this policy is to identify the measures that may be used by Manitoba Hydro to promote the participation of Indigenous Businesses and Indigenous Persons on Manitoba Hydro work.

This policy works in combination with any agreements in place between Manitoba Hydro and Indigenous Nations and organizations. Where an agreement does exist, the terms and conditions contained in the agreement will take precedence.

Definitions

Indigenous Business:

- is a business which is registered to do business in the Province of Manitoba, and the firm, or its principals, maintains their facilities, equipment, and staff in Manitoba on a continuous basis;
- which is at least 51% owned and controlled by Indigenous Person(s); and
- where, if the business has six or more full-time employees, at least one-third of the employees are Indigenous Persons.

Note: a joint venture that, at the discretion and determination of Manitoba Hydro, provides benefits to Indigenous Persons consistent with the Rationale & Purpose of this policy, will also meet the definition of Indigenous Business.

Indigenous Person(s): a person normally resident in Manitoba who is a First Nations, Métis, non-status Indian, or Inuit person.

Scoping: for the purposes of this policy, means the breaking up of a normal contract package into smaller work packages to better suit the capability of the Indigenous Business(es) targeted to participate in the opportunity.

Policy Statements

Manitoba Hydro shall encourage participation of Indigenous Businesses and Indigenous Person(s) in business, employment, and training opportunities on Manitoba Hydro procurement through measures including:

Information Sharing

- Information is shared to promote opportunities for Indigenous Nations to participate on upcoming Manitoba Hydro contracts and work packages scheduled in their vicinity or area of interest.
- Information may include presentations, seminars and discussions to assist in the understanding of technical requirements of contracts and Manitoba Hydro's procurement processes and requirements.

Scoping

- Contracts will be scoped where feasible to provide opportunities for Indigenous Businesses, provided any additional costs are acceptable to Manitoba Hydro, and there are no adverse effects on project schedules or the quality of goods or services provided.

Restricted Tender (“set-asides”) or Direct Negotiated Contracts

- Tender calls may be restricted to Indigenous Businesses, where such businesses are available and capable of performing contract services at rates acceptable to Manitoba Hydro. Restricted tenders are also known as “set-asides.”
- In certain circumstances, where contract opportunities have been identified for Indigenous Businesses, contracts may be directly negotiated with Indigenous Businesses (Direct Negotiated Contract, or “DNC”).

Tender Considerations

- Procurement processes may include consideration of Indigenous content in the tender evaluation process. Indigenous content may include items such as labour, equipment rentals, material purchases and services.

Employment and Training Provisions

- Where schedule and skill requirements permit, tenders and contracts may contain terms that promote the employment and training of Indigenous Persons on the work.

Prioritization of Contract Awards

- All things being equal, contract award priority will be given to Indigenous Businesses.

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