Load Forecast and Power Smart Plans MFR 1

File most current Load Forecast and Power Smart Plan (incl. 15-year supplement)

The 2015/16 Power Smart Plan was filed as Attachment 2 to Manitoba Hydro's response to COALITION/MH I-69 during the 2015/16 & 2016/17 General Rate Application. Please find the 15-year Supplemental Report to the 2015/16 Power Smart Plan as Attachment 24 and the 2015 Load Forecast as Attachment 25 to the 2016/17 Supplemenal Filing.

Attachment 25 Load Forecast and Power Smart Plans MFR 1

2015 ELECTRIC LOAD FORECAST

MARKET FORECAST JUNE 2015 Manitoba Hydro

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EXECUTIVE SUMMARY

Overview

The Gross Firm Energy in Manitoba is forecast to grow from a weather adjusted value of 25,493 GW.h in 2014/15 to 29,999 GW.h in 2024/25. This average growth is 451 GW.h or 1.6% per year for 10 years. By 2034/35, Gross Firm Energy is forecast to be 35,011 GW.h, a twenty-year growth rate of 476 GW.h or 1.6% per year.

Gross Total Peak is forecast to grow at about the same pace, growing 75 MW or 1.5% a year for the next 10 years, and 81 MW or 1.5% a year for the next 20 years. In 20 years, the peak will grow from 4,726 MW to 6,341 MW.

Growth is expected in all sectors. The 20 year growth rates in the Residential Basic, General Service Mass Market and General Service Top Consumers sectors are forecast to be 1.2%, 1.8% and 1.9% respectively. During the last 10 years, Gross Firm Energy has grown 283 GW.h or 1.2% per year. This ten year period includes the 2009 economic downturn that slowed growth and also reflects the influence of Manitoba Hydro's Demand Side Management activities.

The primary driver of growth in Manitoba is the population, with the secondary driver being the economy. The population of Manitoba has grown from 1,174,000 people in 2004/05 to 1,286,000 people in 2014/15, averaging 0.9% growth per year. Manitoba's population is forecast to grow to 1,608,000 by 2034/35, averaging 1.1% per year. The Provincial Nominee Program which is expected to help sustain annual growth trhough immigrants. Gross Domestic Product (GDP) in Manitoba is forecast to be 1.8% from 2018/19 to the end of the forecast. Combined Canada and US GDP is forecast to be 2.3% from 2021/22 to the end of the forecast.

Three main components represent the majority of Manitoba's electricity use:

- 1. **Residential Basic** customer growth is expected to mimic population growth, growing 1.1% per year over the next 20 years. An increase in average use per customer adds 0.1% to the growth and is mainly due to increased use of electric space and water heating in dwellings.
- 2. **General Service Mass Market** is forecast to grow at an average 1.8% per year, comparable to its historic growth of 1.7% per year over the past twenty years.

3. General Service Top Consumers is forecast to grow at 1.9% per year. This is higher than its 0.1% growth per year during the past ten years which included the loss of one Top Consumer and an economic downturn; but it is less than the 4.0% growth per year during the prior ten years. Combined, the 20 year historical growth of the Top Consumers has been 1.9% per year. Expected short term committed loads include 852 GW.h of growth in the Pipeline sector, a Top Consumer load decrease of 326 GW.h, and other Top Consumer increases totaling 265 GW.h.

Change Between the 2014 and 2015 Forecast

The Gross Firm Energy forecast for the first ten years is similar to the 2014 forecast. After 2024/25, the differences begin to increase primarily due to increases in both General Service Mass Market and Residential Basic due to higher average use expectations for GSMM and a higher population forecast in the latter years. By 2033/34 the increase in the 2015 forecast is 1,141 GW.h higher than the 2014 forecast. This equates to a 3.4% increase in the forecast of 2033/34, which is a gain of just over two years of load growth (1 year = approximately 475 GW.h).

The Gross Total Peak forecast in 2033/34 is up 225 MW compared to the 2014 Load Forecast, almost three years of load growth (1 year = approximately 80 MW).

Load Sensitivities and Extreme Events

This information has been quantified for the purpose of sensitivity or scenario analyses:

| | Energy (GW.h) | Peak (MW) |
|--|----------------|--------------|
| 1% Increase/Decrease in Population | ± 134 | ± 25 |
| 1% Increase/Decrease in Income and GDP | ± 132 | ± 25 |
| 1% Increase/Decrease in Electricity Price | ∓ 69 | ∓ 13 |
| 1% Increase/Decrease in Gas to Electricity Price Ratio | ± 1.7 | ± 0.3 |
| Climate Change per Degree Celsius Warmer | + 39 | - 48 |
| If 0% or 100% of Residential had Electric Space Heat | -2,822, +4,687 | -920, +1,528 |
| If 0% or 100% Residential had Electric Water Heat | 1011, +858 | -115, +98 |
| Increase/Decrease of One Very Large Industrial Customer | ± 1,500 | ± 180 |
| Maximum Potential Effect of Increased Online Shopping | - 846 | - 156 |
| Additional Load if 100% Electric Vehicle Saturation Rate | + 5,318 | + 665 |
| Illustrated Effect of Grid Parity (e.g. Solar Panels) | -857 | -78 |
| | | |

(For comparison, 1 year of load growth is approximately 475 GW.h or 80 MW)

| Table | 1 · | - Gross | Energy | and | Peak |
|-------|-----|---------|--------|-----|------|
|-------|-----|---------|--------|-----|------|

| GROSS FIRM ENERGY AND GROSS TOTAL PEAK | | | | | | | | | | | | |
|---|-----------|-----------------------|----------|------------|-------------|--|--|--|--|--|--|--|
| History and Forecast 2004/05 - 2034/35 | | | | | | | | | | | | |
| | Cross Fir | 2004/05 - m Energy | Gross To | stal Paak | Load Factor | | | | | | | |
| Fiscal Year | (GW.h) | Growth (%) | (MW) | Growth (%) | (%) | | | | | | | |
| 2004/05 | 22,589 | | 4,201 | | 61.4% | | | | | | | |
| 2005/06 | 22,757 | 0.7% | 4,085 | -2.8% | 63.6% | | | | | | | |
| 2006/07 | 23,464 | 3.1% | 4,208 | 3.0% | 63.7% | | | | | | | |
| 2007/08 | 24,122 | 2.8% | 4,304 | 2.3% | 64.0% | | | | | | | |
| 2008/09 | 24,417 | 1.2% | 4,509 | 4.8% | 61.8% | | | | | | | |
| 2009/10 | 23,412 | -4.1% | 4,393 | -2.6% | 60.8% | | | | | | | |
| 2010/11 | 23,892 | 2.1% | 4,286 | -2.4% | 63.6% | | | | | | | |
| 2011/12 | 23,605 | -1.2% | 4,367 | 1.9% | 61.7% | | | | | | | |
| 2012/13 | 24,750 | 4.9% | 4,559 | 4.4% | 62.0% | | | | | | | |
| 2013/14 | 25,625 | 3.5% | 4,743 | 4.0% | 61.7% | | | | | | | |
| 2014/15 | 25,505 | -0.5% | 4,713 | -0.6% | 61.8% | | | | | | | |
| 2014/15 Wadj | 25,493 | 0.0% | 4,726 | 0.3% | 61.6% | | | | | | | |
| 10 Year Avg Gr. | 283 | 1.2% | 60 | 1.4% | | | | | | | | |
| 2015/16 | 26,145 | 2.6% | 4,829 | 2.2% | 61.8% | | | | | | | |
| 2016/17 | 26,792 | 2.5% | 4,936 | 2.2% | 62.0% | | | | | | | |
| 2017/18 | 27,126 | 1.2% | 5,000 | 1.3% | 61.9% | | | | | | | |
| 2018/19 | 27,486 | 1.3% | 5,063 | 1.3% | 62.0% | | | | | | | |
| 2019/20 | 27,600 | 0.4% | 5,086 | 0.5% | 61.9% | | | | | | | |
| 2020/21 | 28,449 | 3.1% | 5,210 | 2.4% | 62.3% | | | | | | | |
| 2021/22 | 28,786 | 1.2% | 5,267 | 1.1% | 62.4% | | | | | | | |
| 2022/23 | 29,197 | 1.4% | 5,337 | 1.3% | 62.4% | | | | | | | |
| 2023/24 | 29,590 | 1.3% | 5,406 | 1.3% | 62.5% | | | | | | | |
| 2024/25 | 29,999 | 1.4% | 5,476 | 1.3% | 62.5% | | | | | | | |
| 10 Year Avg Gr. | 451 | 1.6% | 75 | 1.5% | | | | | | | | |
| 2025/26 | 30,408 | 1.4% | 5,547 | 1.3% | 62.6% | | | | | | | |
| 2026/27 | 30,823 | 1.4% | 5,619 | 1.3% | 62.6% | | | | | | | |
| 2027/28 | 31,243 | 1.4% | 5,692 | 1.3% | 62.7% | | | | | | | |
| 2028/29 | 31,664 | 1.3% | 5,765 | 1.3% | 62.7% | | | | | | | |
| 2029/30 | 32,094 | 1.4% | 5,840 | 1.3% | 62.7% | | | | | | | |
| 2030/31 | 32,531 | 1.4% | 5,915 | 1.3% | 62.8% | | | | | | | |
| 2031/32 | 33,101 | 1.8% | 6,012 | 1.6% | 62.8% | | | | | | | |
| 2032/33 | 33,684 | 1.8% | 6,112 | 1.7% | 62.9% | | | | | | | |
| 2033/34 | 34,317 | 1.9% | 6,220 | 1.8% | 63.0% | | | | | | | |
| 2034/35 | 35,011 | 2.0% | 6,341 | 1.9% | 63.0% | | | | | | | |
| 20 Year Avg Gr. | 476 | 1.6% | 81 | 1.5% | | | | | | | | |

*Note: History and historic growth rates include program-based DSM activities.

Forecast and forecasted growth rates exclude program-based DSM initiatives.

| | GROSS | 0 | rom Previous 15/16 - 2034/. | | | |
|--------------|----------|------------------|--------------------------------|---------------|-----------------|---------------|
| | G | Fross Firm Energ | gy | | Gross Total Pea | k |
| | 2015 | 2014 | | 2015 | 2014 | |
| Fiscal | Forecast | Forecast | Change | Forecast | Forecast | Change |
| Year | (GW.h) | (GW.h) | (GW.h) | (MW) | (MW) | (MW) |
| 2014/15 Act | 25,505 | | | 4,713 | | |
| Weather Adj. | -11 | | | 13 | | |
| 2014/15 Wadj | 25,493 | 25,639 | (145) | 4,726 | 4,716 | 10 |
| | | | | | | |
| 2015/16 | 26,145 | 26,130 | 16 | 4,829 | 4,803 | 26 |
| 2016/17 | 26,792 | 26,436 | 356 | 4,936 | 4,861 | 75 |
| 2017/18 | 27,126 | 27,174 | (48) | 5,000 | 4,985 | 15 |
| 2018/19 | 27,486 | 27,662 | (176) | 5,063 | 5,068 | (5) |
| 2019/20 | 27,600 | 28,247 | (647) | 5,086 | 5,166 | (80) |
| 2020/21 | 28,449 | 28,583 | (134) | 5,210 | 5,223 | (13) |
| 2021/22 | 28,786 | 28,937 | (151) | 5,267 | 5,284 | (17) |
| 2022/23 | 29,197 | 29,284 | (87) | 5,337 | 5,342 | (5) |
| 2023/24 | 29,590 | 29,626 | (37) | 5,406 | 5,400 | 6 |
| 2024/25 | 29,999 | 29,970 | 28 | 5,476 | 5,458 | 18 |
| 10 Year | 451 | 433 | | 75 | 74 | |
| Avg Gr. | 1.6% | 1.6% | | 1.5% | 1.5% | |
| 2025/26 | 30,408 | 30,316 | 93 | 5,547 | 5,516 | 31 |
| 2026/27 | 30,823 | 30,659 | 164 | 5,619 | 5,574 | 45 |
| 2027/28 | 31,243 | 31,006 | 237 | 5,692 | 5,632 | 60 |
| 2028/29 | 31,664 | 31,352 | 312 | 5,765 | 5,690 | 75 |
| 2029/30 | 32,094 | 31,703 | 391 | 5,840 | 5,748 | 92 |
| 2030/31 | 32,531 | 32,061 | 470 | 5,915 | 5,808 | 107 |
| 2031/32 | 33,101 | 32,424 | 677 | 6,012 | 5,869 | 143 |
| 2032/33 | 33,684 | 32,796 | 888 | 6,112 | 5,931 | 181 |
| 2033/34 | 34,317 | 33,177 | 1,141 | 6,220 | 5,995 | 225 |
| 19 Year | 464 | 397 | 68 | 79 | 67 | 11 |

GROSS FIRM ENERGY AND GROSS TOTAL PEAK

Table 2 - Change in Energy and Peak

*Note: History includes program-based DSM activities.

1.6%

Avg Gr.

Forecast and forecasted growth rates exclude program-based DSM initiatives.

1.4%

0.2%

1.5%

1.3%

0.2%

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INTRODUCTION

This document is prepared annually as Manitoba Hydro's forecast of its future load requirements for its service area. The service area consists of all of Manitoba (99.85% of sales), as well as two resale customers that supply energy to Creighton, Sask. (0.12% of sales) and the Northwest Angle, Minn. (0.03% of sales). Exports of power to other utilities are not included.

This information is provided for several purposes. Short term forecasts of sales by billing month within rate groups are needed to forecast revenue for rate making, accounting and system operations. Long term forecasts of energy and peak is required by power planning to determine long term supply requirements.

A "customer" in this document refers to a metered electrical service. Unmetered services, such as flat rate water heating and sentinel rentals do not count as customers, and street lights group a number of services as one customer. A customer is not the same as a building. One building can have multiple electric services and may count as more than one customer, or multiple buildings may have only one service and may count as only one customer. A customer in this document is also not the same as a customer on the billing system. The latter is a person or organization that Manitoba Hydro serves. One billing customer may pay the bill for multiple services and thus count as multiple customers in this document.

Electric consumption is read from a customer's meter in units of kilowatt-hours (kW.h). A typical dwelling not using electricity for heating uses approximately 10,000 kW.h per year. This document reports electric use in terms of gigawatt-hours (GW.h). One GW.h equals one million kW.h, which is approximately the energy of 100 typical dwellings not using electricity for heating.

The highest load requirement for a time period is known as the peak load. It is given in terms of megawatts (MW). One MW equals one thousand kilowatts (kW). A typical dwelling not using electricity for heating would use a maximum of about 2.5 kW sometime during the year. However, dwellings will not all be at their maximum use at the same hour. The use of all dwellings at any specific hour is known as the coincident load. The coincident peak is the load at the hour of Manitoba's system peak. A typical dwelling not using electricity for heating would use about 1.6 kW at the coincident peak. Therefore 1 MW is approximately the coincident peak requirement of 600 typical dwellings not using electricity for heating.

Components of Manitoba's Electricity Use - 2014/15

General Consumers Sales (also referred to as Total Sales) includes the energy supplied to all of Manitoba Hydro's individually billed customers. Over the 2014/15 fiscal year, Manitoba Hydro averaged 559,059 General Consumers Sales customers who consumed 22,458 GW.h.

The major groups include

- (1) Residential Basic, with 468,499 customers who used 7,658 GW.h or 34.1% of Sales. These are mostly residential dwellings that include single detached, multi attached and individually metered apartment suites.
- (2) General Service Mass Market, with 67,042 customers who used 8,771 GW.h or 39.1% of Sales. These are small to large Commercial and Industrial customers.
- (3) General Service Top Consumers, with 30 customers who used 5,750 GW.h or 25.6% of sales. These are 17 high-usage companies (some count as multiple customers) that are forecast individually.

The remaining customers include Seasonal customers (billed twice a year rather than monthly), Diesel customers (four remote communities not connected to the Integrated System), Flat Rate Water Heating and Area and Roadway Lighting. Their electricity use totals only 278 GW.h or 1.2% of Total Sales. Over 50,000 of these services do not count as customers.

Manitoba Load at Common Bus is the total load metered at all the substations in the province that supplies Manitoba Hydro's non-Diesel customers and includes Distribution Losses and Construction Power. In 2014/15, Common Bus was 23,450 GW.h or about 4.4% more than Total Sales.

Gross Firm Energy is the total load needed to be generated for domestic firm load requirements on the Integrated System (excludes diesel). It includes Transmission Losses and Station Service. Some customers are on non-firm contracts (Surplus Energy Program), and their load is not included as part of Manitoba Hydro's generation requirement. In 2014/15, Gross Firm Energy was 25,505 GW.h or about 13.6% more than Total Sales.

| COMPONENTS OF MANITOBA ELECTRICITY USE | | | | | | | | | | | | |
|---|----------------|---------------|----------------|-------------|--|--|--|--|--|--|--|--|
| 2014/15 | | | | | | | | | | | | |
| (Customers, Actual | Consumptio | on and Av | erage Use) |) | | | | | | | | |
| Forecast Group | Cust/Serv | GW.h | % of Sales | kW.h/cust | | | | | | | | |
| Residential Basic | 468,499 | 7,658 | 34.1% | 16,345 | | | | | | | | |
| Residential Diesel | 583 | 9 | 0.0% | 15,193 | | | | | | | | |
| Residential Seasonal | 20,626 | 102 | 0.5% | 4,963 | | | | | | | | |
| Residential Flat Rate Water Heating | 3,650 | 19 | 0.1% | 5,081 | | | | | | | | |
| Total Residential | 489,708 | 7,788 | 34.7% | | | | | | | | | |
| GS Mass Market | 67,042 | 8,771 | 39.1% | 130,832 | | | | | | | | |
| GS Top Consumers | 30 | 5,750 | 25.6% | 189,049,498 | | | | | | | | |
| GS Diesel | 183 | 6 | 0.0% | 31,238 | | | | | | | | |
| GS Seasonal | 872 | 6 | 0.0% | 6,357 | | | | | | | | |
| GS Flat Rate Water Heat | 373 | 6 | 0.0% | 17,309 | | | | | | | | |
| GS Surplus Energy Program | 28 | 27 | 0.1% | 947,317 | | | | | | | | |
| Total General Service | 68,156 | 14,566 | 64.9% | | | | | | | | | |
| Sentinal Flat Rate | 20,495 | 12 | 0.1% | 568 | | | | | | | | |
| Sentinal Rental | 25,853 | - | 0.0% | - | | | | | | | | |
| Street Lighting | 1,196 | 92 | 0.4% | 77,346 | | | | | | | | |
| Total Lighting | 1,196 | 104 | 0.5% | | | | | | | | | |
| Total General Consumer Sales | 559,059 | 22,458 | 100.0% | | | | | | | | | |
| Less Diesel Sales | | (15) | -0.1% | | | | | | | | | |
| Distribution Losses | | 992 | 4.4% | | | | | | | | | |
| Construction Power150.1% | | | | | | | | | | | | |
| Manitoba Load at Common Bus | | 23,450 | 104.4% | | | | | | | | | |
| Transmission Losses | | 1,949 | 8.7% | | | | | | | | | |
| Less Non-Firm Energy | | (26) | -0.1% | | | | | | | | | |
| Station Service | | 132 | 0.6% | | | | | | | | | |
| Gross Firm Energy | | 25,505 | 113.6% | | | | | | | | | |
| * flat rate and rental services are shown i | n yellow, whic | ch do not cou | int as custome | ers | | | | | | | | |

Table 3 - Components of Manitoba Electricity Use

FORECAST OVERVIEW

General Consumers Customer Forecast

In 2014/15, Manitoba Hydro had an average of 559,059 General Consumer Sales customers. These were made up of 468,499 Residential Basic customers, 67,042 General Service Mass Market customers, 30 General Service Top Consumers customers and 28 SEP (Surplus Energy Program, i.e. non-firm) customers, with the remaining being Diesel, Seasonal and Area and Roadway Lighting.

During the last 10 years, Residential Basic customers have grown at an average of 4,836 (1.1%) per year. Manitoba Hydro's 2015 Economic Outlook provides the forecast of Residential Basic customers, and this document uses that forecast. It calls for a growth of 6,026 (1.2%) per year over the next ten years and 5,913 (1.1%) per year over the next 20 years. The primary reason for the increase is an expectation of increased population growth in Manitoba due to government immigration initiatives which will impact both the Residential and Commercial Sectors.

General Service Mass Market customers have grown 612 (1.0%) per year over the last 10 years. They are forecast to grow 541 (0.8%) over the next ten years and 512 (0.7%) over the next 20 years.

Residential Seasonal customers, who are mainly cottages with lower usage, are growing at a slower rate than Residential Basic, averaging 55 (0.3%) customers per year over the last 10 years. They are forecast to decrease at 60 (0.3%) over the next 10 years and 43 (0.2%) over the next 20 years due to conversions of higher usage seasonal customers to Residential Basic.

Area and Roadway Lighting customers were re-grouped in 2006 when Manitoba Hydro changed its billing system, and the lighting customer counts changed at that time. Area and Roadway Lighting is expected to grow at 6 (0.5%) customers annually over the next 10 years and 5 (0.4%) over the next 20 years.

| GENERAL CONSUMERS SALES (Average Customers) | | | | | | | | | | | | |
|---|----------------------|-------------|--------|----------|----------|--------------|------|-------|----------|---------|--|--|
| | History and Forecast | | | | | | | | | | | |
| 2004/05 - 2034/35 | | | | | | | | | | | | |
| Fiscal | | Residential | | | Ge | neral Servio | ce | | Lighting | Total | | |
| Year | Basic | Diesel | Seas | Mass Mkt | Top Cons | Diesel | Seas | SEP | | Custs | | |
| 2004/05 | 420,135 | 508 | 20,075 | 60,924 | 26 | 160 | 793 | 31 | 759 | 503,409 | | |
| 2005/06 | 423,742 | 519 | 20,145 | 61,491 | 26 | 168 | 814 | 29 | 793 | 507,727 | | |
| 2006/07 | 427,886 | 525 | 20,312 | 63,596 | 26 | 169 | 783 | 28 | 1129 | 514,455 | | |
| 2007/08 | 432,144 | 531 | 20,437 | 63,855 | 26 | 175 | 798 | 27 | 1142 | 519,135 | | |
| 2008/09 | 437,263 | 540 | 20,648 | 64,140 | 26 | 178 | 818 | 24 | 1175 | 524,811 | | |
| 2009/10 | 441,710 | 539 | 20,839 | 64,758 | 26 | 177 | 830 | 24 | 1191 | 530,095 | | |
| 2010/11 | 445,882 | 550 | 20,950 | 65,193 | 26 | 176 | 842 | 24 | 1184 | 534,828 | | |
| 2011/12 | 450,748 | 568 | 20,844 | 65,546 | 32 | 174 | 847 | 26 | 1155 | 539,939 | | |
| 2012/13 | 456,130 | 577 | 20,731 | 65,974 | 31 | 175 | 850 | 28 | 1164 | 545,660 | | |
| 2013/14 | 462,274 | 583 | 20,757 | 66,569 | 31 | 179 | 861 | 28 | 1157 | 552,438 | | |
| 2014/15 | 468,499 | 583 | 20,626 | 67,042 | 30 | 183 | 872 | 28 | 1196 | 559,059 | | |
| 10 Year | 4,836 | 8 | 55 | 612 | 0 | 2 | 8 | 0 | 44 | 5,565 | | |
| Avg Gr. | 1.1% | 1.4% | 0.3% | 1.0% | 1.6% | 1.3% | 1.0% | -1.0% | 4.7% | 1.1% | | |
| 2015/16 | 474,401 | 588 | 20,251 | 67,561 | 30 | 184 | 878 | 30 | 1,207 | 565,129 | | |
| 2016/17 | 480,379 | 596 | 20,226 | 68,129 | 30 | 186 | 883 | 34 | 1,212 | 571,674 | | |
| 2017/18 | 486,539 | 605 | 20,201 | 68,727 | 30 | 189 | 888 | 34 | 1,217 | 578,428 | | |
| 2018/19 | 492,646 | 613 | 20,176 | 69,319 | 30 | 191 | 893 | 34 | 1,222 | 585,123 | | |
| 2019/20 | 498,631 | 622 | 20,151 | 69,891 | 30 | 193 | 898 | 34 | 1,227 | 591,676 | | |
| 2020/21 | 504,583 | 631 | 20,126 | 70,421 | 30 | 195 | 903 | 34 | 1,232 | 598,154 | | |
| 2021/22 | 510,572 | 639 | 20,101 | 70,930 | 30 | 197 | 908 | 34 | 1,237 | 604,646 | | |
| 2022/23 | 516,582 | 648 | 20,076 | 71,438 | 30 | 200 | 913 | 34 | 1,242 | 611,162 | | |
| 2023/24 | 522,641 | 656 | 20,051 | 71,945 | 30 | 202 | 918 | 34 | 1,247 | 617,723 | | |
| 2024/25 | 528,754 | 665 | 20,026 | 72,453 | 30 | 204 | 923 | 34 | 1,252 | 624,341 | | |
| 10 Year | 6,026 | 8 | -60 | 541 | 0 | 2 | 5 | 1 | 6 | 6,528 | | |
| Avg Gr. | 1.2% | 1.3% | -0.3% | 0.8% | -0.1% | 1.1% | 0.6% | 1.9% | 0.5% | 1.1% | | |
| 2025/26 | 534,867 | 674 | 20,001 | 72,964 | 30 | 206 | 928 | 34 | 1,257 | 630,960 | | |
| 2026/27 | 540,902 | 682 | 19,976 | 73,472 | 30 | 208 | 933 | 34 | 1,262 | 637,499 | | |
| 2027/28 | 546,840 | 691 | 19,951 | 73,972 | 30 | 211 | 938 | 34 | 1,267 | 643,932 | | |
| 2028/29 | 552,708 | 699 | 19,926 | 74,462 | 30 | 213 | 943 | 34 | 1,272 | 650,286 | | |
| 2029/30 | 558,509 | 708 | 19,901 | 74,946 | 30 | 215 | 948 | 34 | 1,277 | 656,566 | | |
| 2030/31 | 564,244 | 717 | 19,876 | 75,422 | 30 | 217 | 953 | 34 | 1,282 | 662,774 | | |
| 2031/32 | 569,932 | 725 | 19,851 | 75,892 | 30 | 219 | 958 | 34 | 1,287 | 668,928 | | |
| 2032/33 | 575,584 | 734 | 19,826 | 76,357 | 30 | 222 | 963 | 34 | 1,292 | 675,040 | | |
| 2033/34 | 581,197 | 742 | 19,801 | 76,817 | 30 | 224 | 968 | 34 | 1,297 | 681,109 | | |
| 2034/35 | 586,750 | 751 | 19,776 | 77,273 | 30 | 226 | 973 | 34 | 1,302 | 687,114 | | |
| 20 Year | 5,913 | 8 | -43 | 512 | 0 | 2 | 5 | 0 | 5 | 6,403 | | |
| Avg Gr. | 1.1% | 1.3% | -0.2% | 0.7% | -0.1% | 1.1% | 0.5% | 0.9% | 0.4% | 1.0% | | |

Table 4 - General Consumers Sales Customers

General Consumers Sales Forecast

During 2014/15, Total General Consumer Sales was 22,458 GW.h. The fiscal billing year (using weather from March 16, 2014 to March 15, 2015) was slightly colder than normal giving a weather adjustment for the year of -151 GW.h, resulting in a weather adjusted Total Sales value of 22,307 GW.h.

Over the last 10 years, Total Sales have grown at 250 GW.h (1.2%) per year. The growth was 1.8% per year in Residential Basic, 1.4% per year in General Service Mass Market, but only 0.1% in General Service Top Consumers due to the economic downturn in 2009 that included the loss of one Top Consumer customer. This historical growth also reflects the effect of past Demand Side Management (DSM) activities.

Sales are forecast to grow at 403 GW.h (1.7%) per year over the next 10 years and 422 GW.h (1.6%) per year over the next 20 years before accounting for future market-based DSM programs.

Most of the growth is forecast to occur in General Service Mass Market, growing 191 GW.h (1.8%) per year over the next twenty years, followed by Top Consumers at 128 GW.h (1.9%) per year and Residential Basic at 103 GW.h (1.2%) per year.

| GENERAL CONSUMERS SALES (GW.h) | | | | | | | | | | | | | |
|--------------------------------|-------|--------|------|-------|----------|----------|--------|------|-------|------|-------|--------|--|
| History and Forecast | | | | | | | | | | | | | |
| 2004/05 - 2034/35 | | | | | | | | | | | | | |
| Fiscal | | | | | | | | | | | Total | | |
| Year | Basic | Diesel | Seas | FRWH | Mass Mkt | Top Cons | Diesel | Seas | FRWH | SEP | | Sales | |
| 2004/05 | 6,275 | 7 | 58 | 31 | 7,516 | 5,714 | 5 | 5 | 10 | 25 | 91 | 19,735 | |
| 2005/06 | 6,171 | 7 | 59 | 30 | 7,587 | 5,948 | 5 | 5 | 9 | 23 | 91 | 19,935 | |
| 2006/07 | 6,443 | 7 | 60 | 29 | 7,839 | 5,989 | 5 | 4 | 9 | 23 | 101 | 20,510 | |
| 2007/08 | 6,736 | 7 | 68 | 27 | 8,006 | 6,075 | 5 | 4 | 9 | 24 | 101 | 21,061 | |
| 2008/09 | 6,847 | 7 | 74 | 25 | 8,049 | 6,065 | 5 | 5 | 8 | 22 | 102 | 21,210 | |
| 2009/10 | 6,786 | 7 | 81 | 24 | 7,985 | 5,461 | 6 | 5 | 8 | 20 | 102 | 20,486 | |
| 2010/11 | 6,952 | 8 | 77 | 23 | 8,258 | 5,324 | 5 | 5 | 8 | 24 | 103 | 20,786 | |
| 2011/12 | 6,818 | 8 | 83 | 22 | 8,162 | 5,531 | 5 | 5 | 8 | 25 | 103 | 20,771 | |
| 2012/13 | 7,223 | 8 | 81 | 21 | 8,434 | 5,560 | 5 | 5 | 7 | 28 | 103 | 21,477 | |
| 2013/14 | 7,767 | 9 | 92 | 20 | 8,839 | 5,461 | 5 | 5 | 7 | 29 | 104 | 22,338 | |
| 2014/15 | 7,658 | 9 | 102 | 19 | 8,771 | 5,750 | 6 | 6 | 6 | 27 | 104 | 22,458 | |
| Weather Adj. | -103 | 0 | 0 | 0 | -48 | 0 | 0 | 0 | 0 | -1 | 0 | -151 | |
| 2014/15 Wadj | 7,555 | 9 | 102 | 19 | 8,724 | 5,750 | 6 | 6 | 6 | 26 | 104 | 22,307 | |
| 10 Year Wadj | 125 | 0 | 4 | -1 | 116 | 4 | 0 | 0 | 0 | 0 | 1 | 250 | |
| Avg Gr. | 1.8% | 3.0% | 5.9% | -5.0% | 1.4% | 0.1% | 1.4% | 1.7% | -3.9% | 0.8% | 1.4% | 1.2% | |
| 2015/16 | 7,668 | 9 | 98 | 18 | 8,878 | 6,058 | 6 | 6 | 6 | 29 | 104 | 22,879 | |
| 2016/17 | 7,773 | 9 | 99 | 17 | 9,082 | 6,299 | 6 | 6 | 6 | 33 | 105 | 23,433 | |
| 2017/18 | 7,870 | 9 | 101 | 16 | 9,272 | 6,308 | 6 | 6 | 6 | 33 | 105 | 23,729 | |
| 2018/19 | 7,956 | 9 | 102 | 15 | 9,433 | 6,376 | 6 | 6 | 5 | 33 | 105 | 24,046 | |
| 2019/20 | 8,047 | 9 | 103 | 14 | 9,590 | 6,257 | 6 | 6 | 5 | 33 | 106 | 24,175 | |
| 2020/21 | 8,142 | 10 | 104 | 14 | 9,746 | 6,771 | 6 | 6 | 5 | 33 | 106 | 24,941 | |
| 2021/22 | 8,240 | 10 | 105 | 13 | 9,903 | 6,845 | 6 | 6 | 5 | 33 | 106 | 25,270 | |
| 2022/23 | 8,337 | 10 | 106 | 12 | 10,064 | 6,948 | 6 | 6 | 4 | 33 | 106 | 25,632 | |
| 2023/24 | 8,434 | 10 | 107 | 12 | 10,228 | 7,031 | 6 | 6 | 4 | 33 | 107 | 25,978 | |
| 2024/25 | 8,534 | 10 | 108 | 11 | 10,397 | 7,122 | 6 | 6 | 4 | 33 | 107 | 26,338 | |
| 10 Year | 98 | 0 | 1 | -1 | 167 | 137 | 0 | 0 | 0 | 1 | 0 | 403 | |
| Avg Gr. | 1.2% | 1.5% | 0.5% | -5.0% | 1.8% | 2.2% | 0.9% | 0.6% | -5.0% | 2.3% | 0.3% | 1.7% | |
| 2025/26 | 8,632 | 10 | 109 | 11 | 10,571 | 7,209 | 6 | 6 | 4 | 33 | 107 | 26,698 | |
| 2026/27 | 8,732 | 11 | 110 | 10 | 10,749 | 7,296 | 6 | 6 | 4 | 33 | 108 | 27,063 | |
| 2027/28 | 8,830 | 11 | 111 | 10 | 10,931 | 7,383 | 6 | 6 | 3 | 33 | 108 | 27,432 | |
| 2028/29 | 8,926 | 11 | 112 | 9 | 11,116 | 7,472 | 7 | 6 | 3 | 33 | 108 | 27,803 | |
| 2029/30 | 9,024 | 11 | 113 | 9 | 11,306 | 7,562 | 7 | 6 | 3 | 33 | 108 | 28,181 | |
| 2030/31 | 9,122 | 11 | 114 | 8 | 11,499 | 7,653 | 7 | 6 | 3 | 33 | 109 | 28,565 | |
| 2031/32 | 9,218 | 11 | 115 | 8 | 11,748 | 7,810 | 7 | 6 | 3 | 33 | 109 | 29,068 | |
| 2032/33 | 9,316 | 12 | 116 | 7 | 12,004 | 7,971 | 7 | 6 | 3 | 33 | 109 | 29,583 | |
| 2033/34 | 9,445 | 12 | 117 | 7 | 12,267 | 8,135 | 7 | 6 | 2 | 33 | 109 | 30,141 | |
| 2034/35 | 9,607 | 12 | 118 | 7 | 12,549 | 8,302 | 7 | 6 | 2 | 33 | 110 | 30,753 | |
| 20 Year | 103 | 0 | 1 | -1 | 191 | 128 | 0 | 0 | 0 | 0 | 0 | 422 | |
| Avg Gr. | 1.2% | 1.5% | 0.7% | -5.0% | 1.8% | 1.9% | 1.0% | 0.5% | -5.0% | 1.1% | 0.3% | 1.6% | |
| | | | | | | | | | | | | | |

Table 5 - General Consumers Sales Energy

Manitoba Energy Forecast

The weather adjusted actual Gross Firm Energy was 25,493 GW.h in 2014/15. Gross Firm Energy has grown 283 GW.h (1.2%) per year for the past 10 years. This historical growth reflects the effect of past Demand Side Management (DSM) activities and the effect of an economic downturn in 2009. Gross Firm energy is forecast to grow to 35,011 GW.h by 2034/35 at an average growth of 476 GW.h or 1.6% per year. This is before accounting for future market-based DSM programs.

Distribution losses, which is the difference between Manitoba Hydro's substations and the customers' meters, has a wide variance from year to year and has ranged between 3.5% and 5.5% of Total Sales. It is forecast to be between 4.5% and 4.6% of Sales for the entire forecast.

Transmission Losses which is the difference between the generators and the substations is forecast to be 9.1% of Total Sales for the entire forecast.

Distribution Losses and Transmission Losses total almost 14% which needs to be added to Total Sales to estimate Gross Firm Energy. This 14% value should generally be used to estimate load at generation when only load at the customer's meter is known, for example to convert Power Smart program savings from the customer meter to generation. The exception is for large General Service customers who own their own transformation and incur minimal Distribution Losses. For these customers, a 10% value should be used.

| History and Forecast 2004/05 - 2034/35 General Consumer Dist. Dist. Const. Common Laad at Non General Sales Non General General 1 1es Diesci Dist. Dist. Oast. Common Trans. Firm Station Firm 2004/05 19.724 830 4.2% 46 20,600 1.852 9.4% 66 22,58 2006/07 20,407 900 4.4% 45 21,442 1.885 9.2% 22 159 23,46 2006/07 20,497 900 4.4% 45 21,442 1.885 9.2% 22 154 24,41 2009/10 20,473 813 4.0% 75 21,366 1.939 9.3% 25 131 23,60 2011/12 20,757 736 3.5% 67 21,560 1.939 9.3% 25 131 23,60 2014/15 22,424 1,92 2,3541 1.969 8.7% </th <th colspan="11">MANITOBA FIRM ENERGY (GW.h)</th> | MANITOBA FIRM ENERGY (GW.h) | | | | | | | | | | | | | |
|--|-----------------------------|---------------------------------------|---------------------------------------|--------|--------|----------|---------------------------------------|--------|------|---------|---|--|--|--|
| Consumer Non Less Less Fiscal Sales Dist. Dist. Onto Common Trans. Firm Station Firm Year less Diresel Losses Loss Vert Biss Losses Losses </th <th colspan="12"></th> | | | | | | | | | | | | | | |
| General Consumer Isst. Dist. Dist. Const. Common Trans. Trans. Trans. Trans. Trans. Station Firm Year less Disest Disst. Dist. Dist. Const. Common Trans. Trans. Firm Station Firm 2004/05 19,724 830 4.2% 46 20,600 1,852 9.4% 26 163 22,58 2005/06 19.923 797 4.0% 42 20,761 1,860 9.3% 23 158 22,75 2006/07 20,497 900 4.4% 45 21,442 1,885 9.2% 22 154 24,41 2007/08 21,049 940 4.5% 47 22,036 1,979 9.3% 22 154 24,41 2009/10 20,473 813 40.0% 75 21,361 1,934 9,4% 20 123,360 1,939 9.3% 25 134 23,89 | • | | | | | | | | | | | | | |
| | 2004/05 - 2034/35 | | | | | | | | | | | | | |
| FiscalSalesDist.Dist.Const.Const.CommonTrans.Irans.Frm.StationFrm.Yearless DisselLoss %Loss %HerryServiceEnergy2004/0519,2237974.0%4220,7611,8609.4%2016322,582006/0720,4979004.4%4521,4421,8859.2%2215923,462007/0821,0499404.5%4722,0361,9499.3%2416124,122008/0921,1981,0525.0%5622,051,9799.3%2213423,892010/1120,4739474.6%8521,8061,9779.5%2513423,892011/1220,7577,363.5%6721,5601,9349.0%2813624,752013/1422,3241,2055.4%1223,5411,9698.8%2914425,622014/1524,4439924.4%1523,4501,9498.7%26132225,642014/1522,49419204.6%5623,9622,0759.1%26132225,492014/1522,4439924.4%1523,4501,9498.7%26132225,492014/1522,4941,9204.6%5623,9622,0759.1%331372,6142014/15 <t< th=""><th></th><th colspan="13">General Manitoba Less</th></t<> | | General Manitoba Less | | | | | | | | | | | | |
| Yearless DieselLoss besLoss besLoss besLoss besLoss besLoss besLoss besLoss besEnergyServiceEnergy2004/0519,2237974.0%4220,7611,8609.3%2315822,752006/0720,4979004.4%4521,4421,8859.2%2215823,462007/0821,0499404.5%4722,0361,9499.3%2416124,122008/0921,1981,0525.0%5622,2051,9799.3%2215423,442009/1020,4738134.0%7521,3611.9349.4%2013123,482010/1120,7739474.6%8521,8061.9779.5%2513123,692012/1321,4631,1845.5%5922,7061.9369.0%2813624,752013/1422,3241,2055.4%1223,5411,9698.8%2914425,622014/1522,4439924.4%1523,4501,9498.7%26132225,492014/1522,4439921,1325.1%1523,4501,9498.7%26132225,4910 Year Waij250303277100313726,492015/1622,8641,0644.5%8124,560< | | Consumer | | | | Load at | | | Non | | Gross | | | |
| Yearless DieselLoss %Loss %PowerBusLoss %Loss %EnergyServiceEnergy2004/0519,237974.0%4620,0001.8529.4%2616.322.582006/0720,4979004.4%4521,4421.8859.2%2215823,462007/0821,0499404.5%4722,0361.9499.3%2416.124,122008/0921,1981.0525.0%5622,23051.9799.3%2215423,412009/1020,4738134.0%7521,3611.9349.4%2013123,492010/1120,7739474.6%8521,8061.9779.5%2513123,692011/1221,7577363.5%6721,5601.9369.0%2813624,752013/1422,3241.2055.4%1223,5411.9698.8%2914425,622014/1522,4439924.4%1523,4501.9498.7%2613225,4910/1422,2921.1325.1%1523,4501.9498.7%2613225,4910/1522,4841.0614.5%8124,6602.179.1%3313726,492015/1622,8641.0624.6%7525,2042.17%9.1%3313727,48< | Fiscal | Sales | Dist. | Dist. | Const. | Common | Trans. | Trans. | Firm | Station | Firm | | | |
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| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | <i>,</i> | | | | ŕ | · · · · · · · · · · · · · · · · · · · | | | | | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | <i>,</i> | | | | | | | | | 23,464 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | <i>,</i> | | | | | | | | | 24,122 | | | |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | <i>,</i> | | | | | · · · · · · · · · · · · · · · · · · · | | | | 24,417 | | | |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | · · · · · · · · · · · · · · · · · · · | | | | 23,412 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | | | | | 23,892 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | · · · · · · · · · · · · · · · · · · · | | | | 23,605 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | | | | | 24,750 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | · · · · | | | | 25,625 | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | <i>,</i> | | | | | · · · · | | | | 25,505 | | | |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | · · · · · · · · · · · · · · · · · · · | | | | <i>,</i> | · · · · · · · · · · · · · · · · · · · | | | | , i i i i i i i i i i i i i i i i i i i | | | |
| Arg Gr. 1.2% 3.2% -10.8% 1.3% 0.5% 0.2% 2.0% 1.2% 2015/16 $22,864$ $1,042$ 4.6% 56 $23,962$ $2,075$ 9.1% 29 137 $26,14$ 2016/17 $23,418$ $1,061$ 4.5% 81 $24,560$ $2,127$ 9.1% 33 137 $26,79$ 2017/18 $23,715$ $1,079$ 4.6% 75 $24,868$ $2,153$ 9.1% 33 137 $27,48$ 2018/19 $24,030$ $1,095$ 4.6% 75 $25,200$ $2,182$ 9.1% 33 137 $27,48$ 2019/20 $24,160$ $1,110$ 4.6% 35 $25,304$ $2,191$ 9.1% 33 137 $27,60$ 2020/21 $24,926$ $1,126$ 4.5% 35 $26,086$ $2,259$ 9.1% 33 137 $28,44$ 2021/22 $25,544$ $1,141$ 4.5% 0 $26,376$ $2,286$ 9.1% 33 137 $29,19$ 2023/24 $25,661$ $1,174$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,321$ $1,190$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,681$ $1,207$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,681$ $1,207$ 4.5% 0 $27,889$ $2,415$ 9.1% < | 2014/15 Wadj | 22,292 | 1,132 | 5.1% | 15 | 23,439 | 1,949 | 8.7% | 26 | 132 | 25,493 | | | |
| Arg Gr. 1.2% 3.2% -10.8% 1.3% 0.5% 0.2% 2.0% 1.2% 2015/16 $22,864$ $1,042$ 4.6% 56 $23,962$ $2,075$ 9.1% 29 137 $26,14$ 2016/17 $23,418$ $1,061$ 4.5% 81 $24,560$ $2,127$ 9.1% 33 137 $26,79$ 2017/18 $23,715$ $1,079$ 4.6% 75 $24,868$ $2,153$ 9.1% 33 137 $27,48$ 2018/19 $24,030$ $1,095$ 4.6% 75 $25,200$ $2,182$ 9.1% 33 137 $27,48$ 2019/20 $24,160$ $1,110$ 4.6% 35 $25,304$ $2,191$ 9.1% 33 137 $27,60$ 2020/21 $24,926$ $1,126$ 4.5% 35 $26,086$ $2,259$ 9.1% 33 137 $28,44$ 2021/22 $25,544$ $1,141$ 4.5% 0 $26,376$ $2,286$ 9.1% 33 137 $29,19$ 2023/24 $25,961$ $1,174$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,321$ $1,190$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,681$ $1,207$ 4.5% 0 $27,135$ $2,350$ 9.1% 33 137 $29,59$ 2024/25 $26,681$ $1,207$ 4.5% 0 $27,889$ $2,415$ 9.1% < | 10 Year Wadi | 250 | 30 | | -3 | 277 | 10 | | 0 | -3 | 283 | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | • | | | | | | | | | | 1.2% | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | 2015/16 | | 1.042 | 1 6 9/ | 56 | | | 0.19/ | 20 | 127 | 26 145 | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | <i>.</i> | · · · · · · · · · · · · · · · · · · · | | | <i>,</i> | · · · · · · · · · · · · · · · · · · · | | | | , i i i i i i i i i i i i i i i i i i i | | | |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | <i>.</i> | · · · · · · · · · · · · · · · · · · · | | | , | | | | | <i>`</i> | | | |
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| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | <i>.</i> | · · · · · · · · · · · · · · · · · · · | | | , | | | | | 28,449 | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | | · · · · · · · · · · · · · · · · · · · | | | <i>,</i> | | | | | 28,786 | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | 2022/23 | | | 4.5% | 0 | | | 9.1% | 33 | 137 | 29,197 | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | 25,961 | · · · · · · · · · · · · · · · · · · · | | | <i>,</i> | | | | | 29,590 | | | |
| Avg Gr. 1.7% 0.5% -100.0% 1.6% 2.0% 2.2% 0.4% 1.6% $2025/26$ $26,681$ $1,207$ 4.5% 0 $27,889$ $2,415$ 9.1% 33 137 $30,40$ $2026/27$ $27,046$ $1,225$ 4.5% 0 $28,271$ $2,448$ 9.1% 33 137 $30,82$ $2027/28$ $27,415$ $1,242$ 4.5% 0 $28,657$ $2,482$ 9.1% 33 137 $31,24$ $2028/29$ $27,785$ $1,259$ 4.5% 0 $29,045$ $2,515$ 9.1% 33 137 $31,24$ $2029/30$ $28,163$ $1,277$ 4.5% 0 $29,440$ $2,549$ 9.1% 33 137 $32,09$ $2030/31$ $28,547$ $1,295$ 4.5% 0 $29,842$ $2,584$ 9.1% 33 137 $32,53$ $2031/32$ $29,050$ $1,317$ 4.5% 0 $30,367$ $2,630$ 9.1% 33 137 $33,68$ $2033/34$ $30,123$ $1,363$ 4.5% 0 $31,486$ $2,727$ 9.1% 33 137 $34,31$ | 2024/25 | | 1,190 | 4.5% | 0 | 27,511 | 2,383 | 9.1% | 33 | 137 | 29,999 | | | |
| Avg Gr. 1.7% 0.5% -100.0% 1.6% 2.0% 2.2% 0.4% 1.6% $2025/26$ $26,681$ $1,207$ 4.5% 0 $27,889$ $2,415$ 9.1% 33 137 $30,40$ $2026/27$ $27,046$ $1,225$ 4.5% 0 $28,271$ $2,448$ 9.1% 33 137 $30,82$ $2027/28$ $27,415$ $1,242$ 4.5% 0 $28,657$ $2,482$ 9.1% 33 137 $31,24$ $2028/29$ $27,785$ $1,259$ 4.5% 0 $29,045$ $2,515$ 9.1% 33 137 $31,24$ $2029/30$ $28,163$ $1,277$ 4.5% 0 $29,440$ $2,549$ 9.1% 33 137 $32,09$ $2030/31$ $28,547$ $1,295$ 4.5% 0 $29,842$ $2,584$ 9.1% 33 137 $32,53$ $2031/32$ $29,050$ $1,317$ 4.5% 0 $30,367$ $2,630$ 9.1% 33 137 $33,68$ $2032/33$ $29,564$ $1,339$ 4.5% 0 $30,903$ $2,676$ 9.1% 33 137 $33,68$ $2033/34$ $30,123$ $1,363$ 4.5% 0 $31,486$ $2,727$ 9.1% 33 137 $34,31$ | 10 Year | 403 | 6 | | -1 | 407 | 43 | | 1 | 0 | 451 | | | |
| 20 26,681 1,207 4.5% 0 27,889 2,415 9,1% 33 137 30,40 2026/27 27,046 1,225 4.5% 0 28,271 2,448 9,1% 33 137 30,82 2027/28 27,415 1,242 4.5% 0 28,657 2,482 9,1% 33 137 30,82 2028/29 27,785 1,259 4.5% 0 29,045 2,515 9,1% 33 137 31,24 2028/29 27,785 1,259 4.5% 0 29,045 2,515 9,1% 33 137 31,24 2029/30 28,163 1,277 4.5% 0 29,440 2,549 9,1% 33 137 32,09 2030/31 28,547 1,295 4.5% 0 29,842 2,584 9,1% 33 137 32,53 2031/32 29,050 1,317 4.5% 0 30,367 2,630 9,1% | | | | | | | | | | | 1.6% | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | | | 4.50 | | | | 0.10/ | | | | | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | | | | | | | | | | - | | | |
| 2028/2927,7851,2594.5%029,0452,5159.1%3313731,662029/3028,1631,2774.5%029,4402,5499.1%3313732,092030/3128,5471,2954.5%029,8422,5849.1%3313732,532031/3229,0501,3174.5%030,3672,6309.1%3313733,102032/3329,5641,3394.5%030,9032,6769.1%3313733,682033/3430,1231,3634.5%031,4862,7279.1%3313734,31 | | | | | | | | | | | · · | | | |
| 2029/3028,1631,2774.5%029,4402,5499.1%3313732,092030/3128,5471,2954.5%029,8422,5849.1%3313732,532031/3229,0501,3174.5%030,3672,6309.1%3313733,102032/3329,5641,3394.5%030,9032,6769.1%3313733,682033/3430,1231,3634.5%031,4862,7279.1%3313734,31 | | | | | | | | | | | - | | | |
| 2030/3128,5471,2954.5%029,8422,5849.1%3313732,532031/3229,0501,3174.5%030,3672,6309.1%3313733,102032/3329,5641,3394.5%030,9032,6769.1%3313733,682033/3430,1231,3634.5%031,4862,7279.1%3313734,31 | | | | | | | | | | | - | | | |
| 2031/3229,0501,3174.5%030,3672,6309.1%3313733,102032/3329,5641,3394.5%030,9032,6769.1%3313733,682033/3430,1231,3634.5%031,4862,7279.1%3313734,31 | | | | | | | | | | | <i>,</i> | | | |
| 2032/33 29,564 1,339 4.5% 0 30,903 2,676 9.1% 33 137 33,68 2033/34 30,123 1,363 4.5% 0 31,486 2,727 9.1% 33 137 34,31 | | | | | | | | | | | | | | |
| 2033/34 30,123 1,363 4.5% 0 31,486 2,727 9.1% 33 137 34,31 | | <i>.</i> | | | | | | | | | 33,684 | | | |
| | | | | | | | | | | | 34,317 | | | |
| | | 30,734 | | | | 32,125 | 2,782 | 9.1% | | | 35,011 | | | |
| | | | | | -1 | | | | | | 476 | | | |
| | | | | | | | | | | | 1.6% | | | |

Table 6 - Components of Manitoba Energy

Comparison of the 2014 Forecast to Actuals

Comparison of the 2014 Forecast to the 2014/15 Weather Adjusted Actuals

The weather adjusted General Consumer Sales for 2014/15 was 22,307 GW.h which was 160 GW.h lower than the 2014 forecast of 22,467 GW.h.

The weather adjusted Residential Basic sector was 175 GW.h greater than the forecast and the weather adjusted General Service Mass Market sector for was 91 GW.h lower than forecast. These differences do not take into account Demand Side Management (DSM) programs that were forecast to be 31 GW.h for Residential Basic and 119 GW.h for General Service Mass Market. With DSM incorporated, Residential Basic was 206 GW.h greater than forecast and General Service Mass Market was 28 GW.h higher than forecast.

The majority of the difference was in the Top Consumers sector for 2014/15 using 5,750 GW.h that was 253 GW.h lower than the 2014 forecast of 6,003 GW.h. Three Top Consumers contributed to the majority of this difference. One customer experience a flood at their facility resulting in a one month shutdown, another customer made a temporary adjustment to their operations and the third customer shutdown their electric drive motors.

Distribution losses were 144 GW.h higher than forecast and Transmission losses were 118 GW.h lower than forecast.

Overall, the weather adjusted Gross Firm Energy for 2014/15 was 25,493 GW.h which was 145 GW.h lower than the 2014 forecast of 25,639 GW.h.

The normalized Gross Total Peak for 2014/15 was 4,726 MW, 10 MW higher than forecast.

Г

| 2014 FORECAST COMPARED TO WEATHER ADJUSTED ACTUALS 2014/15 Energy (CW b) and Peak (MW) | | | | | | | | | | | |
|---|---------|------------|----------|------------|---------------|--|--|--|--|--|--|
| 2014/15 Energy (GW.h) and Peak (MW) Foreaget Croup Weather Wthr Adi 2014 WA Actuals | | | | | | | | | | | |
| Forecast Group | | Weather | Wthr Adj | 2014 | WA Actuals | | | | | | |
| | Actuals | Adjustment | Actuals | Forecast | less Forecast | | | | | | |
| Residential Basic | 7,658 | (103) | 7,555 | 7,380 | 175 | | | | | | |
| Residential Diesel | 9 | - | 9 | 9 | (0) | | | | | | |
| Residential Seasonal | 102 | - | 102 | 91 | 11 | | | | | | |
| Residential Flat Rate Water Heating | 19 | - | 19 | 19 | (0) | | | | | | |
| Total Residential | 7,788 | (103) | 7,685 | 7,499 | 187 | | | | | | |
| GS Mass Market | 8,771 | (48) | 8,724 | 8,814 | (91) | | | | | | |
| GS Top Consumers | 5,750 | - | 5,750 | 6,003 | (253) | | | | | | |
| GS Diesel | 6 | - | 6 | 6 | 0 | | | | | | |
| GS Seasonal | 6 | - | 6 | 5 | 0 | | | | | | |
| GS Flat Rate Water Heat | 6 | - | 6 | 7 | (0) | | | | | | |
| GS Surplus Energy Program | 27 | (1) | 26 | 29 | (3) | | | | | | |
| Total General Service | 14,566 | (48) | 14,518 | 14,864 | (346) | | | | | | |
| Sentinal Flat Rate | 12 | - | 12 | 12 | (0) | | | | | | |
| Sentinal Rental | - | - | - | - | - | | | | | | |
| Street Lighting | 92 | - | 92 | 92 | 0 | | | | | | |
| Total Lighting | 104 | - | 104 | 104 | (0) | | | | | | |
| Total General Consumer Sales | 22,458 | (151) | 22,307 | 22,467 | (160) | | | | | | |
| Less Diesel Sales | (15) | - | (15) | (14) | (0) | | | | | | |
| Distribution Losses | 992 | 140 | 1,132 | 988 | 144 | | | | | | |
| Construction Power | 15 | - | 15 | 24 | (10) | | | | | | |
| Manitoba Load at Common Bus | 23,450 | (11) | 23,439 | 23,464 | (26) | | | | | | |
| Transmission Losses | 1,949 | (0) | 1,949 | 2,067 | (118) | | | | | | |
| Less Non-Firm Energy | (26) | 0 | (26) | (29) | 3 | | | | | | |
| Station Service | 132 | - | 132 | 137 | (4) | | | | | | |
| Gross Firm Energy (GW.h) | 25,505 | (11) | 25,493 | 25,639 | (145) | | | | | | |
| Gross Total Peak (MW) | 4,713 | 13 | 4,726 | 4,716 | 10 | | | | | | |

Table 7 - 2014/15 Forecast to Actual

*Note: Actuals include DSM. Forecast excludes program-based DSM initiatives.

Change between the 2014 and 2015 Forecasts

Change Between the 2014 and 2015 Residential Basic Forecast

The 2015 Residential Basic forecast starts in 2015/16 up 187 GW.h from the 2014 forecast primarily due to the 2014/15 actual energy use being higher than forecast. The difference lessens to 100 GW.h by 2019/20 and grows to be 157 GW.h by the end of the forecast. 157 GW.h represents less than 1 year of Manitoba system load growth (1 year = approximately 475 GW.h).

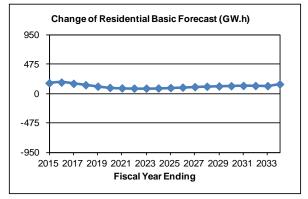


- 1. Increase in the customer forecast by 17,538 (+338 GW.h).
- 2. Changes in the average use forecast (-67 GW.h), primarily from:
 - a. Changes to model parameter estimates: +123 GW.h
 - b. Decrease in the forecast of real Income: -148 GW.h
 - c. Increase in the first 16 years of the forecast of real electricity price: -47 GW.h
- 3. Increase in the forecast of Codes and Standards (-47 GW.h)

| | CHANGE OF RESIDENTIAL BASIC FORECAST (GW.h) | | | | | | | | | | | |
|----------------|---|-----------|--------|------|--|----------------|-----------|-----------|--------|------|--|--|
| F aral | Comparison of 2014 to 2015 forecast | | | | | | | | | | | |
| Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | |
| 2014/15 | 7,380 | 7,555 | 175 | 2.4% | | 2024/25 | 8,435 | 8,534 | 98 | 1.2% | | |
| 2015/16 | 7,481 | 7,668 | 187 | 2.5% | | 2025/26 | 8,527 | 8,632 | 105 | 1.2% | | |
| 2016/17 | 7,606 | 7,773 | 166 | 2.2% | | 2026/27 | 8,619 | 8,732 | 113 | 1.3% | | |
| 2017/18 | 7,726 | 7,870 | 144 | 1.9% | | 2027/28 | 8,711 | 8,830 | 119 | 1.4% | | |
| 2018/19 | 7,836 | 7,956 | 120 | 1.5% | | 2028/29 | 8,802 | 8,926 | 124 | 1.4% | | |
| 2019/20 | 7,946 | 8,047 | 100 | 1.3% | | 2029/30 | 8,895 | 9,024 | 128 | 1.4% | | |
| 2020/21 | 8,049 | 8,142 | 93 | 1.2% | | 2030/31 | 8,990 | 9,122 | 132 | 1.5% | | |
| 2021/22 | 8,151 | 8,240 | 89 | 1.1% | | 2031/32 | 9,087 | 9,218 | 131 | 1.4% | | |
| 2022/23 | 8,248 | 8,337 | 89 | 1.1% | | 2032/33 | 9,186 | 9,316 | 129 | 1.4% | | |
| 2023/24 | 8,342 | 8,434 | 91 | 1.1% | | 2033/34 | 9,289 | 9,445 | 157 | 1.7% | | |

Figure 1 - Change of Res Basic Forecast

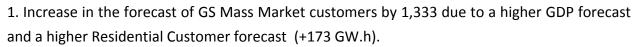
Table 8 - Change of Res Basic Forecast



Change Between the 2014 and 2015 General Service Mass Market Forecast

The 2015 General Service Mass Market (GSMM) forecast starts in 2015/16 down 115 GW.h from the 2014 forecast primarily due to the 2014/15 actual energy use being lower than forecast. The change proceeds to increase and by 2033/34, the Mass Market forecast is up 834 GW.h, representing almost 2 years of load growth.

Major changes and their 2033/34 effect:



- 2. Changes to average use forecast (+640 GW.h), primarily from:
 - a. Changes to model parameter estimates: +305 GW.h
 - b. Increase due to the splitting of electric prices by customer class: +167 GW.h
 - c. Increase in the forecast of real GDP: +75 GW.h
 - d. Decrease in the last 4 years of the forecast of real electricity price: +93 GW.h

| | | CI | HANGE OF | GS MASS N | ΛAI | RKET FORF | CAST (GW | .h) | | | | |
|----------------|-------------------------------------|-----------|----------|-----------|-----|----------------|-----------|-----------|--------|------|--|--|
| | Comparison of 2014 to 2015 forecast | | | | | | | | | | | |
| Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | |
| 2014/15 | 8,814 | 8,724 | (91) | -1.0% | | 2024/25 | 10,320 | 10,397 | 77 | 0.7% | | |
| 2015/16 | 8,993 | 8,878 | (115) | -1.3% | | 2025/26 | 10,442 | 10,571 | 129 | 1.2% | | |
| 2016/17 | 9,190 | 9,082 | (108) | -1.2% | | 2026/27 | 10,560 | 10,749 | 189 | 1.8% | | |
| 2017/18 | 9,388 | 9,272 | (117) | -1.2% | | 2027/28 | 10,681 | 10,931 | 250 | 2.3% | | |
| 2018/19 | 9,560 | 9,433 | (126) | -1.3% | | 2028/29 | 10,801 | 11,116 | 315 | 2.9% | | |
| 2019/20 | 9,705 | 9,590 | (115) | -1.2% | | 2029/30 | 10,922 | 11,306 | 384 | 3.5% | | |
| 2020/21 | 9,833 | 9,746 | (87) | -0.9% | | 2030/31 | 11,046 | 11,499 | 453 | 4.1% | | |
| 2021/22 | 9,958 | 9,903 | (55) | -0.6% | | 2031/32 | 11,172 | 11,748 | 576 | 5.2% | | |
| 2022/23 | 10,079 | 10,064 | (16) | -0.2% | | 2032/33 | 11,301 | 12,004 | 703 | 6.2% | | |
| 2023/24 | 10,199 | 10,228 | 29 | 0.3% | | 2033/34 | 11,433 | 12,267 | 834 | 7.3% | | |

Figure 2 - Change of GS Mass Market Forecast

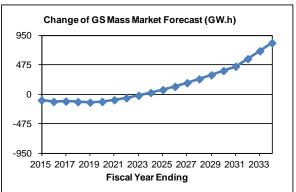
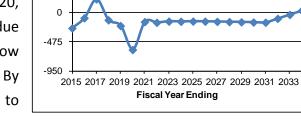


Table 9 - Change of GS Mass Market Forecast

Change Between the 2014 and 2015 GS Top Consumers Forecast

The General Service Top Consumers is similar to the 2014 forecast. In 2016/17, the 2015 Forecast is higher by 217 GW.h primarily due to the delay of an anticipated customer reduction. By 2019/20, the 2015 Forecast is 602 GW.h lower primarily due to a delay in a pipeline project which is now expected to commence the following year. By 2033/34, the 2015 Forecast is expected to increase by 32 GW.h.



950

475

Figure 3 - Change of GS Top Consumer Forecast

Change of GS Top Consumers Forecast (GW.h)

Changes made (and the 2033/34 effect):

- 1. The Potential Large Industrial Loads forecast increased from an average 91 GW.h per year to 104 GW.h per year due to higher modeled growth because of the actual 308 GW.h increase to Top Consumers in 2014/15. (+157 GW.h)
- 2. Reassessments of the short term customer planned projects. (-21 GW.h)
- 3. The Potential Large Industrial Loads (PLIL) forecast begins in the fourth year of the forecast therefore 16 years of PLIL in the 2015 forecast are compared with 17 years of PLIL in the 2014 forecast. (-104 GW.h)

| | CHANGE OF GS TOP CONSUMERS FORECAST (GW.h) | | | | | | | | | | | |
|----------------|--|-----------|--------|-------|---|----------------|-----------|-----------|--------|-------|--|--|
| F 1 | Comparison of 2014 to 2015 forecast | | | | | | | | | | | |
| Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | Fiscal Year | 2014 Fcst | 2015 Fcst | Change | % | | |
| 2014/15 | 6,003 | 5,750 | (253) | -4.2% | | 2024/25 | 7,264 | 7,122 | (142) | -2.0% | | |
| 2015/16 | 6,147 | 6,058 | (89) | -1.4% | | 2025/26 | 7,353 | 7,209 | (144) | -2.0% | | |
| 2016/17 | 6,082 | 6,299 | 217 | 3.6% | | 2026/27 | 7,443 | 7,296 | (147) | -2.0% | | |
| 2017/18 | 6,430 | 6,308 | (122) | -1.9% | | 2027/28 | 7,534 | 7,383 | (151) | -2.0% | | |
| 2018/19 | 6,590 | 6,376 | (214) | -3.3% | | 2028/29 | 7,626 | 7,472 | (154) | -2.0% | | |
| 2019/20 | 6,859 | 6,257 | (602) | -8.8% | | 2029/30 | 7,719 | 7,562 | (157) | -2.0% | | |
| 2020/21 | 6,922 | 6,771 | (151) | -2.2% | | 2030/31 | 7,813 | 7,653 | (160) | -2.1% | | |
| 2021/22 | 7,006 | 6,845 | (161) | -2.3% | | 2031/32 | 7,908 | 7,810 | (98) | -1.2% | | |
| 2022/23 | 7,091 | 6,948 | (143) | -2.0% | | 2032/33 | 8,005 | 7,971 | (34) | -0.4% | | |
| 2023/24 | 7,177 | 7,031 | (146) | -2.0% | - | 2033/34 | 8,103 | 8,135 | 32 | 0.4% | | |

Table 10 - Change of GS Top Consumer Forecast

Change Between the 2014 and 2015 Gross Firm Energy Forecast

The Gross Firm Energy forecast in the first few years is primarily different due to the Top Consumers forecast changes and by 2024/25, the differences begin to increase due to increases in both the Residential and General Service Mass Market forecasts. By 2033/34 the 2015 forecast is 1,141 GW.h higher. This equates to a 3.4% increase in the forecast of 2033/34, which is a gain of just over two years of load growth (1 year = approximately 475 GW.h).

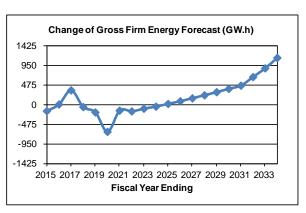


Figure 4 - Change of Energy Forecast

Summary of changes made in each sector (and the 2033/34 effect):

- 1. Residential Basic forecast, primarily due to an increase in the customer forecast. (+157 GW.h)
- 2. General Service Mass Market forecast, mostly due to the increase in the average use forecast. (+834 GW.h)
- 3. General Service Top Consumers forecast. (+32 GW.h)
- 4. Other Sales and Losses. (+118 GW.h)

| | GROSS FIRM ENERGY (GW.h) | | | | | | | | | | |
|-------------------------------------|--------------------------|-----------|--------|-------|---|---------|-----------|-----------|--------|------|--|
| Comparison of 2014 to 2015 forecast | | | | | | | | | | | |
| Fiscal | Fiscal | | | | | | | | | | |
| Year | 2014 Fcst | 2015 Fcst | Change | % | ļ | Year | 2014 Fcst | 2015 Fcst | Change | % | |
| 2014/15 | 25,639 | 25,493 | (145) | -0.6% | | 2024/25 | 29,970 | 29,999 | 28 | 0.1% | |
| 2015/16 | 26,130 | 26,145 | 16 | 0.1% | | 2025/26 | 30,316 | 30,408 | 93 | 0.3% | |
| 2016/17 | 26,436 | 26,792 | 356 | 1.3% | | 2026/27 | 30,659 | 30,823 | 164 | 0.5% | |
| 2017/18 | 27,174 | 27,126 | (48) | -0.2% | | 2027/28 | 31,006 | 31,243 | 237 | 0.8% | |
| 2018/19 | 27,662 | 27,486 | (176) | -0.6% | | 2028/29 | 31,352 | 31,664 | 312 | 1.0% | |
| 2019/20 | 28,247 | 27,600 | (647) | -2.3% | | 2029/30 | 31,703 | 32,094 | 391 | 1.2% | |
| 2020/21 | 28,583 | 28,449 | (134) | -0.5% | | 2030/31 | 32,061 | 32,531 | 470 | 1.5% | |
| 2021/22 | 28,937 | 28,786 | (151) | -0.5% | | 2031/32 | 32,424 | 33,101 | 677 | 2.1% | |
| 2022/23 | 29,284 | 29,197 | (87) | -0.3% | | 2032/33 | 32,796 | 33,684 | 888 | 2.7% | |
| 2023/24 | 29,626 | 29,590 | (37) | -0.1% | | 2033/34 | 33,177 | 34,317 | 1,141 | 3.4% | |

Table 11 - Change of Energy Forecast

Change Between the 2014 and 2015 Gross Total Peak Forecast

The Gross Total Peak Forecast is up 225 MW (3.8%) by 2033/34 from the 2014 Forecast. The peak forecast very closely follows the energy forecast with the reasons for increase in peak being similar to those for energy.

In addition to the energy reasons, the 2033/34 peak forecast is additionally higher than projected

in the 2014 forecast because of a small decrease of the expected peak load factor which is forecast to grow to 63.0% compared to 63.2% in the 2014 forecast. The load factor decrease from the 2014 forecast is due to the small change in the Top Consumers forecast (high load factor) compared to the significant increase in the Residential Basic and General Service Mass Market forecasts (low load factors).

The increase in peak in 2033/34 amounts to 225 MW, almost three years of load growth. (1 year = approximately 80 MW).

| | GROSS TOTAL PEAK (MW) | | | | | | | | | | |
|---------|-------------------------------------|-----------|--------|-------|--|---------|-----------|-----------|--------|------|--|
| | Comparison of 2014 to 2015 forecast | | | | | | | | | | |
| Fiscal | al Fiscal | | | | | | | | | | |
| Year | 2014 Fcst | 2015 Fcst | Change | % | | Year | 2014 Fcst | 2015 Fcst | Change | % | |
| 2014/15 | 4,716 | 4,726 | 10 | 0.2% | | 2024/25 | 5,458 | 5,476 | 18 | 0.3% | |
| 2015/16 | 4,803 | 4,829 | 26 | 0.5% | | 2025/26 | 5,516 | 5,547 | 31 | 0.6% | |
| 2016/17 | 4,861 | 4,936 | 75 | 1.5% | | 2026/27 | 5,574 | 5,619 | 45 | 0.8% | |
| 2017/18 | 4,985 | 5,000 | 15 | 0.3% | | 2027/28 | 5,632 | 5,692 | 60 | 1.1% | |
| 2018/19 | 5,068 | 5,063 | (5) | -0.1% | | 2028/29 | 5,690 | 5,765 | 75 | 1.3% | |
| 2019/20 | 5,166 | 5,086 | (80) | -1.5% | | 2029/30 | 5,748 | 5,840 | 92 | 1.6% | |
| 2020/21 | 5,223 | 5,210 | (13) | -0.2% | | 2030/31 | 5,808 | 5,915 | 107 | 1.8% | |
| 2021/22 | 5,284 | 5,267 | (17) | -0.3% | | 2031/32 | 5,869 | 6,012 | 143 | 2.4% | |
| 2022/23 | 5,342 | 5,337 | (5) | -0.1% | | 2032/33 | 5,931 | 6,112 | 181 | 3.0% | |
| 2023/24 | 5,400 | 5,406 | 6 | 0.1% | | 2033/34 | 5,995 | 6,220 | 225 | 3.8% | |

Table 12 - Change of Peak Forecast

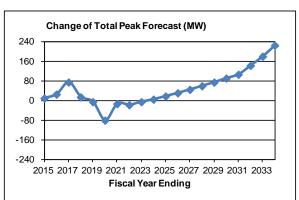


Figure 5 - Change of Peak Forecast

FORECAST DETAILS

Residential Basic

In 2014/15, there were 468,499 Residential Basic customers. 78 % are single detached, 9% are multi attached, and 13% are individually metered apartment suites.. 54% are in Winnipeg where natural gas is available, 29% in natural gas available areas outside Winnipeg, and 17% do not have natural gas available.

Residential Basic has grown 110 GW.h (1.7%) per year for the past 20 years and 125 GW.h per year

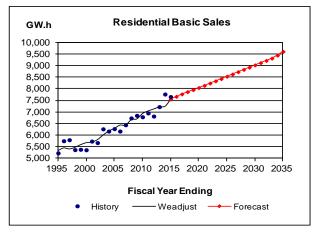


Figure 6- Residential Basic Sales

(1.8%) for the past 10 year. This growth reflects the effect of past Demand Side Management (DSM) activities. It is forecast to grow 98 GW.h (1.2%) per year for the next 10 years and 103 GW.h (1.2%) per year for the next 20 years before program-based DSM initiatives.

The primary driver of Residential Basic growth is the population, which is forecast to grow 1.1% per year over the next 20 years. Overall average use is not expected to change significantly.

| | RESIDENTIAL BASIC (GW.h) HISTORICAL/WEATHER ADJUSTMENT/FORECAST | | | | | | | | | | |
|-------------|--|----------------|----------------|-------------|----------------|--|--|--|--|--|--|
| Fiscal Year | Sales | Weather Adjust | Adjusted Sales | Fiscal Year | Forecast Sales | | | | | | |
| 1995/96 | 5,753 | -289 | 5,464 | 2015/16 | 7,668 | | | | | | |
| 1996/97 | 5,797 | -377 | 5,420 | 2016/17 | 7,773 | | | | | | |
| 1997/98 | 5,370 | 118 | 5,488 | 2017/18 | 7,870 | | | | | | |
| 1998/99 | 5,384 | 219 | 5,602 | 2018/19 | 7,956 | | | | | | |
| 1999/00 | 5,364 | 322 | 5,686 | 2019/20 | 8,047 | | | | | | |
| 2000/01 | 5,737 | -23 | 5,715 | 2020/21 | 8,142 | | | | | | |
| 2001/02 | 5,674 | 144 | 5,818 | 2021/22 | 8,240 | | | | | | |
| 2002/03 | 6,266 | -250 | 6,016 | 2022/23 | 8,337 | | | | | | |
| 2003/04 | 6,170 | 14 | 6,185 | 2023/24 | 8,434 | | | | | | |
| 2004/05 | 6,275 | 27 | 6,301 | 2024/25 | 8,534 | | | | | | |
| 2005/06 | 6,171 | 268 | 6,439 | 2025/26 | 8,632 | | | | | | |
| 2006/07 | 6,443 | -4 | 6,439 | 2026/27 | 8,732 | | | | | | |
| 2007/08 | 6,736 | -65 | 6,671 | 2027/28 | 8,830 | | | | | | |
| 2008/09 | 6,847 | -140 | 6,708 | 2028/29 | 8,926 | | | | | | |
| 2009/10 | 6,786 | 150 | 6,936 | 2029/30 | 9,024 | | | | | | |
| 2010/11 | 6,952 | 95 | 7,047 | 2030/31 | 9,122 | | | | | | |
| 2011/12 | 6,818 | 313 | 7,131 | 2031/32 | 9,218 | | | | | | |
| 2012/13 | 7,223 | -1 | 7,223 | 2032/33 | 9,316 | | | | | | |
| 2013/14 | 7,767 | -522 | 7,245 | 2033/34 | 9,445 | | | | | | |
| 2014/15 | 7,658 | -103 | 7,555 | 2034/35 | 9,607 | | | | | | |

Table 13 - Residential Sales

Table 14 - Residential Basic Sales

| | RESIDENTIAL BASIC SALES | | | | | | | | | | |
|--------------------|-------------------------|----------|-----------|--------------------|-------|-----------|--------------------|----------|-----------|--------|--------|
| | History and Forecast | | | | | | | | | | |
| | 2014/15 - 2034/35 | | | | | | | | | | |
| | | | | | | | | | | % Elec | % Elec |
| Fiscal | | ric Heat | | | | at Billed | | otal Bas | | Space | Water |
| Year | Custs | GW.h | kW.h/cust | Custs | GW.h | kW.h/cust | Custs | GW.h | kW.h/cust | Heat | Heat |
| 2014/15 | 176,050 | 4,423 | 25,122 | 292,449 | 3,235 | 11,062 | 468,499 | 7,658 | 16,345 | 37.6% | 54.1% |
| 2015/16 | 179,649 | 4,406 | 24,527 | 294,752 | 3,261 | 11,065 | 474,401 | 7,668 | 16,163 | 37.9% | 55.2% |
| 2015/10 | 183,123 | 4,466 | 24,386 | 297,256 | 3,307 | 11,005 | 480,379 | 7,000 | 16,180 | 38.1% | 56.1% |
| 2010/17 2017/18 | 185,125 | 4,520 | 24,380 | 300,072 | 3,349 | 11,123 | 486,539 | 7,870 | 16,175 | 38.3% | 56.9% |
| 2017/18 | 189,583 | 4,569 | 24,242 | 303,063 | 3,387 | 11,102 | 492,646 | 7,956 | 16,175 | 38.5% | 57.6% |
| 2013/19 2019/20 | 192,486 | 4,616 | 23,982 | 305,005 306,144 | 3,430 | 11,170 | 498,630 | 8,047 | 16,130 | 38.6% | 58.1% |
| 2019/20 2020/21 | 195,277 | 4,663 | 23,982 | 309,306 | 3,479 | 11,203 | 504,583 | 8,142 | 16,136 | 38.7% | 58.5% |
| 2020/21 | 195,277 | 4,709 | 23,786 | 312,583 | 3,531 | 11,240 | 510,572 | 8,240 | 16,138 | 38.8% | 58.8% |
| 2021/22 | 200,591 | 4,754 | 23,699 | 312,303 315,991 | 3,583 | 11,275 | 516,582 | 8,337 | 16,139 | 38.8% | 59.1% |
| 2022/23 | 200,571 203,131 | 4,797 | 23,615 | 319,510 | 3,637 | 11,340 | 510,502 522,641 | 8,434 | 16,137 | 38.9% | 59.4% |
| 2023/24 | 205,657 | 4,841 | 23,538 | 323,097 | 3,693 | 11,302 | 522,041 528,754 | 8,534 | 16,139 | 38.9% | 59.6% |
| 2025/26 | 208,156 | 4,884 | 23,463 | 326,711 | 3,748 | 11,472 | 534,867 | 8,632 | 16,139 | 38.9% | 59.9% |
| 2026/27 | 210,603 | 4,927 | 23,395 | 330,299 | 3,805 | 11,519 | 540,902 | 8,732 | 16,143 | 38.9% | 60.1% |
| 2027/28 | 212,995 | 4,969 | 23,331 | 333,845 | 3,861 | 11,564 | 546,840 | 8,830 | 16,147 | 39.0% | 60.3% |
| 2028/29 | 215,339 | 5,011 | 23,269 | 337,369 | 3,915 | 11,605 | 552,708 | 8,926 | 16,150 | 39.0% | 60.5% |
| 2029/30 | 217,641 | 5,052 | 23,213 | 340,868 | 3,972 | 11,652 | 558,509 | 9,024 | 16,157 | 39.0% | 60.7% |
| 2030/31 | 219,898 | 5,093 | 23,162 | 344,346 | 4,029 | 11,700 | 564,244 | 9,122 | 16,167 | 39.0% | 60.9% |
| 2031/32 | 222,121 | 5,134 | 23,112 | 347,812 | 4,085 | 11,744 | 569,933 | 9,218 | 16,174 | 39.0% | 61.0% |
| 2032/33 | 224,313 | 5,174 | 23,066 | 351,271 | 4,142 | 11,790 | 575,584 | 9,316 | 16,185 | 39.0% | 61.2% |
| 2033/34 | 226,475 | 5,223 | 23,060 | 354,722 | 4,223 | 11,905 | 581,197 | 9,445 | 16,252 | 39.0% | 61.3% |
| 2034/35 | 228,602 | 5,279 | 23,093 | 358,148 | 4,328 | 12,085 | 586,750 | 9,607 | 16,374 | 39.0% | 61.5% |

Electric Heat Billed: Customers who have electric space heating included with their electric bill.

Non Electric Heat Billed: Customers who do not have electric space heating included with their electric bill.

% Electric Space Heat: The proportion of Total Basic customers who are Electric Heat Billed.

% Electric Water Heat: The proportion of Total Basic customers who have Electric Water Heaters.

2014/15: GW.h and kW.h/cust are not weather adjusted.

The average use (kW.h/customer) for Electric Heat Billed customers is decreasing as individually metered apartment suites are making up a higher proportion of the growth. The average use for Non Electric Heat Billed customers is increasing mainly due to the increase in the use of electric water heaters, the increase due to the requirement for mechanical ventilation in new dwellings, and miscellaneous end uses.

Residential Diesel, Seasonal, and Flat Rate Water Heating

Residential Diesel

There were 583 Residential Diesel customers that used 9 GW.h in 2014/15 at an average of 15,193 kW.h per customer. They have 60 amp service that does not allow for electric space heating. Space heating in these four communities is mainly provided by fuel oil. The number of customers is expected to grow to 751 and usage is expected to increase 1.5% a year to 12 GW.h by 2034/35 under the assumption that the communities continue to be separate from the Integrated System.

Residential Seasonal

There were 20,626 Residential Seasonal customers that used 102 GW.h in 2014/15 at an average of 4,963 kW.h per customer. The number of customers is expected decrease to 19,776 customers by 2034/35 due to conversions of higher usage seasonal customers to Residential Basic. Seasonal customers are billed only twice a year either due to low usage (being a seasonal residence or cottage) or because of a location that makes it difficult to access for more frequent meter readings. The usage of Residential Seasonal customers is expected to increase 0.7% a year to 118 GW.h in 2034/35.

Residential Flat Rate Water Heating

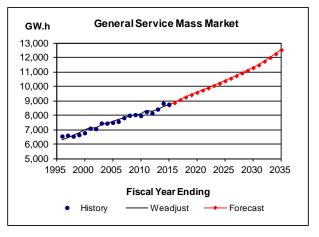
Residential Water Heating is a flat rate unmetered service. This service has not been available to new customers since November 12, 1969. There were 3,650 remaining services in 2014/15. The number of services and usage is expected to decrease 5% per year throughout the forecast period. Usage was 19 GW.h in 2014/15 and that will decrease to 7 GW.h by 2034/35.

General Service Mass Market

General Service Mass Market includes all Commercial and Industrial customers, excluding the General Service Top Consumers. There were 67,042 General Service Mass Market customers in 2014/15. Approximately 85% are Commercial and the others are Industrial.

Figure 7 - General Service Mass Market

GS Mass Market has grown 127 GW.h (1.7%) per year for the past 20 years and 116 GW.h per year (1.4%) for the past 10 years. This historical growth reflects the effect of past Demand Side Management (DSM) activities. It is forecast to grow 167 GW.h (1.8%) per year for the next 10 years and 191 GW.h (1.8%) per year for the next 20 years before program-based DSM initiatives.



The primary driver for growth in the GS Mass

Market is the number of Residential Basic customers. As population grows, commercial and industrial services grow to service the population. The secondary driver is the economy. Changes in the Manitoba, Canada and U.S. Gross Domestic Product (GDP) are reflected in the GS Mass Market's electricity use.

| | GENERAL SERVICE MASS MARKET (GW.h) HIST ORICAL/WEAT HER ADJUST MENT/FORECAST | | | | | | | | | | |
|-------------|---|----------------|----------------|-------------|----------------|--|--|--|--|--|--|
| Fiscal Year | Sales | Weather Adjust | Adjusted Sales | Fiscal Year | Forecast Sales | | | | | | |
| 1995/96 | 6,573 | -256 | 6,316 | 2015/16 | 8,878 | | | | | | |
| 1996/97 | 6,627 | -187 | 6,440 | 2016/17 | 9,082 | | | | | | |
| 1997/98 | 6,562 | 59 | 6,621 | 2017/18 | 9,272 | | | | | | |
| 1998/99 | 6,668 | 115 | 6,783 | 2018/19 | 9,433 | | | | | | |
| 1999/00 | 6,796 | 194 | 6,990 | 2019/20 | 9,590 | | | | | | |
| 2000/01 | 7,110 | 11 | 7,121 | 2020/21 | 9,746 | | | | | | |
| 2001/02 | 7,084 | 57 | 7,141 | 2021/22 | 9,903 | | | | | | |
| 2002/03 | 7,467 | -131 | 7,336 | 2022/23 | 10,064 | | | | | | |
| 2003/04 | 7,460 | -11 | 7,449 | 2023/24 | 10,228 | | | | | | |
| 2004/05 | 7,516 | 47 | 7,562 | 2024/25 | 10,397 | | | | | | |
| 2005/06 | 7,587 | 122 | 7,709 | 2025/26 | 10,571 | | | | | | |
| 2006/07 | 7,839 | -34 | 7,806 | 2026/27 | 10,749 | | | | | | |
| 2007/08 | 8,006 | -42 | 7,965 | 2027/28 | 10,931 | | | | | | |
| 2008/09 | 8,049 | -39 | 8,010 | 2028/29 | 11,116 | | | | | | |
| 2009/10 | 7,985 | 119 | 8,104 | 2029/30 | 11,306 | | | | | | |
| 2010/11 | 8,258 | 49 | 8,307 | 2030/31 | 11,499 | | | | | | |
| 2011/12 | 8,162 | 111 | 8,273 | 2031/32 | 11,748 | | | | | | |
| 2012/13 | 8,434 | -31 | 8,403 | 2032/33 | 12,004 | | | | | | |
| 2013/14 | 8,839 | -256 | 8,583 | 2033/34 | 12,267 | | | | | | |
| 2014/15 | 8,771 | -48 | 8,724 | 2034/35 | 12,549 | | | | | | |

Table 15 - General Service Mass Market

General Service Top Consumers

General Service Top Consumers include the top energy consuming businesses in Manitoba and they represent 26% of all General Consumers Sales. GS Top Consumers includes 17 companies that account for 30 customers in the Primary Metals, Chemicals, Petrol/Oil/Natural Gas, Pulp/Paper, Food/Beverage and Colleges/Universities sectors.

GS Top Consumers has grown 91 GW.h (1.9%) per year over the past 20 years but only 4 GW.h per year (0.1%) over the past 10 years. The loss of one Top Consumer and the effect of the economic downturn from 2008 to 2011 lowered the past 10 year growth rate. The 2014 forecast is expected to grow 137 GW.h (2.2%) per year for the next 10 years and 128 GW.h (1.9%) per year for the next 20 years. The short term increase is primarily due to planned expansions

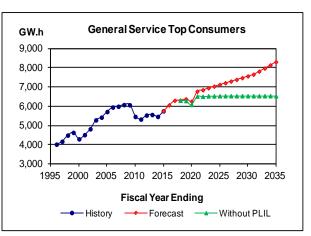


Figure 8 - General Service Top Consumers

in the Petrol/Oil/Natural Gas sector. In the long term, GS Top Consumers are expected to grow at a rate dependent on the Canada and U.S. Gross Domestic Product (GDP) projections.

| | GENERAL SERVICE T OP CONSUMERS (GW.h) HISTORICAL/FORECAST WITH PLIL | | | | | | | | | | |
|-------------|--|-------------|------------|-------|-------|--|--|--|--|--|--|
| Fiscal Year | Sales | Fiscal Year | Individual | PLIL | Total | | | | | | |
| 1995/96 | 4,021 | 2015/16 | 6,058 | 0 | 6,058 | | | | | | |
| 1996/97 | 4,173 | 2016/17 | 6,299 | 0 | 6,299 | | | | | | |
| 1997/98 | 4,493 | 2017/18 | 6,308 | 0 | 6,308 | | | | | | |
| 1998/99 | 4,632 | 2018/19 | 6,290 | 86 | 6,376 | | | | | | |
| 1999/00 | 4,299 | 2019/20 | 6,088 | 169 | 6,257 | | | | | | |
| 2000/01 | 4,515 | 2020/21 | 6,520 | 251 | 6,771 | | | | | | |
| 2001/02 | 4,818 | 2021/22 | 6,512 | 333 | 6,845 | | | | | | |
| 2002/03 | 5,282 | 2022/23 | 6,533 | 415 | 6,948 | | | | | | |
| 2003/04 | 5,423 | 2023/24 | 6,533 | 498 | 7,031 | | | | | | |
| 2004/05 | 5,714 | 2024/25 | 6,539 | 583 | 7,122 | | | | | | |
| 2005/06 | 5,948 | 2025/26 | 6,541 | 668 | 7,209 | | | | | | |
| 2006/07 | 5,989 | 2026/27 | 6,541 | 755 | 7,296 | | | | | | |
| 2007/08 | 6,075 | 2027/28 | 6,541 | 842 | 7,383 | | | | | | |
| 2008/09 | 6,065 | 2028/29 | 6,541 | 931 | 7,472 | | | | | | |
| 2009/10 | 5,461 | 2029/30 | 6,541 | 1,021 | 7,562 | | | | | | |
| 2010/11 | 5,324 | 2030/31 | 6,541 | 1,112 | 7,653 | | | | | | |
| 2011/12 | 5,531 | 2031/32 | 6,541 | 1,269 | 7,810 | | | | | | |
| 2012/13 | 5,560 | 2032/33 | 6,541 | 1,430 | 7,971 | | | | | | |
| 2013/14 | 5,461 | 2033/34 | 6,541 | 1,594 | 8,135 | | | | | | |
| 2014/15 | 5,750 | 2034/35 | 6,541 | 1,761 | 8,302 | | | | | | |

Table 16 - General Service Top Consumers

GS Top Consumers are forecast individually as their usage does not grow in a slow, steady, predictable pattern. Their short term outlooks are not conducive to econometric forecasting models and must be examined on an individual basis. The forecast for each company includes their planned projects and expectations over the next several years, but excludes longer term plans that are uncommitted and subject to change.

The sum of the individual company forecasts grow from 5,750 GW.h in 2014/15 to 6,520 GW.h by 2020/21. This growth of 770 GW.h includes the expected load changes due to company projects, and reflects the expected major load decrease of one customer by 2019.

Top Consumers do not add small amounts of load on a regular interval basis. Instead, they make major changes that add or remove a large amount of load at one time. Load changes are related to individual business cycles and it may be years between one of these changes.

For the longer term, an average expected growth is included for all customers together. This added growth is called Potential Large Industrial Loads (PLIL). It includes consideration for company expansions, cutbacks and shutdowns, new startups of companies that will be added to the Top Consumers classification, and the long term normal incremental growth of all of the Top Consumers combined. Since customer intentions are generally known for the first three years, PLIL is not added until 2018/19, the fourth year of the forecast.

GS Top Consumers have grown an average of 91 GW.h (1.9%) per year over the past twenty years. During that period, there were four new customers all totaling 1,100 GW.h, ten instances of major expansions totaling 1,600 GW.h, and three existing customers who either closed or significantly reduced consumption by a total of 1,100 GW.h. The total of all these occurrences amount to a net 1,600 GW.h increase or 80 GW.h annually over the past 20 years. PLIL is estimated econometrically and averages 104 GW.h (1.5%) per year starting in the fourth year of the forecast and will total 1,761 GW.h by 2034/35.

1,761 GW.h is approximately equivalent to the load of Manitoba Hydro's largest consumer. If only one other customer of similar size establishes itself in Manitoba within the next 20 years, this one new customer alone will consume all of the provision that PLIL has projected.

General Service Diesel, Seasonal, and Flat Rate Water Heat

General Service Diesel

In 2014/15, there were 183 General Service Diesel Full Cost customers. They used 6 GW.h in 2014/15. The group is forecast to use 7 GW.h by 2034/35 under the assumption that the communities continue to be separate from the Integrated System.

General Service Seasonal

There were 872 General Service Seasonal customers in 2014/15. Consumption was 6 GW.h in 2014/15 and is expected to remain at 6 GW.h by 2034/35 under the assumption that the communities continue to be separate from the Integrated System.

General Service Flat Rate Water Heating

General Service Water Heating is a flat rate unmetered service that has not been available to new customers since November 12, 1969. There were 373 remaining services in 2014/15. The number of services is expected to decrease 5% per year throughout the forecast period. Consumption was 6 GW.h in 2014/15 and that is forecast to decrease to 2 GW.h by 2034/35.

General Service Surplus Energy Program

Participants in the Surplus Energy Program (SEP) used 27 GW.h in 2014/15 and are expected to grow to use 33 GW.h per year by 2016/17 and continue at that rate for the remainder of the forecast. This energy is considered to be "interruptible" and thus "non-firm". The energy used by these customers is included in Sales. But it is excluded from the Gross Firm Energy forecast.

Plug-In Electric Vehicles

This forecast includes an estimate of the future adoption of Plug-In Electric Vehicles (PEVs) in the Manitoba Hydro service area. This is made up of two types:

(1) Battery Electric Vehicles (BEVs) run only on electric battery power. Pure electric plug-in vehicles include the Nissan Leaf, the Tesla and Mitsubishi MiEV. As of March 1, 2015 there were 48 BEVs registered in Manitoba.

(2) Plug-In Hybrid Electric Vehicles (PHEVs) run on an electric battery but use an internal combustion engine (ICE) when the electricity runs low. An example is the Chevrolet Volt. As of March 1, 2015 there were 50 PHEVs registered in Manitoba.

The forecast of electric vehicles does not include non-plug-in Hybrid Electric Vehicles (HEVs). These vehicles, such as the non-plug-in Toyota Prius, have an ICE as well as a battery and electric motor to drive the wheels. The HEV battery is charged with power from the ICE and through regenerative breaking. It is not charged by plugging in and therefore does not affect electricity consumption in Manitoba. As of March 1, 2015 and after 14 years in the market, there were only 4,363 HEVs registered in Manitoba, making up about 0.5% of all registered vehicles.

For the most part, the expected success of plug-in electric cars has not materialized worldwide. According to the German based organization, The Centre for Solar Energy and Hydrogen Research (ZSW) there were 740,000 plug-in vehicles registered worldwide in early 2015. Out of the total global vehicle count of just over one billion, plug-in electric vehicles represent 0.05% of the total. The US accounts for the highest number of total electric vehicle sales at 290,000 vehicles or approximately 40% of all electric vehicles sales. Electric vehicle car makers have experienced low sales at the start of 2015. According to Chevrolet's monthly numbers, in January 2015 the Volt had its worst month for sales since August 2011 with only 592 units sold which is also down 243 units from January 2014. Similarly, Nissan's numbers say the Leaf had 2,268 sales over January and February in 2015 compared with 2,677 in the same time frame from 2014. According to Edmunds.com, about 22 percent of car buyers who have traded in their hybrids and EVs in 2015 bought a new ICE SUV (Sport Utility Vehicle). Overall, only 45 percent of this year's hybrid and EV trade-ins have gone toward the purchase of another non ICE vehicle, down from just over 60 percent in 2012.

The Electric Vehicle Forecast

As of March 1st, 2015, there were 95 plug-in electric passenger vehicles, plus 3 electric buses totaling 98 PEVs registered in Manitoba by the Manitoba Public Insurance Corporation. The 2014 Load Forecast predicted a total of 111 plug-in vehicles to be registered in Manitoba at fiscal year ending 2015. The latest electric vehicle forecast is adjusted to incorporate the lower actual registrations recorded in fiscal year ending 2015. The number of new PEVs is expected to

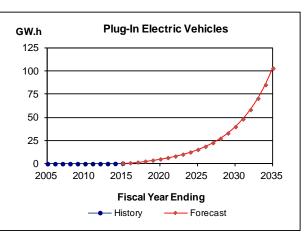


Figure 9 - Plug-In Electric Vehicles

slowly increase until it reaches about 0.6% of new vehicle sales (441 units) in 2024/25 and 3.8% of new vehicle sales (3,172 units) in 2034/35. The total number of electric vehicles on the road is forecasted to be 2,166 (0.2% of total vehicle registrations) in 2024/25 and 17,430 (1.2% of total vehicle registrations) in 2034/35.

The following table shows the forecast of the number of new vehicles and total number of vehicles each year in Manitoba, as well as the corresponding numbers for Plug-In Electric Vehicles. Trailers, farm equipment, motor boats and motor cycles are not included in the count. The forecast incorporates passenger as well as commercial category vehicles such as Sport Utility Vehicles (SUVs), trucks and transit buses. A passenger PEV consumes approximately 3,500 kW.h per year, equivalent to one residential electric hot water tank. An electric transit bus consumes 123,500 kW.h per year, equivalent to four electrically heated single detached dwellings.

Total energy use for PEVs in Manitoba is forecasted to be 15 GW.h in 2024/25 and 103 GW.h in 2034/35. Peak usage coincident to Manitoba Hydro's system peak is forecasted to be 1.9 MW in 2024/25 and 12.9 MW in 2034/35.

| | PLUG-IN ELECTRIC VEHICLE FORECAST | | | | | | | | |
|----------------------|---|-----------|------|-----------|--------|------|----------|--------|--|
| History and Forecast | | | | | | | | | |
| 2004/05 - 2034/35 | | | | | | | | | |
| Fiscal | Fiscal New Vehicles New PEV New PEV Total Total Total % Cumul Total Cumul Total | | | | | | | | |
| Year | Purchased | Purchased | % | Vehicles | PEV | PEV | PEV GW.h | PEV MW | |
| 2004/05 | 45,429 | 0 | 0.0% | 652,926 | 0 | 0.0% | 0 | 0 | |
| 2005/06 | 46,127 | 0 | 0.0% | 662,344 | 0 | 0.0% | 0 | 0 | |
| 2006/07 | 46,164 | 0 | 0.0% | 675,684 | 0 | 0.0% | 0 | 0 | |
| 2007/08 | 47,953 | 0 | 0.0% | 692,376 | 0 | 0.0% | 0 | 0 | |
| 2008/09 | 46,710 | 0 | 0.0% | 703,987 | 0 | 0.0% | 0 | 0 | |
| 2009/10 | 45,355 | 0 | 0.0% | 750,290 | 0 | 0.0% | 0 | 0 | |
| 2010/11 | 48,546 | 1 | 0.0% | 766,267 | 1 | 0.0% | 0 | 0 | |
| 2011/12 | 52,236 | 8 | 0.0% | 784,885 | 9 | 0.0% | 0 | 0 | |
| 2012/13 | 56,275 | 28 | 0.0% | 797,383 | 37 | 0.0% | 0 | 0 | |
| 2013/14 | 57,783 | 32 | 0.1% | 827,482 | 68 | 0.0% | 0 | 0 | |
| 2014/15 | 58,882 | 29 | 0.0% | 857,029 | 98 | 0.0% | 1 | 0 | |
| | | | | | | | | | |
| 2015/16 | 60,081 | 39 | 0.1% | 880,732 | 137 | 0.0% | 1 | 0.1 | |
| 2016/17 | 61,280 | 65 | 0.1% | 904,779 | 203 | 0.0% | 2 | 0.2 | |
| 2017/18 | 62,480 | 122 | 0.2% | 929,170 | 325 | 0.0% | 3 | 0.3 | |
| 2018/19 | 63,679 | 135 | 0.2% | 953,905 | 459 | 0.0% | 4 | 0.5 | |
| 2019/20 | 64,878 | 164 | 0.3% | 978,985 | 623 | 0.1% | 5 | 0.6 | |
| 2020/21 | 66,077 | 200 | 0.3% | 1,004,408 | 823 | 0.1% | 7 | 0.8 | |
| 2021/22 | 67,276 | 243 | 0.4% | 1,030,176 | 1,067 | 0.1% | 8 | 1.0 | |
| 2022/23 | 68,475 | 297 | 0.4% | 1,056,288 | 1,363 | 0.1% | 10 | 1.3 | |
| 2023/24 | 69,675 | 362 | 0.5% | 1,082,744 | 1,725 | 0.2% | 13 | 1.6 | |
| 2024/25 | 70,874 | 441 | 0.6% | 1,109,544 | 2,166 | 0.2% | 15 | 1.9 | |
| 2025/26 | 72,073 | 537 | 0.7% | 1,136,689 | 2,703 | 0.2% | 19 | 2.3 | |
| 2026/27 | 73,272 | 655 | 0.9% | 1,164,177 | 3,358 | 0.3% | 23 | 2.8 | |
| 2027/28 | 74,471 | 798 | 1.1% | 1,192,010 | 4,156 | 0.3% | 27 | 3.4 | |
| 2028/29 | 75,671 | 972 | 1.3% | 1,220,187 | 5,128 | 0.4% | 33 | 4.1 | |
| 2029/30 | 76,870 | 1,184 | 1.5% | 1,248,708 | 6,312 | 0.5% | 40 | 5.0 | |
| 2030/31 | 78,069 | 1,443 | 1.8% | 1,277,573 | 7,755 | 0.6% | 48 | 6.0 | |
| 2031/32 | 79,268 | 1,757 | 2.2% | 1,306,783 | 9,512 | 0.7% | 58 | 7.3 | |
| 2032/33 | 80,467 | 2,140 | 2.7% | 1,336,336 | 11,652 | 0.9% | 71 | 8.8 | |
| 2033/34 | 81,666 | 2,606 | 3.2% | 1,366,234 | 14,258 | 1.0% | 85 | 10.7 | |
| 2034/35 | 82,866 | 3,172 | 3.8% | 1,396,476 | 17,430 | 1.2% | 103 | 12.9 | |

Table 17 - Plug-In Electric Vehicles

٦

Area & Roadway Lighting

The Area and Roadway Lighting sector represents 0.5% of all sales within Manitoba. This sector includes electricity sales for the Sentinel Lighting and Street Lighting rate groups. Sentinel Lighting is an outdoor lighting service where units are available either as rentals to an existing metered service or on an unmetered, flat rate basis. Street Lighting includes all public roadway lighting in Manitoba. In 2006, a readjustment of the rate classes moved some

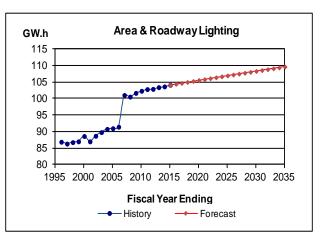


Figure 10 - Area & Roadway Lighting

flat rate General Service meters into the Lighting sector. Only Street Lights count as customers.

The Area and Roadway Lighting sector is forecast to increase from 104 GW.h in 2014/15 to 110 GW.h by 2034/35 at an average growth rate of 0.3 GW.h or 0.3% per year. This reflects the Corporation's move to more efficient LED lighting in new installations. This does not reflect the Demand Side Management (DSM) lighting program to replace existing lighting with more efficient LEDs which is accounted for separately in Manitoba Hydro's Power Smart Plan and Power Resource Plan.

| | AREA & ROADWAY LIGHTING (GW.h) HISTORICAL/WEATHER ADJUSTMENT/FORECAST | | | | | | | | |
|-------------|--|----------------|----------------|-------------|----------------|--|--|--|--|
| Fiscal Year | Sales | Weather Adjust | Adjusted Sales | Fiscal Year | Forecast Sales | | | | |
| 1995/96 | 87 | 0 | 87 | 2015/16 | 104 | | | | |
| 1996/97 | 86 | 0 | 86 | 2016/17 | 105 | | | | |
| 1997/98 | 87 | 0 | 87 | 2017/18 | 105 | | | | |
| 1998/99 | 87 | 0 | 87 | 2018/19 | 105 | | | | |
| 1999/00 | 89 | 0 | 89 | 2019/20 | 106 | | | | |
| 2000/01 | 87 | 0 | 87 | 2020/21 | 106 | | | | |
| 2001/02 | 89 | 0 | 89 | 2021/22 | 106 | | | | |
| 2002/03 | 90 | 0 | 90 | 2022/23 | 106 | | | | |
| 2003/04 | 91 | 0 | 91 | 2023/24 | 107 | | | | |
| 2004/05 | 91 | 0 | 91 | 2024/25 | 107 | | | | |
| 2005/06 | 91 | 0 | 91 | 2025/26 | 107 | | | | |
| 2006/07 | 101 | 0 | 101 | 2026/27 | 108 | | | | |
| 2007/08 | 101 | 0 | 101 | 2027/28 | 108 | | | | |
| 2008/09 | 102 | 0 | 102 | 2028/29 | 108 | | | | |
| 2009/10 | 102 | 0 | 102 | 2029/30 | 108 | | | | |
| 2010/11 | 103 | 0 | 103 | 2030/31 | 109 | | | | |
| 2011/12 | 103 | 0 | 103 | 2031/32 | 109 | | | | |
| 2012/13 | 103 | 0 | 103 | 2032/33 | 109 | | | | |
| 2013/14 | 104 | 0 | 104 | 2033/34 | 109 | | | | |
| 2014/15 | 104 | 0 | 104 | 2034/35 | 110 | | | | |

Table 18 - Area & Roadway Lighting

| | AREA AND ROADWAY LIGHTING | | | | | | | | | |
|---------|---------------------------|-----------|------------|-----------|----------|-----------------|---------|----------------|--|--|
| | | | Histo | ry and Fo | recast | | | | | |
| | 2004/05 - 2034/35 | | | | | | | | | |
| Fiscal | Sentinal F | lat Rates | Sentinal | Rentals | Street L | Street Lighting | | Total Lighting | | |
| Year | (Services) | (GW.h) | (Services) | (GW.h) | (Custs) | (GW.h) | (Custs) | (GW.h) | | |
| 2004/05 | 19,648 | 10 | 5,519 | 0 | 759 | 81 | 759 | 91 | | |
| 2005/06 | 19,652 | 10 | 7,826 | 0 | 793 | 81 | 793 | 91 | | |
| 2006/07 | 18,669 | 11 | 23,994 | 0 | 1,129 | 90 | 1,129 | 101 | | |
| 2007/08 | 18,947 | 11 | 24,272 | 0 | 1,142 | 90 | 1,142 | 101 | | |
| 2008/09 | 19,228 | 11 | 24,542 | 0 | 1,175 | 91 | 1,175 | 102 | | |
| 2009/10 | 19,539 | 11 | 24,886 | 0 | 1,191 | 91 | 1,191 | 102 | | |
| 2010/11 | 19,835 | 11 | 25,216 | 0 | 1,184 | 92 | 1,184 | 103 | | |
| 2011/12 | 20,033 | 11 | 25,427 | 0 | 1,155 | 91 | 1,155 | 103 | | |
| 2012/13 | 20,238 | 12 | 25,613 | 0 | 1,164 | 92 | 1,164 | 103 | | |
| 2013/14 | 20,399 | 12 | 25,764 | 0 | 1,157 | 92 | 1,157 | 104 | | |
| 2014/15 | 20,495 | 12 | 25,853 | 0 | 1,196 | 92 | 1,196 | 104 | | |
| | | | | | | | | | | |
| 2015/16 | 20,635 | 12 | 25,994 | 0 | 1,207 | 93 | 1,207 | 104 | | |
| 2016/17 | 20,789 | 12 | 26,188 | 0 | 1,212 | 93 | 1,212 | 105 | | |
| 2017/18 | 20,943 | 12 | 26,381 | 0 | 1,217 | 93 | 1,217 | 105 | | |
| 2018/19 | 21,097 | 12 | 26,573 | 0 | 1,222 | 93 | 1,222 | 105 | | |
| 2019/20 | 21,251 | 12 | 26,767 | 0 | 1,227 | 93 | 1,227 | 106 | | |
| 2020/21 | 21,405 | 12 | 26,960 | 0 | 1,232 | 94 | 1,232 | 106 | | |
| 2021/22 | 21,559 | 12 | 27,152 | 0 | 1,237 | 94 | 1,237 | 106 | | |
| 2022/23 | 21,713 | 12 | 27,346 | 0 | 1,242 | 94 | 1,242 | 106 | | |
| 2023/24 | 21,867 | 12 | 27,539 | 0 | 1,247 | 94 | 1,247 | 107 | | |
| 2024/25 | 22,021 | 13 | 27,731 | 0 | 1,252 | 94 | 1,252 | 107 | | |
| 2025/26 | 22,175 | 13 | 27,925 | 0 | 1,257 | 95 | 1,257 | 107 | | |
| 2026/27 | 22,329 | 13 | 28,118 | 0 | 1,262 | 95 | 1,262 | 108 | | |
| 2027/28 | 22,483 | 13 | 28,311 | 0 | 1,267 | 95 | 1,267 | 108 | | |
| 2028/29 | 22,637 | 13 | 28,504 | 0 | 1,272 | 95 | 1,272 | 108 | | |
| 2029/30 | 22,791 | 13 | 28,697 | 0 | 1,277 | 95 | 1,277 | 108 | | |
| 2030/31 | 22,945 | 13 | 28,890 | 0 | 1,282 | 96 | 1,282 | 109 | | |
| 2031/32 | 23,099 | 13 | 29,083 | 0 | 1,287 | 96 | 1,287 | 109 | | |
| 2032/33 | 23,253 | 13 | 29,276 | 0 | 1,292 | 96 | 1,292 | 109 | | |
| 2033/34 | 23,407 | 13 | 29,469 | 0 | 1,297 | 96 | 1,297 | 109 | | |
| 2034/35 | 23,561 | 13 | 29,662 | 0 | 1,302 | 96 | 1,302 | 110 | | |

Table 19 - Area & Roadway Lighting

Total General Consumers Sales

General Consumers Sales includes sales to all of Manitoba Hydro's individually billed customers, but excludes export sales. This includes the total of all sales from the Residential, General Service and Lighting sectors. The General Service sector makes up about two-thirds, the Residential sector makes up about one-third and the Lighting group is only 0.5% of all sales.

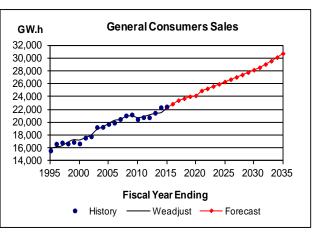


Figure 11 - General Consumers Sales

Weather adjusted General Consumers Sales has grown 326 GW.h (1.7%) per year for the past 20 years and 250 GW.h (1.2%) per year over the past 10 years. This historical growth reflects the 2009 economic downturn and includes the effect of past Demand Side Management (DSM) activities. Sales are forecast to grow 403 GW.h (1.7%) per year for the next 10 years and 422 GW.h (1.6%) per year for the next 20 years before program-based DSM initiatives.

| | GENERAL CONSUMERS SALES (GW.h) HIST ORICAL/WEAT HER ADJUST MENT/FORECAST | | | | | | | | |
|-------------|---|----------------|----------------|-------------|----------------|--|--|--|--|
| Fiscal Year | Sales | Weather Adjust | Adjusted Sales | Fiscal Year | Forecast Sales | | | | |
| 1995/96 | 16,654 | -546 | 16,107 | 2015/16 | 22,879 | | | | |
| 1996/97 | 16,851 | -565 | 16,286 | 2016/17 | 23,433 | | | | |
| 1997/98 | 16,681 | 177 | 16,858 | 2017/18 | 23,729 | | | | |
| 1998/99 | 16,929 | 335 | 17,263 | 2018/19 | 24,046 | | | | |
| 1999/00 | 16,696 | 518 | 17,214 | 2019/20 | 24,175 | | | | |
| 2000/01 | 17,590 | -12 | 17,578 | 2020/21 | 24,941 | | | | |
| 2001/02 | 17,805 | 203 | 18,007 | 2021/22 | 25,270 | | | | |
| 2002/03 | 19,246 | -382 | 18,865 | 2022/23 | 25,632 | | | | |
| 2003/04 | 19,280 | 4 | 19,284 | 2023/24 | 25,978 | | | | |
| 2004/05 | 19,735 | 72 | 19,807 | 2024/25 | 26,338 | | | | |
| 2005/06 | 19,935 | 392 | 20,326 | 2025/26 | 26,698 | | | | |
| 2006/07 | 20,510 | -37 | 20,473 | 2026/27 | 27,063 | | | | |
| 2007/08 | 21,061 | -107 | 20,955 | 2027/28 | 27,432 | | | | |
| 2008/09 | 21,210 | -180 | 21,031 | 2028/29 | 27,803 | | | | |
| 2009/10 | 20,486 | 268 | 20,755 | 2029/30 | 28,181 | | | | |
| 2010/11 | 20,786 | 145 | 20,931 | 2030/31 | 28,565 | | | | |
| 2011/12 | 20,771 | 426 | 21,196 | 2031/32 | 29,068 | | | | |
| 2012/13 | 21,477 | -31 | 21,446 | 2032/33 | 29,583 | | | | |
| 2013/14 | 22,338 | -781 | 21,557 | 2033/34 | 30,141 | | | | |
| 2014/15 | 22,458 | -151 | 22,307 | 2034/35 | 30,753 | | | | |

| Table | 20 - | General | Consumers | Sales |
|----------|------|---------|-----------|-------|
| 1 and ic | ~~ | ocherai | consumers | Juics |

Diesel Sales

Diesel Sales

There are four communities served by diesel generation in Manitoba: Brochet, Lac Brochet, Tadoule Lake and Shamattawa. Sales within these communities are included in General Consumers Sales, but are not part of the Integrated System, and are thus not part of Common Bus or Gross Firm Load.

Between 1997 and 1999, eleven communities previously served by diesel generation were

15 ******* 10 5 0 1995 2000 2005 2010 2015 2020 2025 2030 2035 **Fiscal Year Ending** -Weadjust ---- Forecast History —

GW.h

35 30

25

20

connected to the Integrated System resulting in the drop in overall diesel sales. The four sites that were to remain diesel were converted from 15 amp service to 60 amp service between 1991 and 2001 causing the increase in those years.

Diesel customers do not have electric heat, which requires a minimum 200 amp service, therefore there is no weather effect.

| | DIESEL SALES (GW.h) HISTORICAL/WEATHER ADJUSTMENT/FORECAST | | | | | | | | |
|-------------|---|----------------|----------------|-------------|----------------|--|--|--|--|
| Fiscal Year | Sales | Weather Adjust | Adjusted Sales | Fiscal Year | Forecast Sales | | | | |
| 1995/96 | 31 | 0 | 31 | 2015/16 | 14 | | | | |
| 1996/97 | 33 | 0 | 33 | 2016/17 | 15 | | | | |
| 1997/98 | 26 | 0 | 26 | 2017/18 | 15 | | | | |
| 1998/99 | 21 | 0 | 21 | 2018/19 | 15 | | | | |
| 1999/00 | 9 | 0 | 9 | 2019/20 | 15 | | | | |
| 2000/01 | 10 | 0 | 10 | 2020/21 | 16 | | | | |
| 2001/02 | 11 | 0 | 11 | 2021/22 | 16 | | | | |
| 2002/03 | 10 | 0 | 10 | 2022/23 | 16 | | | | |
| 2003/04 | 11 | 0 | 11 | 2023/24 | 16 | | | | |
| 2004/05 | 12 | 0 | 12 | 2024/25 | 16 | | | | |
| 2005/06 | 12 | 0 | 12 | 2025/26 | 17 | | | | |
| 2006/07 | 12 | 0 | 12 | 2026/27 | 17 | | | | |
| 2007/08 | 12 | 0 | 12 | 2027/28 | 17 | | | | |
| 2008/09 | 13 | 0 | 13 | 2028/29 | 17 | | | | |
| 2009/10 | 13 | 0 | 13 | 2029/30 | 18 | | | | |
| 2010/11 | 13 | 0 | 13 | 2030/31 | 18 | | | | |
| 2011/12 | 13 | 0 | 13 | 2031/32 | 18 | | | | |
| 2012/13 | 14 | 0 | 14 | 2032/33 | 18 | | | | |
| 2013/14 | 14 | 0 | 14 | 2033/34 | 19 | | | | |
| 2014/15 | 15 | 0 | 15 | 2034/35 | 19 | | | | |

Table 21 - Diesel Sales

Distribution Losses

Distribution Losses are made up of the power loss between the distribution substation (Manitoba Load at Common Bus less Construction) and the customer's meter (General Consumers Sales less Diesel), as well as all other differences between what was billed and what was metered. The other differences include:

- The offset between cycle billing (General Consumers Sales) and actual calendar month usage (Common Bus).
- 2. Customer Accounting adjustments,

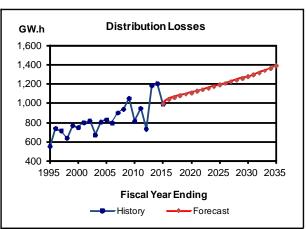


Figure 13 - Distribution Losses

- 3. Inaccuracies associated with estimated billing (including flat rate estimates),
- 4. The metered but unbilled consumption of Manitoba Hydro offices, and
- 5. Energy lost due to theft.

Distribution Losses are forecast in 2015/16 to be 4.6% of the General Consumers Sales less Diesel and remain between 4.5% and 4.6% throughout the forecast.

| | DISTRIBUTION LOSSES (GW.h) HISTORICAL / PERCENT OF SALES / FORECAST | | | | | | | | |
|-------------|--|-------------------|----------|-------------|-----------------|-------------------|----------|--|--|
| Fiscal Year | Losses | Sales less Diesel | % Losses | Fiscal Year | Forecast Losses | Sales less Diesel | % Losses | | |
| 1995/96 | 740 | 16,623 | 4.4% | 2015/16 | 1,042 | 22,864 | 4.6% | | |
| 1996/97 | 715 | 16,818 | 4.3% | 2016/17 | 1,061 | 23,418 | 4.5% | | |
| 1997/98 | 641 | 16,655 | 3.9% | 2017/18 | 1,079 | 23,715 | 4.6% | | |
| 1998/99 | 771 | 16,908 | 4.6% | 2018/19 | 1,095 | 24,030 | 4.6% | | |
| 1999/00 | 749 | 16,687 | 4.5% | 2019/20 | 1,110 | 24,160 | 4.6% | | |
| 2000/01 | 802 | 17,580 | 4.6% | 2020/21 | 1,126 | 24,926 | 4.5% | | |
| 2001/02 | 819 | 17,793 | 4.6% | 2021/22 | 1,141 | 25,254 | 4.5% | | |
| 2002/03 | 671 | 19,236 | 3.5% | 2022/23 | 1,157 | 25,616 | 4.5% | | |
| 2003/04 | 804 | 19,269 | 4.2% | 2023/24 | 1,174 | 25,961 | 4.5% | | |
| 2004/05 | 830 | 19,724 | 4.2% | 2024/25 | 1,190 | 26,321 | 4.5% | | |
| 2005/06 | 797 | 19,923 | 4.0% | 2025/26 | 1,207 | 26,681 | 4.5% | | |
| 2006/07 | 900 | 20,497 | 4.4% | 2026/27 | 1,225 | 27,046 | 4.5% | | |
| 2007/08 | 940 | 21,049 | 4.5% | 2027/28 | 1,242 | 27,415 | 4.5% | | |
| 2008/09 | 1,052 | 21,198 | 5.0% | 2028/29 | 1,259 | 27,785 | 4.5% | | |
| 2009/10 | 813 | 20,473 | 4.0% | 2029/30 | 1,277 | 28,163 | 4.5% | | |
| 2010/11 | 947 | 20,773 | 4.6% | 2030/31 | 1,295 | 28,547 | 4.5% | | |
| 2011/12 | 736 | 20,757 | 3.5% | 2031/32 | 1,317 | 29,050 | 4.5% | | |
| 2012/13 | 1,184 | 21,463 | 5.5% | 2032/33 | 1,339 | 29,564 | 4.5% | | |
| 2013/14 | 1,205 | 22,324 | 5.4% | 2033/34 | 1,363 | 30,123 | 4.5% | | |
| 2014/15 | 992 | 22,443 | 4.4% | 2034/35 | 1,391 | 30,734 | 4.5% | | |

Table 22 - Distribution Losses

Construction Power

Construction Power represents the energy used by Manitoba Hydro and its contractors in the construction of major capital works such as generating stations, converter stations and major transmission lines. Construction Power also includes Station Service until plant а is commissioned. Until 2013, about 48 GW.h of heating load at the Gillam, Limestone and Kettle town sites was included in Construction Power. This energy is now included in Distribution Losses.

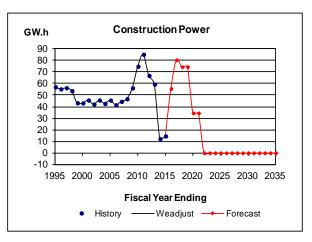


Figure 14 - Construction Power

The Construction Power forecast includes: (1) the Pointe Du Bois spillway replacement started in April 2013 with expected completion in the Fall of 2015, (2) the Keewatinoow Converter Station, started in January 2012 with expected completion in the Fall of 2018 and (3) the construction of the Keeyask Generating Station.

| | CONSTRUCTION POWER (GW.h) HIST ORICAL/WEAT HER ADJUST MENT/FORECAST | | | | | | | | |
|-------------|--|----------------|----------------|-------------|----------------|--|--|--|--|
| Fiscal Year | Usage | Weather Adjust | Adjusted Usage | Fiscal Year | Forecast Usage | | | | |
| 1995/96 | 55 | 0 | 55 | 2015/16 | 56 | | | | |
| 1996/97 | 56 | 0 | 56 | 2016/17 | 81 | | | | |
| 1997/98 | 54 | 0 | 54 | 2017/18 | 75 | | | | |
| 1998/99 | 43 | 0 | 43 | 2018/19 | 75 | | | | |
| 1999/00 | 43 | 0 | 43 | 2019/20 | 35 | | | | |
| 2000/01 | 46 | 0 | 46 | 2020/21 | 35 | | | | |
| 2001/02 | 42 | 0 | 42 | 2021/22 | 0 | | | | |
| 2002/03 | 46 | 0 | 46 | 2022/23 | 0 | | | | |
| 2003/04 | 43 | 0 | 43 | 2023/24 | 0 | | | | |
| 2004/05 | 46 | 0 | 46 | 2024/25 | 0 | | | | |
| 2005/06 | 42 | 0 | 42 | 2025/26 | 0 | | | | |
| 2006/07 | 45 | 0 | 45 | 2026/27 | 0 | | | | |
| 2007/08 | 47 | 0 | 47 | 2027/28 | 0 | | | | |
| 2008/09 | 56 | 0 | 56 | 2028/29 | 0 | | | | |
| 2009/10 | 75 | 0 | 75 | 2029/30 | 0 | | | | |
| 2010/11 | 85 | 0 | 85 | 2030/31 | 0 | | | | |
| 2011/12 | 67 | 0 | 67 | 2031/32 | 0 | | | | |
| 2012/13 | 59 | 0 | 59 | 2032/33 | 0 | | | | |
| 2013/14 | 12 | 0 | 12 | 2033/34 | 0 | | | | |
| 2014/15 | 15 | 0 | 15 | 2034/35 | 0 | | | | |

| Table 2 | 3 - | Construction | Power |
|---------|-----|--------------|-------|
|---------|-----|--------------|-------|

Manitoba Load at Common Bus

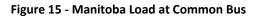
Manitoba Load at Common Bus is the total load measured from all the distribution points (i.e. substations) within Manitoba. It includes all energy supplied to General Consumers Sales customers, Construction Power plus associated Distribution Losses, but excludes Diesel customers, Transmission Losses and Station Service.

Common Bus is metered and totaled to

correspond exactly to each calendar month. Weather adjustment is done on a calendar month basis.

Weather adjusted Common Bus has grown 358 GW.h (1.8%) per year for the past 20 years and 277 GW.h (1.3%) per year during the past 10 years reflecting the recent economic downturn. This historical growth includes the effect of past Demand Side Management (DSM) activities. Common Bus is forecast to grow 407 GW.h (1.6%) per year for the next 10 years and 434 GW.h (1.6%) per year for the next 20 years before program-based DSM initiatives.

| | MANITOBA LOAD AT COMMON BUS (GW.h) HISTORICAL/WEATHER ADJUSTMENT/FORECAST | | | | | | | | |
|-------------|--|----------------|-----------------|-------------|-----------------|--|--|--|--|
| Fiscal Year | Energy | Weather Adjust | Adjusted Energy | Fiscal Year | Forecast Energy | | | | |
| 1995/96 | 17,418 | -790 | 16,628 | 2015/16 | 23,962 | | | | |
| 1996/97 | 17,590 | -573 | 17,017 | 2016/17 | 24,560 | | | | |
| 1997/98 | 17,350 | 269 | 17,619 | 2017/18 | 24,868 | | | | |
| 1998/99 | 17,722 | 376 | 18,098 | 2018/19 | 25,200 | | | | |
| 1999/00 | 17,479 | 595 | 18,074 | 2019/20 | 25,304 | | | | |
| 2000/01 | 18,428 | -112 | 18,316 | 2020/21 | 26,086 | | | | |
| 2001/02 | 18,655 | 181 | 18,836 | 2021/22 | 26,396 | | | | |
| 2002/03 | 19,953 | -337 | 19,616 | 2022/23 | 26,773 | | | | |
| 2003/04 | 20,116 | -85 | 20,030 | 2023/24 | 27,135 | | | | |
| 2004/05 | 20,600 | 70 | 20,669 | 2024/25 | 27,511 | | | | |
| 2005/06 | 20,761 | 431 | 21,192 | 2025/26 | 27,889 | | | | |
| 2006/07 | 21,442 | -14 | 21,428 | 2026/27 | 28,271 | | | | |
| 2007/08 | 22,036 | -173 | 21,863 | 2027/28 | 28,657 | | | | |
| 2008/09 | 22,305 | -194 | 22,111 | 2028/29 | 29,045 | | | | |
| 2009/10 | 21,361 | 389 | 21,750 | 2029/30 | 29,440 | | | | |
| 2010/11 | 21,806 | 91 | 21,897 | 2030/31 | 29,842 | | | | |
| 2011/12 | 21,560 | 688 | 22,248 | 2031/32 | 30,367 | | | | |
| 2012/13 | 22,706 | -323 | 22,383 | 2032/33 | 30,903 | | | | |
| 2013/14 | 23,541 | -891 | 22,650 | 2033/34 | 31,486 | | | | |
| 2014/15 | 23,450 | -11 | 23,439 | 2034/35 | 32,125 | | | | |



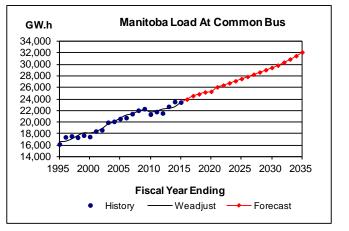


Table 24 - Manitoba Load at Common Bus

Transmission Losses

Transmission Losses are the amount of energy lost while delivering power from the generation stations to all of the distribution substations that make up Common Bus. Transmission Losses only contains losses associated with supplying Manitoba customers. Losses attributable to exports and the gains attributable to imports are excluded. Transmission Losses are mostly losses on the High Voltage Direct Current (HVDC) lines, and are substantial because of the distance of

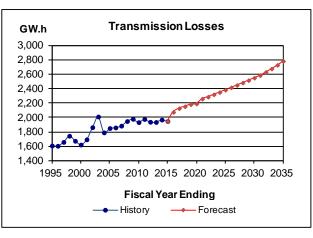


Figure 16 - Transmission Losses

transmission from northern generation to southern distribution points, but are much less than what AC losses would be over that distance. Transmission Losses vary year to year depending on water conditions, system configuration, outages and the magnitude of the load. Losses were higher in 2002/03 due to two HVDC transformer failures.

Transmission Losses are forecast to be 9.1% of the General Consumers Sales less Diesel Sales.

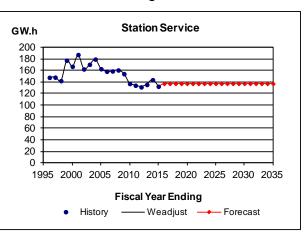
| | TRANSMISSION LOSSES (GW.h) HIST ORICAL / PERCENT OF SALES / FORECAST | | | | | | | | |
|-------------|---|-------------------|----------|-------------|-----------------|-------------------|----------|--|--|
| Fiscal Year | Losses | Sales less Diesel | % Losses | Fiscal Year | Forecast Losses | Sales less Diesel | % Losses | | |
| 1995/96 | 1,606 | 16,623 | 9.7% | 2015/16 | 2,075 | 22,864 | 9.1% | | |
| 1996/97 | 1,660 | 16,818 | 9.9% | 2016/17 | 2,127 | 23,418 | 9.1% | | |
| 1997/98 | 1,745 | 16,655 | 10.5% | 2017/18 | 2,153 | 23,715 | 9.1% | | |
| 1998/99 | 1,675 | 16,908 | 9.9% | 2018/19 | 2,182 | 24,030 | 9.1% | | |
| 1999/00 | 1,623 | 16,687 | 9.7% | 2019/20 | 2,191 | 24,160 | 9.1% | | |
| 2000/01 | 1,696 | 17,580 | 9.6% | 2020/21 | 2,259 | 24,926 | 9.1% | | |
| 2001/02 | 1,864 | 17,793 | 10.5% | 2021/22 | 2,286 | 25,254 | 9.1% | | |
| 2002/03 | 2,012 | 19,236 | 10.5% | 2022/23 | 2,319 | 25,616 | 9.1% | | |
| 2003/04 | 1,792 | 19,269 | 9.3% | 2023/24 | 2,350 | 25,961 | 9.1% | | |
| 2004/05 | 1,852 | 19,724 | 9.4% | 2024/25 | 2,383 | 26,321 | 9.1% | | |
| 2005/06 | 1,860 | 19,923 | 9.3% | 2025/26 | 2,415 | 26,681 | 9.1% | | |
| 2006/07 | 1,885 | 20,497 | 9.2% | 2026/27 | 2,448 | 27,046 | 9.1% | | |
| 2007/08 | 1,949 | 21,049 | 9.3% | 2027/28 | 2,482 | 27,415 | 9.1% | | |
| 2008/09 | 1,979 | 21,198 | 9.3% | 2028/29 | 2,515 | 27,785 | 9.1% | | |
| 2009/10 | 1,934 | 20,473 | 9.4% | 2029/30 | 2,549 | 28,163 | 9.1% | | |
| 2010/11 | 1,977 | 20,773 | 9.5% | 2030/31 | 2,584 | 28,547 | 9.1% | | |
| 2011/12 | 1,939 | 20,757 | 9.3% | 2031/32 | 2,630 | 29,050 | 9.1% | | |
| 2012/13 | 1,936 | 21,463 | 9.0% | 2032/33 | 2,676 | 29,564 | 9.1% | | |
| 2013/14 | 1,969 | 22,324 | 8.8% | 2033/34 | 2,727 | 30,123 | 9.1% | | |
| 2014/15 | 1,949 | 22,443 | 8.7% | 2034/35 | 2,782 | 30,734 | 9.1% | | |

Table 25 - Transmission Losses

Station Service

Station Service is the energy used by power plants to generate power and service their own load. Manitoba energy or peak without Station Service is referred to as "Net", and with Station Service as "Gross".

Station Service energy is forecast to be 137 GW.h and Station Service peak is forecast to be 25 MW from 2015/16 to 2034/35.



Station Service for Keeyask and for future non-committed plants is excluded from this forecast.

Table 26 - Station Service

| | ST AT ION SERVICE (GW.h) HIST ORICAL/WEAT HER ADJUST MENT /FORECAST | | | | | | | | |
|-------------|--|---|-----|---------|-----|--|--|--|--|
| Fiscal Year | Usage Weather Adjust Adjusted Usage Fiscal Year Forecast Usa | | | | | | | | |
| 1995/96 | 148 | 0 | 148 | 2015/16 | 137 | | | | |
| 1996/97 | 148 | 0 | 148 | 2016/17 | 137 | | | | |
| 1997/98 | 142 | 0 | 142 | 2017/18 | 137 | | | | |
| 1998/99 | 177 | 0 | 177 | 2018/19 | 137 | | | | |
| 1999/00 | 167 | 0 | 167 | 2019/20 | 137 | | | | |
| 2000/01 | 187 | 0 | 187 | 2020/21 | 137 | | | | |
| 2001/02 | 162 | 0 | 162 | 2021/22 | 137 | | | | |
| 2002/03 | 170 | 0 | 170 | 2022/23 | 137 | | | | |
| 2003/04 | 179 | 0 | 179 | 2023/24 | 137 | | | | |
| 2004/05 | 163 | 0 | 163 | 2024/25 | 137 | | | | |
| 2005/06 | 158 | 0 | 158 | 2025/26 | 137 | | | | |
| 2006/07 | 159 | 0 | 159 | 2026/27 | 137 | | | | |
| 2007/08 | 161 | 0 | 161 | 2027/28 | 137 | | | | |
| 2008/09 | 154 | 0 | 154 | 2028/29 | 137 | | | | |
| 2009/10 | 137 | 0 | 137 | 2029/30 | 137 | | | | |
| 2010/11 | 134 | 0 | 134 | 2030/31 | 137 | | | | |
| 2011/12 | 131 | 0 | 131 | 2031/32 | 137 | | | | |
| 2012/13 | 136 | 0 | 136 | 2032/33 | 137 | | | | |
| 2013/14 | 144 | 0 | 144 | 2033/34 | 137 | | | | |
| 2014/15 | 132 | 0 | 132 | 2034/35 | 137 | | | | |

Figure 17 - Station Service

| | MONTHLY STATION SERVICE ENERGY (GW.h) History and Forecast | | | | | | | | | | | | | | |
|----------------------|---|------|------|------|------|-----|------|------|------|------|------|------|-------|--|--|
| Fiscal | | | | | | | | | | | | | | | |
| Year | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total | | |
| 2004/05 | 11.8 | 10.4 | 8.1 | 8.1 | 8.0 | 9.6 | 12.0 | 15.9 | 21.2 | 21.6 | 17.9 | 18.0 | 162.7 | | |
| 2005/06 | 12.6 | 11.0 | 10.0 | 11.1 | 10.1 | 9.6 | 11.8 | 15.2 | 18.4 | 16.7 | 17.0 | 14.9 | 158.3 | | |
| 2006/07 | | | | | | | | | | | | | | | |
| 2007/08 | 15.7 | 12.1 | 9.1 | 8.2 | 8.4 | 7.3 | 8.7 | 14.7 | 19.2 | 18.6 | 19.7 | 18.8 | 160.5 | | |
| 2008/09 | 13.8 | 9.4 | 7.5 | 9.5 | 10.4 | 7.1 | 10.6 | 15.1 | 20.1 | 20.4 | 14.9 | 15.5 | 154.2 | | |
| 2009/10 | 11.8 | 10.3 | 7.9 | 7.2 | 7.4 | 7.2 | 10.8 | 14.2 | 18.8 | 15.5 | 13.3 | 12.7 | 137.1 | | |
| 2010/11 | 10.2 | 9.9 | 7.3 | 6.7 | 7.2 | 7.4 | 9.5 | 12.9 | 16.4 | 17.1 | 14.4 | 15.0 | 134.1 | | |
| 2011/12 | 12.0 | 9.9 | 7.5 | 7.1 | 7.3 | 6.7 | 9.5 | 13.1 | 15.1 | 16.0 | 13.8 | 13.1 | 131.3 | | |
| 2012/13 | 11.0 | 9.4 | 7.7 | 7.0 | 6.7 | 6.4 | 11.4 | 14.3 | 16.2 | 16.6 | 13.7 | 15.2 | 135.5 | | |
| 2013/14 | 12.6 | 11.1 | 7.0 | 7.5 | 7.6 | 6.9 | 11.2 | 13.5 | 17.8 | 17.0 | 15.8 | 15.8 | 143.8 | | |
| 2014/15 | 12.1 | 9.6 | 7.7 | 7.5 | 7.2 | 7.0 | 8.9 | 13.2 | 14.4 | 16.1 | 15.0 | 13.7 | 132.4 | | |
| | | | | | | | | | | | | | | | |
| 2015/16 - 2034/35 | 11.9 | 10.0 | 7.5 | 7.3 | 7.1 | 6.8 | 10.5 | 13.7 | 16.1 | 16.6 | 14.8 | 14.9 | 137.2 | | |

Table 27 - Monthly Station Service Energy

Table 28 - Monthly Station Service Peak

| | MONTHLY STATION SERVICE PEAK (MW) History and Forecast | | | | | | | | | | | | | |
|--------------------------------|---|-----------|-----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|--|
| Fiscal Year 2014/15 | Apr 19 | May 11 | Jun 12 | Jul 14 | Aug 8 | Sep 10 | Oct 17 | Nov 21 | Dec 22 | Jan 25 | Feb 29 | Mar 27 | Annual 29 | |
| Actual 2015/16 - 2034/35 | 20 | 14 | 10 | 11 | 10 | 10 | 19 | 23 | 24 | 24 | 26 | 24 | 25 | |

Gross Firm Energy

Gross Firm Energy is the energy required to serve Manitoba Hydro's customers on the Integrated System. It excludes exports, interruptible (nonfirm) loads, Diesel Sales and Station Service for Keeyask and non-committed plants.

Gross Firm Energy has grown steadily during the past twenty years, except for the economic slowdown in the 1990's and more recently in 2009.

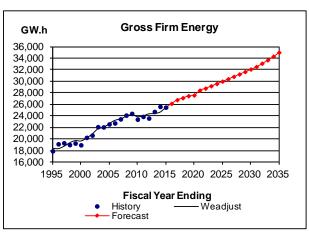


Figure 18 - Gross Firm Energy

Weather adjusted Gross Firm Energy has grown 379 GW.h (1.8%) per year for the past 20 years and 283 GW.h (1.2%) per year during the past 10 years reflecting the recent economic downturn. This historical growth includes the effect of past Demand Side Management (DSM) activities. Energy is forecast to grow 451 GW.h (1.6%) per year for the next 10 years and 476 GW.h (1.6%) per year for the next 20 years before program-based DSM initiatives.

| Table 29 - Gross Firm Energy |
|------------------------------|
| |

| | | GROSS FIRM E | NERGY (GW.h) | | |
|-------------|--------|----------------|------------------|-------------|-----------------|
| | HISTO | ORICAL/WEATHER | ADJUST MENT/FORE | CAST | |
| Fiscal Year | Energy | Weather Adjust | Adjusted Energy | Fiscal Year | Forecast Energy |
| 1995/96 | 19,148 | -862 | 18,286 | 2015/16 | 26,145 |
| 1996/97 | 19,321 | -624 | 18,697 | 2016/17 | 26,792 |
| 1997/98 | 19,014 | 295 | 19,309 | 2017/18 | 27,126 |
| 1998/99 | 19,273 | 410 | 19,683 | 2018/19 | 27,486 |
| 1999/00 | 18,971 | 651 | 19,622 | 2019/20 | 27,600 |
| 2000/01 | 20,262 | -119 | 20,143 | 2020/21 | 28,449 |
| 2001/02 | 20,656 | 198 | 20,854 | 2021/22 | 28,786 |
| 2002/03 | 22,110 | -370 | 21,740 | 2022/23 | 29,197 |
| 2003/04 | 22,069 | -96 | 21,974 | 2023/24 | 29,590 |
| 2004/05 | 22,589 | 77 | 22,665 | 2024/25 | 29,999 |
| 2005/06 | 22,757 | 468 | 23,225 | 2025/26 | 30,408 |
| 2006/07 | 23,464 | -16 | 23,448 | 2026/27 | 30,823 |
| 2007/08 | 24,122 | -186 | 23,936 | 2027/28 | 31,243 |
| 2008/09 | 24,417 | -208 | 24,208 | 2028/29 | 31,664 |
| 2009/10 | 23,412 | 425 | 23,837 | 2029/30 | 32,094 |
| 2010/11 | 23,892 | 102 | 23,994 | 2030/31 | 32,531 |
| 2011/12 | 23,605 | 747 | 24,351 | 2031/32 | 33,101 |
| 2012/13 | 24,750 | -352 | 24,398 | 2032/33 | 33,684 |
| 2013/14 | 25,625 | -958 | 24,666 | 2033/34 | 34,317 |
| 2014/15 | 25,505 | -11 | 25,493 | 2034/35 | 35,011 |

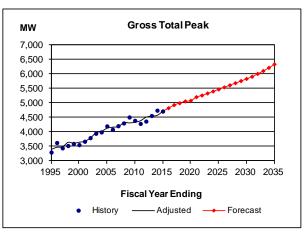
| | MONTHLY GROSS FIRM ENERGY (GW.h) | | | | | | | | | | | | |
|-----------------|----------------------------------|----------------|----------------|----------------|--------------|----------------|----------------|--------------|-------------|--------------|--------------|--------------|-----------------|
| | | | | | Histo | ry and | Foreca | st | | | | | |
| | | | | | 200 | 4/05 - 2 | 2034/35 | 5 | | | | | |
| Fiscal | | | | | | | | | | | | | |
| | A | M | T | T1 | A | G | 0.4 | N | Der | Teer | E.L | Mari | T- 4-1 |
| Year 2004/05 | Apr 1,699 | May | Jun 1,545 | Jul 1,579 | Aug 1,575 | Sep 1,574 | Oct 1,793 | Nov 1,952 | Dec 2,411 | Jan 2,539 | Feb 2,098 | Mar 2,140 | Total 22,589 |
| 2004/05 | 1,099 | 1,683 1,698 | 1,545 1,660 | 1,579 | 1,575 | 1,574 1,610 | 1,795 | 2,045 | 2,411 2,301 | 2,539 | 2,098 | 2,140 | 22,589 |
| 2005/08 | 1,727 | 1,690 | 1,681 | 1,755 1,826 | 1,049 | 1,610 | 1,781 1,870 | 2,045 | 2,301 | 2,240 | 2,171 | 2,159 | 22,757 |
| | | | | | | · · | | | | | | | |
| 2007/08 | 1,842 | 1,701 | 1,663 | 1,820 | 1,727 | 1,650 | 1,836 | 2,108 | 2,490 | 2,584 | 2,427 | 2,273 | 24,122 |
| 2008/09 | 1,881 | 1,737 | 1,662 | 1,730 | 1,787 | 1,681 | 1,874 | 2,154 | 2,652 | 2,702 | 2,226 | 2,331 | 24,417 |
| 2009/10 | 1,861 | 1,744 | 1,671 | 1,667 | 1,644 | 1,672 | 1,888 | 1,935 | 2,560 | 2,524 | 2,213 | 2,032 | 23,412 |
| 2010/11 | 1,699 | 1,692 | 1,611 | 1,716 | 1,698 | 1,638 | 1,778 | 2,129 | 2,563 | 2,682 | 2,322 | 2,364 | 23,892 |
| 2011/12 | 1,862 | 1,751 | 1,603 | 1,789 | 1,741 | 1,643 | 1,814 | 2,125 | 2,435 | 2,526 | 2,251 | 2,064 | 23,605 |
| 2012/13 | 1,802 | 1,698 | 1,688 | 1,869 | 1,727 | 1,606 | 1,941 | 2,265 | 2,665 | 2,766 | 2,342 | 2,383 | 24,750 |
| 2013/14 | 2,041 | 1,754 | 1,650 | 1,766 | 1,725 | 1,657 | 1,914 | 2,258 | 2,884 | 2,895 | 2,553 | 2,527 | 25,625 |
| 2014/15 | 2,048 | 1,837 | 1,690 | 1,788 | 1,778 | 1,703 | 1,909 | 2,424 | 2,638 | 2,770 | 2,581 | 2,339 | 25,505 |
| 14/15 Wadj | 1,928 | 1,784 | 1,733 | 1,836 | 1,753 | 1,710 | 1,966 | 2,280 | 2,750 | 2,874 | 2,424 | 2,454 | 25,493 |
| 2015/16 | 1,982 | 1,869 | 1,774 | 1,861 | 1,820 | 1,753 | 2,024 | 2,362 | 2,792 | 2,940 | 2,507 | 2,461 | 26,145 |
| 2016/17 | 2,038 | 1,923 | 1,819 | 1,906 | 1,866 | 1,796 | 2,073 | 2,417 | 2,858 | 3,009 | 2,567 | 2,520 | 26,792 |
| 2017/18 | 2,063 | 1,947 | 1,841 | 1,928 | 1,886 | 1,817 | 2,098 | 2,449 | 2,896 | 3,049 | 2,601 | 2,552 | 27,126 |
| 2018/19 | 2,091 | 1,972 | 1,865 | 1,953 | 1,910 | 1,841 | 2,126 | 2,482 | 2,935 | 3,090 | 2,636 | 2,586 | 27,486 |
| 2019/20 | 2,096 | 1,978 | 1,871 | 1,963 | 1,926 | 1,848 | 2,133 | 2,490 | 2,948 | 3,104 | 2,647 | 2,596 | 27,600 |
| 2020/21 | 2,163 | 2,046 | 1,929 | 2,022 | 1,998 | 1,914 | 2,203 | 2,562 | 3,027 | 3,186 | 2,722 | 2,675 | 28,449 |
| 2021/22 | 2,188 | 2,070 | 1,953 | 2,047 | 2,023 | 1,937 | 2,229 | 2,592 | 3,063 | 3,223 | 2,754 | 2,706 | 28,786 |
| 2022/23 | 2,219 | 2,100 | 1,981 | 2,077 | 2,051 | 1,965 | 2,261 | 2,629 | 3,107 | 3,269 | 2,793 | 2,745 | 29,197 |
| 2023/24 | 2,249 | 2,128 | 2,007 | 2,104 | 2,078 | 1,991 | 2,291 | 2,664 | 3,149 | 3,314 | 2,831 | 2,782 | 29,590 |
| 2024/25 | 2,280 | 2,157 | 2,035 | 2,134 | 2,107 | 2,019 | 2,323 | 2,701 | 3,193 | 3,360 | 2,870 | 2,821 | 29,999 |
| 2025/26 | 2,311 | 2,187 | 2,063 | 2,163 | 2,135 | 2,046 | 2,355 | 2,738 | 3,237 | 3,406 | 2,909 | 2,859 | 30,408 |
| 2026/27 | 2,343 | 2,216 | 2,091 | 2,192 | 2,164 | 2,074 | 2,387 | 2,775 | 3,281 | 3,453 | 2,949 | 2,898 | 30,823 |
| 2027/28 | 2,375 | 2,246 | 2,119 | 2,222 | 2,193 | 2,102 | 2,419 | 2,813 | 3,326 | 3,501 | 2,990 | 2,938 | 31,243 |
| 2028/29 | 2,407 | 2,276 | 2,147 | 2,251 | 2,222 | 2,130 | 2,452 | 2,851 | 3,372 | 3,548 | 3,030 | 2,978 | 31,664 |
| 2029/30 | 2,439 | 2,307 | 2,176 | 2,282 | 2,252 | 2,158 | 2,485 | 2,890 | 3,418 | 3,597 | 3,072 | 3,018 | 32,094 |
| 2030/31 | 2,472 | 2,338 | 2,206 | 2,313 | 2,282 | 2,187 | 2,518 | 2,930 | 3,465 | 3,646 | 3,114 | 3,059 | 32,531 |
| 2031/32 | 2,516 | 2,379 | 2,245 | 2,353 | 2,322 | 2,226 | 2,563 | 2,981 | 3,525 | 3,710 | 3,168 | 3,113 | 33,101 |
| 2032/33 | 2,561 | 2,421 | 2,285 | 2,395 | 2,362 | 2,266 | 2,608 | 3,034 | 3,587 | 3,775 | 3,223 | 3,168 | 33,684 |
| 2033/34 | 2,609 | 2,467 | 2,328 | 2,440 | 2,406 | 2,308 | 2,657 | 3,091 | 3,654 | 3,845 | 3,284 | 3,227 | 34,317 |
| 2034/35 | 2,662 | 2,517 | 2,375 | 2,490 | 2,454 | 2,355 | 2,711 | 3,153 | 3,728 | 3,923 | 3,350 | 3,292 | 35,011 |

Table 30 - Monthly Gross Firm Energy

Gross Total Peak

Gross Total Peak is the maximum integrated (i.e. average) hourly load required to serve Manitoba Hydro's customers on the Integrated System. It excludes exports and Diesel Sales. It includes Station Service and Curtailable Loads.

Typically, the peak occurs on a very cold winter weekday either in the morning (often from 8 a.m. to 9 a.m.) or in the afternoon (from 5 p.m. to 6 p.m.) Electric heating contributes by placing the



peak on one of the coldest days, whereas the operation or lack thereof of large industrials often makes the difference as to the specific day and peak hour.

The adjusted Gross Total Peak has grown from 3,472 MW in 1995/96 to 4,726 MW in 2014/15 at an average growth of 66 MW or 1.6% per year. It is forecast to grow to 6,349 MW at 81 MW (1.5%) per year by 2034/35.

| | | GROSS TOT A | L PEAK (MW) | | |
|-------------|-------|----------------|----------------|-------------|---------------|
| | | HISTORICAL/ADJ | USTED/FORECAST | | |
| Fiscal Year | Peak | Adjustment | Adjusted Peak | Fiscal Year | Forecast Peak |
| 1995/96 | 3,628 | -156 | 3,472 | 2015/16 | 4,829 |
| 1996/97 | 3,444 | 44 | 3,488 | 2016/17 | 4,936 |
| 1997/98 | 3,525 | 117 | 3,642 | 2017/18 | 5,000 |
| 1998/99 | 3,596 | 16 | 3,612 | 2018/19 | 5,063 |
| 1999/00 | 3,555 | 93 | 3,648 | 2019/20 | 5,086 |
| 2000/01 | 3,672 | 7 | 3,679 | 2020/21 | 5,210 |
| 2001/02 | 3,797 | -1 | 3,795 | 2021/22 | 5,267 |
| 2002/03 | 3,948 | 26 | 3,974 | 2022/23 | 5,337 |
| 2003/04 | 3,994 | 33 | 4,027 | 2023/24 | 5,406 |
| 2004/05 | 4,201 | -70 | 4,131 | 2024/25 | 5,476 |
| 2005/06 | 4,085 | 86 | 4,170 | 2025/26 | 5,547 |
| 2006/07 | 4,208 | -25 | 4,183 | 2026/27 | 5,619 |
| 2007/08 | 4,304 | 23 | 4,327 | 2027/28 | 5,692 |
| 2008/09 | 4,509 | -192 | 4,317 | 2028/29 | 5,765 |
| 2009/10 | 4,393 | -54 | 4,339 | 2029/30 | 5,840 |
| 2010/11 | 4,286 | 109 | 4,395 | 2030/31 | 5,915 |
| 2011/12 | 4,367 | 149 | 4,516 | 2031/32 | 6,012 |
| 2012/13 | 4,559 | -10 | 4,550 | 2032/33 | 6,112 |
| 2013/14 | 4,743 | -162 | 4,581 | 2033/34 | 6,220 |
| 2014/15 | 4,713 | 13 | 4,726 | 2034/35 | 6,341 |

| Table | 31 - | Gross | Total | Peak |
|-------|------|-------|-------|-------|
| Table | 31 | 01033 | TOtal | r can |

Table 32 - Monthly Gross Total Peak

| | MONTHLY GROSS TOTAL PEAK (MW) | | | | | | | | | | | | | |
|--------------------|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| | | | | | Histor | y and H | Forecas | st | | | | | | |
| | | | | | 2004 | /05 - 20 | 034/35 | | | | | | | |
| Fiscal | | | | | | | | | | | | | | |
| Year | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Annual | |
| 2004/05 | 2,868 | 2,773 | 2,713 | 2,893 | 2,632 | 2,748 | 2,980 | 3,598 | 4,057 | 4,201 | 3,843 | 3,577 | 4,201 | |
| 2005/06 | 2,959 | 2,845 | 3,052 | 3,116 | 3,050 | 2,837 | 2,948 | 3,672 | 3,912 | 3,630 | 4,085 | 3,498 | 4,085 | |
| 2006/07 | 3,092 | 2,821 | 3,015 | 3,141 | 3,040 | 2,954 | 3,220 | 3,789 | 4,011 | 4,208 | 4,203 | 3,847 | 4,208 | |
| 2007/08 | 3,494 | 2,736 | 3,042 | 3,294 | 3,033 | 2,777 | 2,979 | 3,996 | 4,078 | 4,304 | 4,289 | 4,095 | 4,304 | |
| 2008/09 | 3,221 | 2,893 | 2,952 | 2,920 | 3,110 | 2,726 | 3,159 | 3,804 | 4,427 | 4,509 | 4,196 | 4,223 | 4,509 | |
| 2009/10 | 3,196 | 2,933 | 3,000 | 2,758 | 2,933 | 2,982 | 3,054 | 3,297 | 4,393 | 4,256 | 4,092 | 4,235 | 4,393 | |
| 2010/11 | 2,905 | 2,843 | 2,805 | 2,991 | 3,163 | 2,709 | 3,056 | 3,927 | 4,195 | 4,286 | 4,250 | 4,169 | 4,286 | |
| 2011/12 | 3,183 | 2,886 | 3,056 | 3,278 | 3,189 | 3,045 | 3,129 | 3,756 | 4,095 | 4,367 | 4,270 | 3,608 | 4,367 | |
| 2012/13 | 3,328 | 2,775 | 3,161 | 3,260 | 3,253 | 2,870 | 3,312 | 4,087 | 4,410 | 4,559 | 4,543 | 4,013 | 4,559 | |
| 2013/14 | 3,622 | 3,129 | 3,103 | 3,179 | 3,276 | 3,227 | 3,448 | 4,026 | 4,656 | 4,743 | 4,579 | 4,541 | 4,743 | |
| 2014/15 | 3,754 | 2,955 | 2,967 | 3,094 | 3,190 | 2,938 | 3,382 | 4,391 | 4,532 | 4,713 | 4,573 | 4,390 | 4,713 | |
| 14/15 Norm | 3,399 | 3,040 | 3,134 | 3,225 | 3,238 | 3,012 | 3,339 | 4,121 | 4,596 | 4,716 | 4,655 | 4,294 | 4,726 | |
| 2015/16 | 3,473 | 3,107 | 3,202 | 3,296 | 3,309 | 3,078 | 3,412 | 4,211 | 4,696 | 4,818 | 4,757 | 4,388 | 4,829 | |
| 2016/13 | 3,566 | 3,193 | 3,280 | 3,372 | 3,388 | 3,152 | 3,492 | 4,307 | 4,800 | 4,925 | 4,863 | 4,490 | 4,936 | |
| 2017/18 | 3,613 | 3,234 | 3,321 | 3,414 | 3,428 | 3,191 | 3,537 | 4,365 | 4,862 | 4,989 | 4,926 | 4,550 | 5,000 | |
| 2018/19 | 3,661 | 3,277 | 3,365 | 3,459 | 3,474 | 3,233 | 3,584 | 4,424 | 4,924 | 5,052 | 4,988 | 4,611 | 5,063 | |
| 2019/20 | 3,675 | 3,289 | 3,382 | 3,482 | 3,506 | 3,249 | 3,600 | 4,446 | 4,945 | 5,075 | 5,010 | 4,635 | 5,086 | |
| 2020/21 | 3,784 | 3,395 | 3,477 | 3,577 | 3,621 | 3,356 | 3,709 | 4,563 | 5,067 | 5,198 | 5,137 | 4,763 | 5,210 | |
| 2021/22 | 3,828 | 3,435 | 3,520 | 3,622 | 3,666 | 3,397 | 3,754 | 4,616 | 5,122 | 5,254 | 5,193 | 4,818 | 5,267 | |
| 2022/23 | 3,882 | 3,484 | 3,571 | 3,674 | 3,718 | 3,445 | 3,807 | 4,682 | 5,191 | 5,325 | 5,262 | 4,887 | 5,337 | |
| 2023/24 | 3,935 | 3,531 | 3,619 | 3,723 | 3,768 | 3,492 | 3,858 | 4,745 | 5,257 | 5,393 | 5,329 | 4,953 | 5,406 | |
| 2024/25 | 3,989 | 3,580 | 3,669 | 3,775 | 3,819 | 3,540 | 3,912 | 4,811 | 5,326 | 5,464 | 5,399 | 5,022 | 5,476 | |
| 2025/26 | 4,044 | 3,629 | 3,720 | 3,827 | 3,871 | 3,588 | 3,965 | 4,878 | 5,395 | 5,535 | 5,469 | 5,091 | 5,547 | |
| 2026/27 | 4,099 | 3,678 | 3,770 | 3,879 | 3,924 | 3,637 | 4,019 | 4,945 | 5,466 | 5,607 | 5,539 | 5,162 | 5,619 | |
| 2027/28 | 4,155 | 3,728 | 3,822 | 3,932 | 3,977 | 3,686 | 4,074 | 5,013 | 5,537 | 5,680 | 5,611 | 5,233 | 5,692 | |
| 2028/29 | 4,212 | 3,778 | 3,874 | 3,985 | 4,031 | 3,736 | 4,129 | 5,081 | 5,608 | 5,753 | 5,683 | 5,304 | 5,765 | |
| 2029/30 | 4,269 | 3,830 | 3,926 | 4,040 | 4,086 | 3,787 | 4,185 | 5,151 | 5,680 | 5,828 | 5,756 | 5,377 | 5,840 | |
| 2030/31 | 4,327 | 3,882 | 3,980 | 4,095 | 4,141 | 3,838 | 4,242 | 5,222 | 5,754 | 5,904 | 5,830 | 5,451 | 5,915 | |
| 2031/32 | 4,403 | 3,950 4 010 | 4,050 | 4,166 | 4,212 | 3,905 3,974 | 4,316 | 5,312 | 5,849 5.045 | 6,001 | 5,926 | 5,545 | 6,012 6,112 | |
| 2032/33 2033/34 | 4,480 4,565 | 4,019 4,095 | 4,121 4,198 | 4,239 | 4,285 4,365 | 3,974 4 048 | 4,392 4,474 | 5,405 5,506 | 5,945 6,052 | 6,101 6 210 | 6,024 6 131 | 5,642 | 6,112 6,220 | |
| 2033/34 2034/35 | 4,505 | 4,095 | 4,198 | 4,319 4,406 | 4,365 | 4,048 4,130 | 4,474 4,565 | 5,506 5,618 | 6,052 6,169 | 6,210 6,331 | 6,131 6,250 | 5,747 5,863 | 6,220 6 341 | |
| 2034/35 | 4,057 | 4,1/ð | 4,283 | 4,400 | 4,452 | 4,130 | 4,303 | 5,018 | 0,109 | 0,331 | 0,250 | 3,803 | 6,341 | |

Peak load is measured and recorded differently than energy data. The system load at every hour is calculated by System Operations as:

Hourly Gross Total Peak (t)

- = Hourly Total Generation (t)
- Hourly Metered Exports (t) + Hourly Metered Imports (t)
- Losses Associated with Exports (t) + Gains Associated with Imports (t)
- + Curtailments (t)

Losses for exports and gains for imports are only known on a monthly energy basis. The hourly value is obtained by using the ratio of exports/imports for the hour to the total exports/imports for the month and applying that to the total metered loss/gain for the month. The remaining difference between the balance of the load and Common Bus is taken as the Transmission Losses associated with Manitoba load.

Curtailments for individual customers are calculated as the difference between what the customer would have used if not curtailed versus what they did use. This is not the same as the calculation used for billing.

Annual Peak

The forecast annual peak is higher than the maximum of the monthly peaks. This is because the peak can occur in any one of the winter months. The same characteristic is apparent in historical peaks. The average historical annual peak is higher than the maximum of the highest average monthly peaks. For studies requiring yearly data, the annual peak should be used.

16 Hour Peak

The peaks in this document are integrated hourly peaks. For some studies and analysis of avoided cost or DSM savings, an estimate of the average peak during onpeak hours (from 6 a.m. to 10 p.m.) may be desired. To convert hourly peak to 16 hour peak, multiply the hourly peak in the associated month by the following percentages:

| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Annual |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| 94.4% | 94.9% | 95.8% | 96.0% | 96.3% | 96.0% | 96.6% | 95.6% | 95.8% | 96.6% | 95.6% | 95.5% | 94.8% |

VARIABILITY AND ACCURACY

Weather Effect and Weather Adjustment

The weather effect is determined in any sector every year by regressing the previous two years of actual monthly energies against the actual DDH and DDC for the month. This results in a GW.h per DDH effect and a GW.h per DDC effect for that sector for that year.

Only sectors whose major variation is due to weather can have a weather effect estimated. Sectors that vary primarily due to industrial output levels or seasonal but non-weather reasons may yield false weather effects if estimated. Weather effects are not determined for the GS Top Consumers, Seasonal, Diesel, Water Heating and Lighting sectors.

For sectors where a weather effect is calculated, this document will show energy as the reported value and as a weather adjusted value. Forecasts are based on the weather adjusted values. The calculations are:

Weather Adjustment = DDH weather effect * (DDH actual - DDH normal) + DDC weather effect * (DDC actual - DDC normal) Weather Adjusted Actual = Actual - Weather Adjustment

Following are the DDH and DDC weather effect factors by sector:

Residential Basic: 0.6 GW.h / DDH, 1.0 GW.h / DDC GS Mass Market: 0.3 GW.h / DDH, 0.9 GW.h / DDC General Consumers Sales: 0.9 GW.h / DDH, 1.9 GW.h / DDC Gross Firm Energy: 1.1 GW.h / DDH, 2.7 GW.h / DDC Gross Total Peak: 48 MW / degree (at -30 degrees Celsius), 112 MW / degree (at +30 degrees Celsius)

Effect of Extreme Weather

A record cold winter will increase load 4% and a record warm winter will decrease it 4%. An additional 2% load increase is possible due to a record hot summer and a 1% decrease due to a record cool summer.

The effect of extreme weather is larger on a monthly basis, and even larger on a daily basis.

| | Effect of Weather due to Winter Extremes on Gross Firm Energy | | | | | | | | | | | | |
|--------|---|-------|--------|-------|------------|--------|-------|-------------|--------|--|--|--|--|
| | GW.h/DDH | Noi | rmal | ŀ | Record War | m | | Record Cold | 1 | | | | |
| | 1.1 | DDH | GW.h | DDH | GW.h | Effect | DDH | GW.h | Effect | | | | |
| Year: | 2015/16 | 4,569 | 26,145 | 3,678 | 25,127 | -4% | 5,439 | 27,140 | 4% | | | | |
| Month: | Jan 2016 | 951 | 2,940 | 663 | 2,611 | -11% | 1,261 | 3,295 | 12% | | | | |
| Day: | Jan 2016 | 31 | 95 | 6 | 67 | -29% | 56 | 124 | 31% | | | | |

| | Effect of Weather due to Summer Extremes on Gross Firm Energy | | | | | | | | | | | | |
|--------|---|-----|--------------------------|------|--------------|--------|-------------------|--------|--------|--|--|--|--|
| | GW.h/DDC | No | rmal | Reco | ord Cool Sur | nmer | Record Hot Summer | | | | | | |
| | 2.7 | DDC | GW.h | DDC | GW.h | Effect | DDC | GW.h | Effect | | | | |
| Year: | 2015/16 | 179 | 26,145 | 69 | 25,849 | -1% | 364 | 26,642 | 2% | | | | |
| Month: | July 2015 | 66 | 1,861 | 6 | 1,700 | -9% | 142 | 2,064 | 11% | | | | |
| Day: | July 2015 | 2 | 2 60 0 54 -10% 14 92 53% | | | | | | | | | | |

The effect of a change in temperature on the load at the time of peak due to a 5 degree temperature difference is 16% in the summer and 5% in the winter.

| Summer | Winter | | Effect of Change in Temperature on Gross Total Peak | | | | | | | | | | |
|---------|---------|------|---|------|-------|--------|------|-------|--------|--|--|--|--|
| MW/Deg | MW/Deg | Nor | Normal Warm Winter, Cool Summer Cold Winter, Hot Summer | | | | | | | | | | |
| 112 | 48 | Temp | MW | Тетр | MW | Effect | Temp | MW | Effect | | | | |
| Summer | 2015/16 | 30 | 3,296 | 25 | 2,736 | -17% | 35 | 3,855 | 17% | | | | |
| Winter: | 2015/16 | -30 | 4,829 | -25 | 4,591 | -5% | -35 | 5,067 | 5% | | | | |

Load Variability

Uncertainty is an inherent characteristic of forecasting. The load will vary both year to year and long term because of underlying changes in population growth, economic growth, changes in the operations of Top Consumers, and overall use patterns. An economic recession will slow energy growth and an economic boom will increase it. Cycles cannot be predicted in advance and an appropriate midpoint must be chosen as the forecast.

This forecast was created as Manitoba Hydro's best estimate of Manitoba's future energy requirement with an expectation of a 50% chance that actual growth will be higher than the forecast, and a 50% chance that actual growth will be lower than the forecast. This can also be called the P50 (50th Percentile) or Base Forecast.

To evaluate the potential for variation, historic load variability has been analyzed using a probabilistic-based approach. Doing this provides an estimate of the magnitude of the potential load variation from the forecast due to population, economy and other effects. 10% and 90% confidence bands (-/+ 1.28 standard deviations), also known as P10 and P90, were selected to be a proxy for the Low and High Load Forecast Scenarios for use in risk analysis studies. They are calculated as follows:

Load = Base Forecast -/+ 1.28 x Standard Deviation

| Prob | 0.1% | 2.5% | 10% | 20% | 50% | 80% | 90% | 97.5% | 99.9% |
|---------|-------|-------|-------|-------|------|------|------|-------|-------|
| Z(Prob) | -3.09 | -1.96 | -1.28 | -0.84 | 0.00 | 0.84 | 1.28 | 1.96 | 3.09 |

For other probability points, substitute for the 1.28 the following numbers:

This calculation gives the variability due to long term economic effects. It does not include variability due to weather which was removed through the use of weather adjusted load. The standard deviation of the weather variation has been found to be approximately 2% of both the energy and peak. Annual weather variations tend to be independent of the economy and if a combined variance is desired, then the variance due to weather can be added to the variance without weather to derive an overall variance that includes weather.

The following four charts and tables summarize the variability for energy and peak. By 2034/35, the Load Forecast has an 80% probability of being accurate to within $\pm 2,104$ GW.h or $\pm 6.0\%$. Due to the inherent variability of the load, this is the best level of accuracy possible.

The overall economic standard deviation in 2034/35 is 1,642 GW.h or 4.7% of the forecast energy. Analyzed individually, the economic standard deviation of the Top Consumers sector is 1,139 GW.h (13.7%), Residential is 481 GW.h (5.0%) and Mass Market is also 457 GW.h (3.6%), showing that the Top Consumers sector is the majority of the variance.

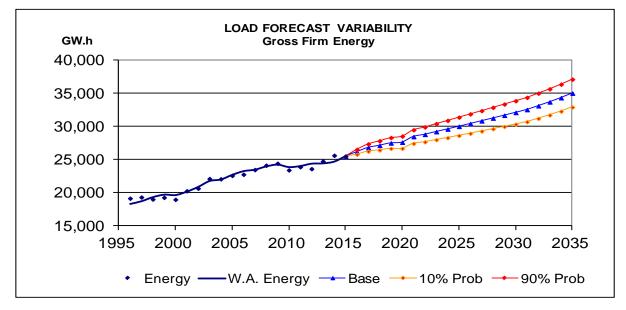


Figure 20 - Energy Variability

| Table | 33 – | Energy | Variability |
|-------|------|--------|-------------|
|-------|------|--------|-------------|

| | Gross | Long Term | 10.0% | 90.0% |
|---------|-----------|-----------|--------|--------|
| Fiscal | Firm | Economic | Prob | Prob |
| Year | Base Fcst | Std Dev | Point | Point |
| | | | | |
| 2015/16 | 26,145 | 292 | 25,771 | 26,519 |
| 2016/17 | 26,792 | 430 | 26,240 | 27,343 |
| 2017/18 | 27,126 | 540 | 26,434 | 27,819 |
| 2018/19 | 27,486 | 636 | 26,671 | 28,301 |
| 2019/20 | 27,600 | 722 | 26,674 | 28,525 |
| 2020/21 | 28,449 | 802 | 27,422 | 29,477 |
| 2021/22 | 28,786 | 877 | 27,663 | 29,910 |
| 2022/23 | 29,197 | 948 | 27,982 | 30,411 |
| 2023/24 | 29,590 | 1,015 | 28,288 | 30,891 |
| 2024/25 | 29,999 | 1,080 | 28,614 | 31,383 |
| 2025/26 | 30,408 | 1,143 | 28,943 | 31,873 |
| 2026/27 | 30,823 | 1,204 | 29,280 | 32,366 |
| 2027/28 | 31,243 | 1,263 | 29,624 | 32,861 |
| 2028/29 | 31,664 | 1,321 | 29,972 | 33,357 |
| 2029/30 | 32,094 | 1,377 | 30,330 | 33,859 |
| 2030/31 | 32,531 | 1,432 | 30,696 | 34,366 |
| 2031/32 | 33,101 | 1,486 | 31,197 | 35,005 |
| 2032/33 | 33,684 | 1,539 | 31,712 | 35,656 |
| 2033/34 | 34,317 | 1,591 | 32,279 | 36,355 |
| 2034/35 | 35,011 | 1,642 | 32,907 | 37,115 |

Figure 21 - Peak Variability

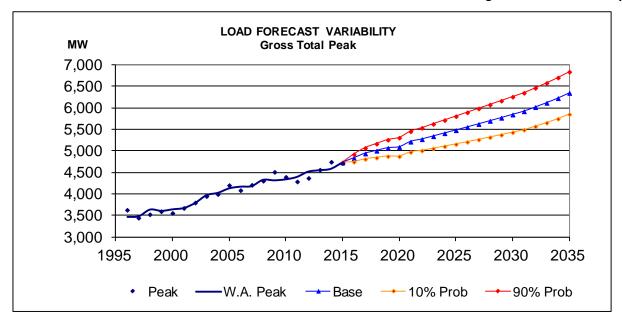


Table 34 – Peak Variability

| | Gross Total | Long Term | 10.0% | 90.0% |
|---------|-------------|-----------|-------|-------|
| Fiscal | Peak | Economic | Prob | Prob |
| Year | Base Fcst | Std Dev | Point | Point |
| 2015/16 | 4,829 | 68 | 4,741 | 4,917 |
| 2016/17 | 4,936 | 101 | 4,807 | 5,065 |
| 2017/18 | 5,000 | 127 | 4,838 | 5,162 |
| 2018/19 | 5,063 | 149 | 4,872 | 5,254 |
| 2019/20 | 5,086 | 169 | 4,869 | 5,303 |
| 2020/21 | 5,210 | 188 | 4,969 | 5,451 |
| 2021/22 | 5,267 | 205 | 5,004 | 5,530 |
| 2022/23 | 5,337 | 222 | 5,052 | 5,622 |
| 2023/24 | 5,406 | 238 | 5,101 | 5,711 |
| 2024/25 | 5,476 | 253 | 5,152 | 5,800 |
| 2025/26 | 5,547 | 268 | 5,204 | 5,890 |
| 2026/27 | 5,619 | 282 | 5,257 | 5,981 |
| 2027/28 | 5,692 | 296 | 5,313 | 6,071 |
| 2028/29 | 5,765 | 309 | 5,368 | 6,162 |
| 2029/30 | 5,840 | 323 | 5,427 | 6,253 |
| 2030/31 | 5,915 | 335 | 5,485 | 6,345 |
| 2031/32 | 6,012 | 348 | 5,566 | 6,458 |
| 2032/33 | 6,112 | 361 | 5,650 | 6,574 |
| 2033/34 | 6,220 | 373 | 5,742 | 6,698 |
| 2034/35 | 6,341 | 385 | 5,848 | 6,834 |

5 and 10 Year Forecast Accuracy

Due just to the load variation caused by population growth and economic growth, there is only a certain level of accuracy possible. Using the load variability estimates of the previous section, it can be said that due to economic variability alone, there is only an 80% chance that a 5 year energy forecast will be within 3.4% of the actual, and an 80% chance that a 10 year energy forecast will be within 4.6% of the actual.

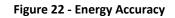
Recognizing this inherent uncertainty of the forecast, historic forecast variation has been tracked. The following four figures and tables compare previous load forecasts to actual results 5 and 10 years later.

The energy savings achieved under Manitoba Hydro's market-based DSM programs between the year the forecast was prepared and the year being forecast was subtracted first from the forecast value. The remaining difference is taken as an estimate of the accuracy of the forecast.

The following figures and tables may seem to give the impression that there may be cycles in the forecast made up of alternating periods of over-forecasting and under-forecasting. But these are not as much due to a bias in the forecast as they are due to unexpected periods of recession or economic growth. Once one of these unexpected periods occur, it will affect the accuracy of the previous five 5-year forecasts for 5 years, and the accuracy of the previous ten 10-year forecasts for ten years, thus causing periods of over- or under-forecasting.

Compensation for these periods of over and under-forecasting cannot be applied until after the events occur and only then can be identified and quantified. The forecast assumes average expected economic conditions. When that does not occur, the forecast will be high or low.

The weather adjusted Gross Firm Energy is shown in two separate columns in the Energy Accuracy table and they vary in each year due to the difference in weather normals used in each of the respected forecasts. Those weather normals differences are due to the use of a 25 year rolling average which relies on the previous 25 years of weather data at the time the forecast is created.



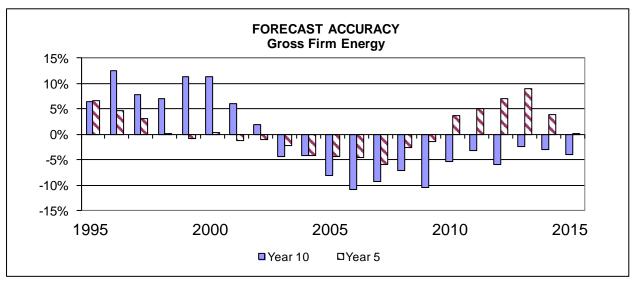


Table 35 - Energy Accuracy

| | Actual | Forecast | W.A. | | Forecast | W.A. | |
|---------|--------|----------|--------|----------|----------|--------|----------|
| | Gross | Prepared | Gross | 5 Year | Prepared | Gross | 10 Year |
| Fiscal | Firm | 5 Years | Firm | Percent | 10 Years | Firm | Percent |
| Year | Energy | Previous | Energy | Accuracy | Previous | Energy | Accuracy |
| 1994/95 | 17,929 | 19,597 | 18,365 | 6.7% | 19,554 | 18,365 | 6.5% |
| 1995/96 | 19,148 | 19,179 | 18,318 | 4.7% | 20,659 | 18,370 | 12.5% |
| 1996/97 | 19,321 | 19,395 | 18,810 | 3.1% | 20,174 | 18,716 | 7.8% |
| 1997/98 | 19,014 | 19,455 | 19,429 | 0.1% | 20,661 | 19,320 | 6.9% |
| 1998/99 | 19,273 | 19,675 | 19,818 | -0.7% | 21,919 | 19,708 | 11.2% |
| 1999/00 | 18,971 | 19,767 | 19,703 | 0.3% | 21,833 | 19,629 | 11.2% |
| 2000/01 | 20,262 | 20,018 | 20,241 | -1.1% | 21,300 | 20,103 | 6.0% |
| 2001/02 | 20,656 | 20,783 | 20,980 | -0.9% | 21,364 | 20,979 | 1.8% |
| 2002/03 | 22,110 | 21,395 | 21,861 | -2.1% | 20,916 | 21,868 | -4.4% |
| 2003/04 | 22,069 | 21,134 | 22,062 | -4.2% | 21,191 | 22,107 | -4.1% |
| 2004/05 | 22,589 | 21,693 | 22,664 | -4.3% | 20,870 | 22,714 | -8.1% |
| 2005/06 | 22,757 | 22,216 | 23,277 | -4.6% | 20,812 | 23,346 | -10.9% |
| 2006/07 | 23,464 | 22,107 | 23,489 | -5.9% | 21,395 | 23,595 | -9.3% |
| 2007/08 | 24,122 | 23,353 | 23,962 | -2.5% | 22,328 | 24,034 | -7.1% |
| 2008/09 | 24,417 | 23,926 | 24,259 | -1.4% | 21,756 | 24,320 | -10.5% |
| 2009/10 | 23,412 | 24,734 | 23,850 | 3.7% | 22,611 | 23,892 | -5.4% |
| 2010/11 | 23,892 | 25,239 | 24,020 | 5.1% | 23,299 | 24,071 | -3.2% |
| 2011/12 | 23,605 | 25,909 | 24,202 | 7.1% | 22,924 | 24,376 | -6.0% |
| 2012/13 | 24,750 | 26,464 | 24,270 | 9.0% | 23,844 | 24,433 | -2.4% |
| 2013/14 | 25,625 | 25,512 | 24,538 | 4.0% | 23,938 | 24,696 | -3.1% |
| 2014/15 | 25,505 | 25,506 | 25,469 | 0.1% | 24,470 | 25,508 | -4.1% |

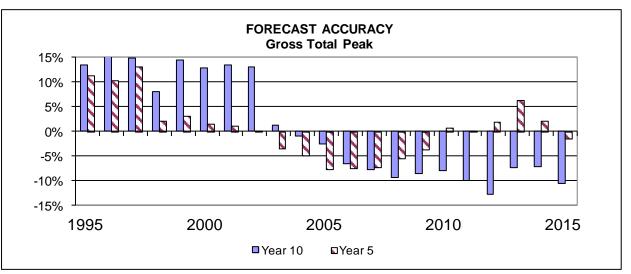


Figure 23 - Peak Accuracy

Table 36 - Peak Accuracy

| | Actual | Forecast | Normalized | | Forecast | Normalized | |
|---------|--------|----------|------------|----------|----------|------------|----------|
| | Gross | Prepared | Gross | 5 Year | Prepared | Gross | 10 Year |
| Fiscal | Total | 5 Years | Total | Percent | 10 Years | Total | Percent |
| Year | Peak | Previous | Peak | Accuracy | Previous | Peak | Accuracy |
| 1994/95 | 3,299 | 3,829 | 3,441 | 11.3% | 3,904 | 3,441 | 13.5% |
| 1995/96 | 3,628 | 3,850 | 3,493 | 10.2% | 4,081 | 3,493 | 16.8% |
| 1996/97 | 3,444 | 3,906 | 3,452 | 13.2% | 3,962 | 3,452 | 14.8% |
| 1997/98 | 3,525 | 3,768 | 3,690 | 2.1% | 3,990 | 3,690 | 8.1% |
| 1998/99 | 3,596 | 3,703 | 3,588 | 3.2% | 4,108 | 3,588 | 14.5% |
| 1999/00 | 3,555 | 3,738 | 3,681 | 1.6% | 4,152 | 3,681 | 12.8% |
| 2000/01 | 3,672 | 3,758 | 3,713 | 1.2% | 4,210 | 3,713 | 13.4% |
| 2001/02 | 3,797 | 3,759 | 3,758 | 0.0% | 4,251 | 3,758 | 13.1% |
| 2002/03 | 3,948 | 3,801 | 3,941 | -3.6% | 3,989 | 3,941 | 1.2% |
| 2003/04 | 3,994 | 3,833 | 4,027 | -4.8% | 3,990 | 4,027 | -0.9% |
| 2004/05 | 4,201 | 3,817 | 4,131 | -7.6% | 4,023 | 4,131 | -2.6% |
| 2005/06 | 4,085 | 3,860 | 4,171 | -7.5% | 3,899 | 4,171 | -6.5% |
| 2006/07 | 4,208 | 3,894 | 4,196 | -7.2% | 3,868 | 4,196 | -7.8% |
| 2007/08 | 4,304 | 4,097 | 4,331 | -5.4% | 3,927 | 4,331 | -9.3% |
| 2008/09 | 4,509 | 4,161 | 4,317 | -3.6% | 3,948 | 4,317 | -8.5% |
| 2009/10 | 4,393 | 4,371 | 4,339 | 0.7% | 3,993 | 4,339 | -8.0% |
| 2010/11 | 4,286 | 4,398 | 4,395 | 0.1% | 3,959 | 4,395 | -9.9% |
| 2011/12 | 4,367 | 4,606 | 4,516 | 2.0% | 3,942 | 4,516 | -12.7% |
| 2012/13 | 4,559 | 4,705 | 4,424 | 6.3% | 4,098 | 4,424 | -7.4% |
| 2013/14 | 4,743 | 4,524 | 4,426 | 2.2% | 4,107 | 4,426 | -7.2% |
| 2014/15 | 4,713 | 4,665 | 4,739 | -1.6% | 4,240 | 4,739 | -10.5% |

LOAD SENSITIVITES AND EXTREME EVENTS

Manitoba Hydro examines the effect of possible events on the load. The information presented here provides planners with an understanding of what the potential scale of these individual events may have on the system load requirements.

The individual effects of each event can be included in scenario or sensitivity analysis if the need arises. Each change in assumption can be individually applied to the forecast as required to capture the annual energy and peak effect of the desired assumption in any given year. All values are listed at Generation and include transmission and distribution losses.

The sensitivity of the load to changes in forecast assumptions and the evaluation of extreme events are summarized below. Details are provided in the sections that follow.

| Sensitivity of the Load to a Change In Assumptions | Energy (GW.h) | Peak (MW) |
|--|---------------|-----------------|
| 1% Increase/Decrease in Population | ± 134 | ± 25 |
| 1% Increase/Decrease in Income | ± 21 | ± 4 |
| 1% Increase/Decrease in GDP | ± 111 | ± 21 |
| 1% Increase/Decrease in Electricity Price | ∓ 69 | ∓ 13 |
| 1% Increase/Decrease in Gas to Electricity Price Ratio | ± 1.7 | ± 0.3 |
| Climate Change per Degree Celsius Warmer | + 39 | - 48 |

| Evaluation of Extreme Events | Energy (GW.h) | Peak (MW) |
|--|----------------|--------------|
| If 0% or 100% of Residential had Electric Space Heat | -2,822, +4,687 | -920, +1,528 |
| If 0% or 100% Residential had Electric Water Heat | 1011, +858 | -115, +98 |
| Increase/Decrease of One Very Large Industrial Customer | ± 1,500 | ± 180 |
| Maximum Potential Effect of Increased Online Shopping | - 846 | - 156 |
| Additional Load if 100% Electric Vehicle Saturation Rate | + 5,318 | + 665 |
| Illustrated Effect of Grid Parity (e.g. Solar Panels) | -857 | -78 |

For context, one year of energy growth is 475 GW.h and one year of peak growth is 80 MW.

Population / Economic / Price Changes

The population, economy and prices are the most significant drivers of the load in Manitoba. The effect of each driver based on their coefficients from the models is summarized below.

Population: A 1% increase in population (12,859 people) results in a 1% increase in the number of Residential Basic customers (4,685 customers representing 77 GW.h) and a 0.58% change in the number of GS Mass Market Small and Medium customers (387 customers representing 41 GW.h). The total effect on Manitoba Gross Firm Energy would be 134 GW.h (0.52%).

Income: A 1% increase in real income results in a 0.24% increase in Residential average use (39 kW.h per customer and 18 GW.h overall). On Manitoba Gross Firm Energy it is 21 GW.h (0.08%)

GDP: A 1% increase in Manitoba GDP results in a 0.60% increase in GS Mass Market Small and Medium average use (631 kW.h per customer totaling 42 GW.h). A 1% increase in Canada/US GDP results in 0.27% increase in GS Large Customer average use (15,008 kW.h per customer totaling 5 GW.h) and a 0.88% change in Top Consumers use (51 GW.h). The total effect of a 1% increase in GDP on Manitoba Gross Firm Energy is 111 GW.h (0.52%).

Electricity Price: A 1% increase in real electricity price results in a 0.25% decrease in Residential average use (-41 kW.h per customer totaling -19 GW.h). It will also result in a 0.15% decrease in GS Mass Market Small and Medium average use (-158 kW.h per customer totaling -11 GW.h), a 0.31% decrease in GS Mass Market Large average use (-17,232 kW.h per customer totaling -6 GW.h) and a 0.44% decrease in GS Top Consumers use (-25 GW.h). The total effect of a 1% increase in real electricity price on Manitoba Gross Firm Energy is -69 GW.h (-0.27%).

Gas to Electricity Price Ratio: The gas to electricity price ratio is only modeled to affect new Residential construction and the effect is small. A 1% decrease in the ratio results in 89 fewer electrically heated dwellings reducing the energy requirements by 1.7 GW.h.

| | Energy (GW.h) | Peak (MW) |
|--|---------------|-----------|
| 1% Increase/Decrease in Population | ± 134 | ± 25 |
| 1% Increase/Decrease in Income | ± 21 | ± 4 |
| 1% Increase/Decrease in GDP | ± 111 | ± 21 |
| 1% Increase/Decrease in Electricity Price | ∓ 69 | ∓ 13 |
| 1% Increase/Decrease in Gas to Electricity Price Ratio | ± 1.7 | ± 0.3 |

Climate Change

The Intergovernmental Panel on Climate Change projects an increase in global temperature as a result of rising concentrations of greenhouse gases in the atmosphere. Changes to temperature and extreme events have the potential to influence future energy demands.

In the last 100 years, the city of Winnipeg's 25-year average temperature has resulted in Degree Days Heating (DDH) in the range of 4,500 to 5,000 each year. A 25 year moving average is used for the forecast to help minimize the effects of year to year variability and to represent the long term climatology. This section quantifies the general effect caused by a 1°C increase in average daily temperature throughout the year.

In Manitoba Hydro's case, if Winnipeg experienced a uniform 1°C warming throughout the year, winter months would be subject to less heating while summer months would be subject to more cooling. Over 200 winter days, every degree Celsius of temperature rise above average conditions will result in an approximate decrease of 200 Degree Days Heating (DDH) per year, and a corresponding approximate increase of 100 Degree Days Cooling (DDC) per year over 100 summer days.

Applying the Weather effect for Manitoba Hydro at Generation gives:
 Decrease of 200 DDH → -229 GW.h and -48 MW in the winter
 Increase of 100 DDC → +268 GW.h and +112 MW in the summer

The resulting total effect of every one degree increase in temperature would be: An increase of 39 GW.h to annual energy and a decrease of 48 MW to system peak.

| | Energy (GW.h) | Peak (MW) |
|--|---------------|-----------|
| Climate Change per Degree Celsius Warmer | +39 | -48 |

Change in Residential Use of Electricity for Space heat

Currently, 37.6% or 176,050 out of 468,499 Residential Basic customers heat their dwelling with electricity. An increase of 1% in the percentage of customers with electric space heat would result in a change of 4,685 customers with electric space heat at 25,122 kW.h per customer, and a change of -4,685 customers without electric space at 11,062 kW.h per customer. The total Residential Basic increase would be 66 GW.h and 75 GW.h for Manitoba Gross Firm Energy. At a 35% load factor, this would be an increase of 24 MW at Peak.

If all Residential customers had electric space heat, then the additional load would be 4,687 GW.h. If no residential customers had electric space heat, then the reduction in load would be 2,822 GW.h

| | Energy (GW.h) | Peak (MW) |
|--|----------------|--------------|
| If 0% or 100% of Residential had Electric Space Heat | -2,822, +4,687 | -920, +1,528 |

Change in Residential Use of Electricity for Water heat

Currently, 54.1% or 253,454 out of 468,499 Residential Basic customers have electric water heat. An increase of 1% in the percentage of customers with electric water heat would result in a change of 4,685 customers with electric water heat using 3,500 kW.h per customer. The total Residential Basic increase would be 16 GW.h and 19 GW.h for Manitoba Gross Firm Energy. At a 100% load factor, this would be an increase of 2 MW at Peak.

If all Residential customers had electric water heat, then the additional load would be 858 GW.h. If no residential customers had electric space heat, then the reduction in load would be 1011 GW.h

| | Energy (GW.h) | Peak (MW) |
|---|---------------|-----------|
| If 0% or 100% Residential had Electric Water Heat | -1011, +858 | -115, +98 |

Potential Changes in Load from Very Large Industrial Customers

This forecast includes an expectation that there may be new large industrial users of electricity that may come to Manitoba. GS Top Consumers includes a Potential Large Industrial Loads category that adds 1,761 GW.h to GS Top Consumers by 2034/35. This is expected to be made up of increases and decreases by current top consumers, additions of new top consumers and company closures. However, this forecast does not anticipate the scenario of a single customer using up the entire PLIL projection.

Manitoba Hydro's largest customer currently uses in excess of 1,500 GW.h annually and has a coincident peak load of about 180 MW. It is feasible that one or more customers of this size could decide to start up in Manitoba in the next 20 years. A single large new customer could use the entire amount of energy that has been forecast under the Potential Large Industrial Loads projection.

Similarly, it is possible that one or more very large customers may discontinue operations in Manitoba. This could also be the equivalent of losing Manitoba Hydro's largest customer.

| | Energy (GW.h) | Peak (MW) |
|---|---------------|-----------|
| Increase/Decrease of One Very Large Industrial Customer | ± 1,500 | ± 180 |

Maximum Potential Load Effect of Increased Online Shopping

Online shopping is a growing service offering by many retailers. It is possible that this trend could lead to fewer retail establishments if online shopping becomes pervasive. The potential load reduction of such a scenario will be the electricity use of about 6,300 General Service customers in the Retail sector who currently use about 742 GW.h. At generation, this represents a potential total of 846 GW.h and 156 MW (using a 62% load factor). This assumes that the structures used for retail are torn down or are refurbished with other businesses that would otherwise have built a new structure.

| | Energy (GW.h) | Peak (MW) |
|--|---------------|-----------|
| Maximum Potential Load Effect of Increased Online Shopping | -846 | -156 |

Potential Load from High Adoption of Electric Vehicle Technology

This forecast includes the expected impact due to adoption of electric vehicles within Manitoba over the next twenty years. The specifics have been detailed in the Electric Vehicle Forecast section of this document.

It is possible that the current technological challenges will be solved, price will match those of internal combustion vehicles, and range anxiety will be alleviated. Should breakthroughs and advances in battery technology, changes in consumer perceptions, and price reductions happen in the next few years, it is possible that electric vehicles may grow to be the dominant vehicle.

The maximum load possible if 100% of all new passenger and commercial vehicles purchased every year are Plug-In Electric Vehicles (PEVs) is 5,421 GW.h and 678 MW. Currently, the forecast for 2034/35 is 103 GW.h and 13 MW for PEVs, therefore the maximum additional load possible for 100% saturation would be an increase of 5,318 GW.h (11 years of load growth) and 665 MW (about 8 years of peak growth).

| | Energy (GW.h) | Peak (MW) |
|--|---------------|-----------|
| Additional Load if 100% Electric Vehicle Saturation Rate | +5,318 | +665 |

Illustrated Effect of Grid Parity

Grid Parity is when a customer will have an economic option to provide some or all of the electricity needs their home or business requires with an alternative energy source. Grid parity requires the self-generated kW.h cost to be competitive with utility power when considering operating, maintenance costs and a reasonable amortization period for capital costs.

Solar photovoltaic installations are frequently referenced in discussions related to grid parity as costs continue to decline. Initial adoption rates may be gradual and may take years to mature. For illustrative purposes, the effect at generation of solar panels added by 100,000 residential (2 kW system) and 10,000 commercial customers (50 kW system) at a 125% load factor:

| | Energy (GW.h) | Peak (MW) |
|---|---------------|-----------|
| Illustrated Effect of Grid Parity (e.g. Solar Panels) | -857 | -78 |

ASSUMPTIONS

Economic Assumptions

Economic forecast assumptions are taken from the economic variables that become part of Manitoba Hydro's 2015 Economic Outlook and the 2015 Energy Price Outlook.

Residential Customers - The number of Residential Basic customers in Manitoba is forecast to increase by 1.3% (5,902 units) in 2015/16 and averages 1.1% per year over the forecast period. This compares to a historical average increase of 1.1% per year over the last ten years. This is used in the Residential and GS Mass Market customer forecasts.

Electricity to Gas Price Ratio - The electricity price forecast is based on the Consumer Price Index (CPI) and rate increase projections contained in the Integrated Financial Forecast. The real electricity price is forecast to increase by 2.8% in 2015/16, increase between 1.8% and 2.0% from 2016/17 to 2030/31 and then decrease by 0.1% throughout the remaining four years of the forecast. Manitoba Hydro views the natural gas price forecast as commercially sensitive information. Consistent with the Clean Environment Commission and Electric General Rate Application, this information will not be publicly disclosed. The ratio of prices is used in the Residential Basic forecast.

Manitoba Disposable Income - Real Manitoba disposable income per Res Basic customer grew 1.2% for the past 10 years and 0.9% for the past 20 years. It is forecast to grow 0.8% annually for the next 20 years. This is used in the Res Basic forecast.

Gross Domestic Product (GDP) - Real economic growth in Manitoba is forecast to be 2.5% in 2015/16. It is expected to be 2.5% in 2016/17, 2.2% in 2017/18 and then drop to 1.8% by 2018/19 and then stay at that level for the remainder of the forecast period. This is used in the GS Mass Market Small and Medium.

Gross Domestic Product (Canadian and US GDP) – Real economic growth in Canada and US combined is forecast to be 2.9% in 2015/16. It is expected to drop to 2.3% by 2021/22 and then stay at that level for the remainder of the forecast period. This is used in the GS Mass Market Large and GS Top Consumer forecasts.

Price / Income / GDP Elasticity

The economic effects of price, income and GDP have been incorporated into the 2015 forecast. The elasticity of each has been estimated from econometric modeling. See the Methodology section for more details. A summary of the elasticities found is:

| | Price Elasticity | Real Income Elasticity | Real GDP Elasticity |
|--------------------------|------------------|-------------------------------|---------------------|
| Residential Basic | -0.25 | 0.24 | |
| GS Mass Mkt Small/Medium | -0.15 | | 0.60 |
| GS Mass Mkt Large | -0.31 | | 0.27 |
| GS Top Consumers | -0.44 | | 0.88 |
| | | | |
| Gross Firm Energy | -0.27 | 0.08 | 0.44 |

Demand Side Management (DSM) in the Forecast

This forecast reflects future DSM savings associated with existing Provincial building codes and improved equipment efficiency standards and regulations (Codes and Standards). This is the only effect of DSM initiatives that is specifically accounted for in the forecast.

Savings due to DSM activities to date are embedded in the historical data that is the basis for this forecast. The current level of past achieved DSM savings is assumed to remain in place throughout the future. Future DSM savings arising from future Power Smart offerings and market engagement above the current level and incremental to the above mentioned Codes and Standards are treated as a supply-side resource and are not reflected in this forecast. They are accounted for separately in Manitoba Hydro's Power Smart Plan and Power Resource Plan.

As a result, historical growth rates in this document are not directly comparable to future growth rates because the history includes the effect of past program-based DSM activities, but the forecast does not.

For customers involved in Load Displacement and Alternative Energy initiatives, the forecast excludes the effect of the initiatives, and projects the load without the savings due to the initiatives.

Normal Weather Assumptions

Weather for forecast purposes is measured by degree days. Winnipeg temperatures are used, as Winnipeg is central to most of the weather-dependent load (Residential and General Service Mass Market) in Manitoba.

Cold weather is expressed in Degree Days Heating (DDH), which is the number of average degrees colder than 14 degrees Celsius each day. Hot weather is expressed in Degree Days Cooling (DDC), which is the number of average degrees warmer than 18 degrees Celsius each day. Daily temperature is the average of the high and low temperature for the day. The equations are:

DDH = sum (max(0, 14 - (Daily high + Daily low) / 2)) DDC = sum (max(0, (Daily high + Daily low) / 2) - 18)

The base temperature of 14 degrees for DDH is the temperature below which most buildings have their heating systems (furnaces) running.

The base temperature of 18 degrees for DDC is the temperature above which buildings start to run their space cooling systems (air-conditioning).

The forecast is prepared assuming normal weather. Normal weather is determined from the 25 year average of Degree Days Heating and Degree Days Cooling in Winnipeg over the period April 1990 to March 2015.

The 25 year weather normals used for every year of this forecast are 4,568.6 DDH and 179.1 DDC. This is a decrease of 1.2 DDH from last year's normal of 4,569.8 DDH, and a decrease of 3.8 DDC from last year's normal of 182.9 DDC.

The range of DDH from 1990 to 2015 was from a warm winter of 3,677.6 DDH in 2011/12 (891.0 DDH less than normal) to a cold winter of 5,439.3 DDH in 1995/96 (870.7 DDH more than normal).

The range of DDC from 1990 to 2015 was from a cool summer of 71.8 DDC in 2004/05 (107.3 DDC less than normal) to a hot summer of 267.3 DDC in 1995/96 (88.2 DDC more than normal).

METHODOLOGY

Residential Basic Methodology

Several different models and forecasts were used to determine the Residential Basic Model. These are the steps to produce the forecast:

- Forecast Residential Dwellings The forecast of Manitoba residential customers in Manitoba Hydro's 2015 Economic Outlook was used for the total number of Residential Basic customers for the 2015/16 to 2034/35 period. The customer forecast was based on the average of several Manitoba population forecasts from various external agencies multiplied by a forecast of the people per customer ratio. The customer forecast was reduced by about 0.5% to account for customers with multiple services to obtain the forecast of individual dwellings.
- Forecast Existing Dwellings Existing dwellings were broken down by dwelling type (single detached, multi attached, and Individually metered apartment suites) within each fuel region (Winnipeg, Gas Available outside Winnipeg and No Gas Available). Demolitions were estimated and customer switches of their space heating fuel were taken into account.
- 3. **Historical Space Heating Systems** The number of historical dwellings by type and region were each divided into nine space heating systems: Electric Forced Air Furnace, Electric Baseboard, Electric Ground Source Heat Pump, Electric Boiler, Gas High-Efficiency Furnace, Gas Mid-Efficiency Furnace, Gas Standard-Efficiency Furnace, Gas Boiler, and Other heat that is not billed for gas or electric. Percentages of each heat type in existing dwellings were taken from the 2014 Residential Energy Use Survey.
- 4. Forecast of Space Heating Systems in New Dwellings Econometric equations were developed to forecast the number of electric space heating systems in new single detached and multi attached dwellings in Winnipeg and South Gas regions as follows:

Logit (Percentage of New Dwellings (t))

| = -4.06 + 0.92 * PGEFF (lag(t)) | Single Detached, Winnipeg |
|----------------------------------|----------------------------|
| = -1.60 + 2.48 * PGEFF (lag(t)) | Single Detached, South Gas |
| = -9.97 + 11.55 * PGEFF (lag(t)) | Multi Attached, Winnipeg |

= -2.35 + 4.58 * PGEFF (lag(t)) Multi Attached, South Gas
Logit - A log transformation of percentages used for saturation analysis
PGEFF - Ratio of the gas to electricity price for high efficiency furnaces
lag(t) - The weighted average (40%, 30%, 40%) of the 3, 4 and 5 year lags
R-squared: 78.5%, 86.1%, 50.1%, 65.2%
T-stats:
Constant: -2.45, -2.21, -4.12, -3.35
PGEFF: 0.45, 2.54, 3.37, 4.77

The 2014 Residential Energy Use Survey was used to break the forecast of new electric heat dwellings and new non-electric-heat dwellings within single detached, multi attached and individually metered apartment suites by Winnipeg, South Gas and No Gas areas into specific furnace types.

- 5. Forecast of Space Heating Systems in Existing Dwellings The average age of heating systems in existing dwellings was determined from the 2014 Residential Energy Use Survey. The number of replacements was estimated using a Weibull distribution based on the average age of each furnace type from the survey. Switches of furnace types were estimated using survey respondents in older dwellings with newer heating systems and included saving estimates from the Heating Fuel Choice initiative. Their former heating system was verified using billing system information.
- 6. Forecast of Water Heating Systems in New and Existing Dwellings Electric and natural gas water heater saturations and average age were estimated for dwellings with and without natural gas space heat using information from the 2009 and 2014 Residential Energy Use Surveys. The number of replacements was forecast using a Weibull distribution based on the average age of water heaters and switches between fuels were taken into account when forecasting future numbers of water heaters. Saving estimates from the Heating Fuel Choice initiative were included.
- 7. **Other End Uses** Other major uses of residential electricity were forecast by dwelling type, including central air conditioning, major appliances, televisions and lighting using the saturation data from the Residential Energy Use Surveys.

8. Determine Overall Average Use – An econometric model was used to forecast the average annual electricity use per customer of the Residential Basic sector. The Average Use per customer without Demand Side Management (DSM) programs and Codes & Standards (C&S) savings was used as the dependent variable in the econometric linear model. Historical data from 1989/90 to 2014/15 was modeled. The resulting model and parameters are:

(Total Usage + DSM programs + C&S savings) / Customers

= 3448.01 + 33186.90 x Saturation - 546.15 x Price + 0.05 x Income + 67.32 x Trend

| Saturation | - Electric Heat Customer Count / Total Res Basic Customer Count |
|------------|---|
| Price | - Manitoba Real Residential Electricity Price lagged 2.5 yrs |
| Income | - Manitoba Real Income per Res Basic Customer |

R-squared: 99.3%

T-stats:

| Constant: | 2.77 |
|-------------|-------|
| Saturation: | 4.08 |
| Price: | -3.06 |
| Income: | 2.25 |
| Trend: | 3.86 |

- 9. Appliance Use and Balancing Conditional Demand Analysis using the 2009 Residential Survey data combined with 2009/10 customer annual use from billing data was used to derive average annual energy use by type of heating system and appliance for existing and new dwellings. These average uses were multiplied by the number of each type of system and appliance to get the total energy use. This was balanced against Step 8 results to ensure reasonableness.
- 10. Determine Total GW.h used The forecast number of dwellings multiplied by the overall average use determined the GW.h forecast. Forecast Codes and Standards energy savings as outlined in the 2014-2017 Power Smart Plan 15 year Supplementary Analysis Report were subtracted, and future use of Electric Vehicles in the Residential sector was added. The result was the forecast of Residential Basic customer total energy use. This excludes savings from future Demand Side Management initiatives.

General Service Mass Market Methodology

A) General Service Mass Market Customer Forecast

Econometric analysis of historical sales data was used to develop models to forecast the number of General Service Mass Market customers. Forecasts of Manitoba GDP and Manitoba Hydro Residential Basic Customers were then input into the models, which generated forecasts for the number of customers for each year of the forecast period.

The number of customers at fiscal year-end was forecast using the following calculations for each year (t):

Number of Customers (t)

- = Number of Customers (t-1)
- + Change in the Number of Customers (t)

Change in the Number of Customers (t)

- = Number of Customers (t-1)
- x Percentage Change in Number of Customers (t)

The percentage change in number of Small Non-Demand, Small Demand and Medium customers was modeled using yearend historical customer data from 1984/85 to 2014/15. The resulting model and parameters are as follows:

Percentage Change in Number of Customers (t)

= -0.002 + 0.129 x LCGDP + 0.582 x CRES

LCGDP- Annual Lagged Percentage Change in Manitoba Gross Domestic ProductCRES- Annual Percentage Change in Residential Basic Customers

R-squared: 59.9%

T-stats:

| Constant | : -1.41 |
|----------|---------|
| LCGDP | : 4.13 |
| CRES | : 4.17 |

The number of General Service Large customers was modeled using yearend historical customer data from 1989/90 to 2014/15. The resulting model and parameters are as follows:

```
Number of GS Large Customers (t)
= 10.152 + 0.006 x GDP
R-squared: 98.0%
```

T-stats: Constant : 1.43 GDP : 34.46

B) General Service Mass Market Average Use Forecast

Historical Average Use per General Service customer was calculated after removing the effects of DSM and Codes & Standards. The average use of the combined Small Non-Demand, Small Demand and Medium classes were forecast using an econometric linear regression model that included Electricity Price and Manitoba GDP. Historical data from 1989/90 to 2014/15 was used. The resulting model and parameters are as follows:

```
Average Use per SND, SD and Medium
```

= 59915.07 - 2164.94 x Elec Price + 1.30 x GDP - 4000.60 x Dummy

| Elec Price | SND, SD and Medium Average Real Electricity Price |
|------------|---|
| GDP | - Manitoba Real Gross Domestic Product |
| Dummy | - "1" after year 2006/07 due to a hilling system change (|

Dummy - "1" after year 2006/07, due to a billing system change causing a reclassification of customers in 2006/07

R-squared: 98.9%

T-stats:

| Constant | : 9.24 |
|------------|---------|
| Elec Price | : -3.52 |
| GDP | : 18.37 |
| Dummy | : -4.42 |

The Average Use for Large Mass Market customers was modeled using historical data from 1989/90 to 2014/15. The resulting model and parameters are as follows:

Average Use per GS Large

= 6111026.10 - 342186.30 x Elec Price + 218.82 x CGDP

| Elec Price | - GS Large Average Real Electricity Price |
|---------------|--|
| CGDP | - Cross Real Gross Domestic Product (combined Canadian and US GDP) |
| | |
| R-squared: 93 | 8.0% |

T-stats:

| Constant | : 9.14 |
|------------|---------|
| Elec Price | : -3.60 |
| CGDP | : 6.99 |

Customers are assigned to a rate class depending on their usage. If usage by an individual customer increases (or decreases) sufficiently then they will be re-assigned to the appropriate rate class. These shifts tend to offset each other over time and individual classes have not shown significant upward or downward trends in average use. By definition, the truncation of these classes results in relatively stable average use for each class.

C) General Service Mass Market Total Use Forecast

General Service Mass Market customer growth was assigned to Small Non Demand, Small Demand and Medium classes by using their 3 year average use by class and allocating the customers appropriately.

Total GW.h for the General Service Mass Market sector is forecast by multiplying the forecast number of customers in each rate class by the forecast average use. Codes and Standards energy savings from the 2014-2017 Power Smart Plan 15 Year Supplementary Analysis Report were subtracted, and future use of Electric Vehicles in the Mass Market sector was added.

General Service Top Consumers Methodology

Each company in the Top Consumers group is forecast individually. Information on individual company operating plans is collected from industry news, Manitoba Hydro's economic experts and Manitoba Hydro's Key & Major Account advisors. This information is used to prepare company specific short term forecasts for committed projects. These tend to cover the next 3 to 5 years. The company's individual forecast is then held constant for the years following.

To account for longer term energy requirements in this group of consumers, a special classification called Potential Large Industrial Loads (PLIL) has been created. PLIL is used instead of attempting to forecast each top consumer individually for the long term. It represents the natural growth or contraction of all the top consumers as a group, as well as unexpected major expansions, new customers, or loss of customers.

An econometric model of Top Consumers was used to forecast PLIL. The model was developed by fitting historical Top Consumers annual energy from 1983/84 to 2014/15 to the Top Consumer Electricity Price and to a combined Canadian and US Real GDP.

The resulting model and parameters are as follows:

Log Total Load

= 1.367 - 0.438 x Log Top Price + 0.878 x Log CGDP

Log Top Price - Natural Log of Manitoba Top Consumers Real Electricity Price - Natural Log of Cross Real Gross Domestic Product (combined Log CGDP Canadian and US GDP)

R-squared: 98.2% T-stats: Constant: Log Top Price: -3.62 LCGDP: 20.04

The forecasted growth in years 4 through 20 from this model was used as PLIL.

2.57

Electric Vehicles

The methodology for forecasting Electric Vehicles used historical data on automobile registrations per year in Manitoba to help estimate future trends. Appropriate assumptions from recent relevant literature were applied to Manitoba's situation. The forecast section on Electric Vehicles provides further details.

Other Sectors

Seasonal, Water Heating, Lighting

Most of the smaller sales sectors, including Seasonal, Flat Rate Water Heating and Area and Roadway Lighting were forecast by analysis of the changes in the number of customers or services and in changes in average use per customer or service. Growth rates were applied based on history and a best estimate as to what the future will bring.

Diesel

Each of the diesel generated supplied communities was individually forecast and included in the forecast under the assumption that these communities are not anticipated to be connected to the Integrated System during the forecast period.

Monthly Sales Allocations

Monthly percentages of customer growth through the year and GW.h for the month of the year were averaged for the past five years. These were applied to the forecast annual customers and kW.h to get the monthly forecast.

Monthly and Annual Gross Firm Energy and Gross Total Peak

The 5 year monthly percentage of Common Bus and Station Service are applied to their annual energy to calculate their monthly values. Transmission Losses are calculated using a 5 year average of their ratio to Common Bus. Monthly Common Bus, Transmission Losses and Station Service are added up to give the Monthly System Energy. Monthly Common Bus, Transmission Losses, Station Service and Gross Firm Energy are totaled to give the Annual Gross Firm Energy.

The Gross Total Peak is calculated from Load Factors applied to the forecast monthly Gross Total Energy. Prior to calculating the Load Factors, the Top Consumer energy and peak are subtracted because the Top Consumers have a higher average hourly energy relative to their peak value than the Residential and General Service Mass Market Customers. A 10 year historical average Load Factor is calculated for the remaining energy and is applied to the forecast monthly energy to get the peaks for the remaining energy. The Top Consumer peaks are added using a 92% Load Factor applied to the Top Consumer monthly energy.

The annual Gross Total Peak is calculated using the 3 winter months of December, January and February when the actual peak has typically occurred and applied a ratio from the January peak to be used as the annual peak.

Historical weather adjusted energy is used to calculate the annual Load Factor. The historical trend of the load factor increasing 0.08% per year is applied to the forecast in the winter months when the annual system peak occurs. The number of hours in each month is used to calculate monthly Load Factors.

Growth Rates

- Annual GW.h/year growth rates in this document are linear growth rates, calculated as: GW.h growth / number of years.
- Annual percentage growth rates in this document are compound growth rates calculated as: (final GW.h / initial GW.h) (1 / number of years) - 1.

GLOSSARY OF TERMS

Area and Roadway Lighting sector - includes electricity sales for the Sentinel Lighting and Street Lighting rate groups.

Common Bus - is the total load measured from all the distribution points (i.e. substations) within Manitoba. It includes all energy supplied to General Consumers Sales customers, Construction Power plus associated Distribution Losses, but excludes Diesel customers, Transmission Losses and Station Service.

Customer – Most metered electrical services count as a customer. Unmetered services such as flat rate water heating and sentinel rental services do not count as a customer. Street lighting counts all the services grouped as a premise as one customer.

Codes and Standards – A Demand Side Management (DSM) initiative associated with existing Provincial building codes and improved equipment efficiency standards. This is the only DSM initiative that is specifically accounted for in the forecast.

Curtailable - is a load that can be curtailed on short notice. A discount is given for subscribing to this program. Curtailable loads can affect peak demand because some periods of curtailment may be at or near the system peak.

Degree Days Cooling (DDC) - DDC is a measurement designed to reflect the demand for energy needed to cool a building. DDC is the number of degrees warmer than 18 degrees Celsius each day is, based on the average of the high and low temperature of the day.

DDC = sum (max(0, (Daily high + Daily low) / 2) - 18)

Degree Days Heating (DDH) – DDH is a measurement designed to reflect the demand for energy needed to heat a building. DDH is the number of degrees colder than 14 degrees Celsius each day is, based on the average of the high and low temperature of the day.

DDH = sum (max(0, 14 - (Daily high + Daily low) / 2))

Gas Available Area – A city or town in Manitoba where customers have natural gas service available and can choose to heat their dwelling with either natural gas or electricity.

Approximately 82% of Residential Basic customers, including the entire city of Winnipeg, have gas available.

General Consumers Sales - includes the energy supplied to all of Manitoba Hydro's individually billed customers. It excludes export sales.

General Service Mass Market - includes all Commercial and Industrial customers, excluding the Top Consumers group.

General Service Sector - made up of sales to Commercial and Industrial businesses served by Manitoba Hydro. This sector consists of five rate groups (Basic, Diesel, Seasonal, Flat Rate Water Heating and Surplus Energy Program).

General Service Top Consumers - is made up of the largest electricity users of Manitoba Hydro.

Gross Firm Energy - is the energy required to serve Manitoba Hydro's customers on the Integrated System. It excludes exports, interruptible (non-firm) loads and diesel customers.

Gross Total Peak - is the maximum integrated (i.e. average) hourly load required to serve Manitoba Hydro's customers on the Integrated System. It excludes exports and diesel customers. It includes curtailable loads.

GW.h (gigawatt-hour): The unit of energy primarily used in this document. One GW.h equals one million kW.h (kilowatt-hours), which is approximately equal to the energy of 100 typical dwellings not using electricity for heating, or 40 dwellings that use electricity for heating.

Integrated System - is the power grid that connects Manitoba Hydro's generation sources to its customers. All Manitoba Hydro's customers except diesel are on the Integrated System.

Interruptible (Non-Firm) Energy - includes all energy sold to Manitoba customers on a non-firm basis. Currently, the only rate group for this is the Surplus Energy Program (SEP).

kW.h/cust (kilowatt-hours per customer): The unit of energy primarily used in this document to represent the average use of one customer. The total usage in GW.h of a group of customers is divided by the number of customers and then multiplied by one million.

Load Factor - is the ratio of the average hourly energy over a period, usually a year, divided by the energy used at a specific hour, usually the hour of system peak. A load factor of 25% means that the average energy is one-quarter of what is used at system peak. A load factor greater than 100% means that the average hourly energy is more than what is used at system peak. Given a specific energy, a lower load factor means a higher peak. The equation is:

Load Factor = (Total Energy / Hours) / (Energy over the hour of system peak)

Manitoba Load at Common Bus - is the total load measured from all the distribution points (i.e. substations) within Manitoba. It includes all energy supplied to General Consumers Sales customers plus associated Distribution Losses, but excludes diesel customers, Transmission Losses and Station Service.

MW (megawatt): The unit of peak demand primarily used in this document. One MW is a million watts. One thousand MW of peak demand for one hour equals one GW.h of energy. Alternatively, one MW for a thousand hours also equals one GW.h of energy.

Net Firm Energy and **Net Total Peak** - are the same as Gross Firm Energy and Gross Total Peak except they exclude Station Service. The reporting of Manitoba Load in the Load Forecast used "Net" until 2008. It presented both until 2011. Starting with the 2012 forecast, only the "Gross" is presented. Net can be calculated when needed by subtracting Station Service from the Gross.

Residential Basic – is the primary residential customer group made up of single detached and multi attached dwellings as well as individually metered apartment suites.

Residential sector - made up of sales to residential customers for non-business operations. The Residential sector is comprised of four rate groups (Basic, Diesel, Seasonal, and Flat Rate Water Heating).

Station Service - is the energy used by power plants to generate power and service their own load.