Integrated Cost Allocation Methodology Technical Conference





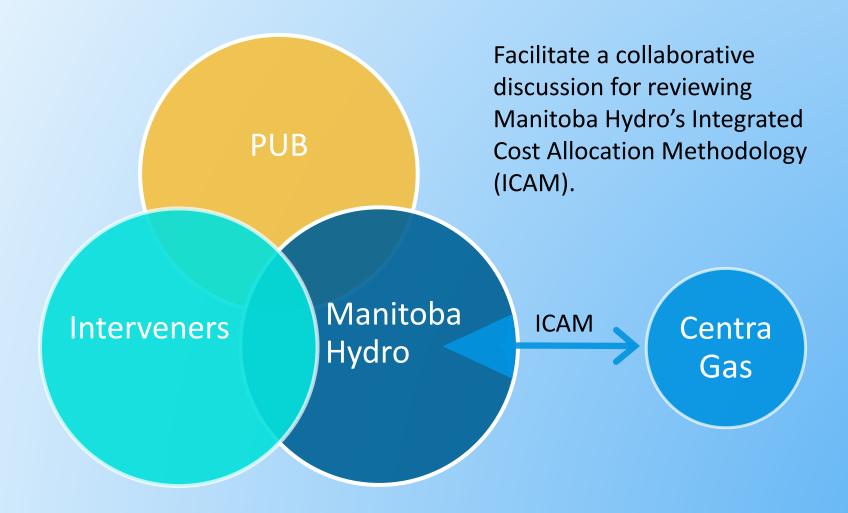
Manitoba Hydro

Integrated Cost Allocation Methodology Technical Conference

<u>Agenda</u>	<u>Description</u>
Introductions	
Terms of Reference	Purpose and scope of the technical conference.
Overview	High level overview of the ICAM.
Break	
Cost Components	Detailed review of the ICAM cost components including Operating & Administrative expenses
	and Finance, Depreciation & Taxes on common assets.
Allocations	Illustrations of the timecard, overhead, procurement and system posting processes used to
Break	allocate ICAM costs to the Natural Gas line of business. Also includes illustrations of the two
Бгеак	methods used to allocate ICAM costs to the Natural Gas line of business: 100% gas allocations
	and shared allocations that use cost drivers.
Reporting	Review of ICAM Natural Gas Expense and Operating & Administrative program reporting.
Break	
Internal Controls	Review of the internal controls and framework designed to provide assurance that ICAM
	objectives are being achieved.



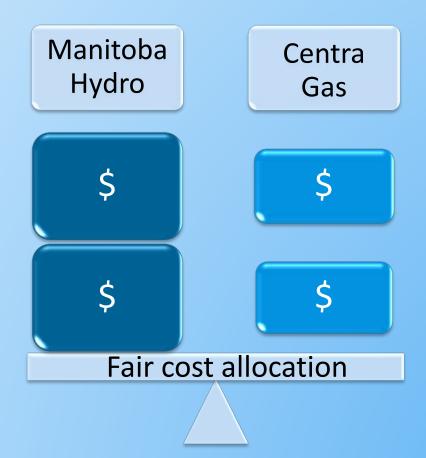
Purpose





Purpose

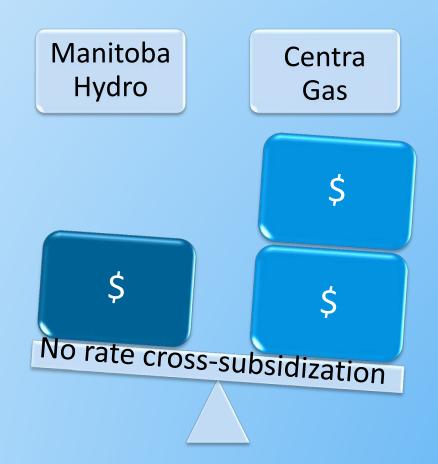
Provide a better understanding of the ICAM to assess reasonableness.





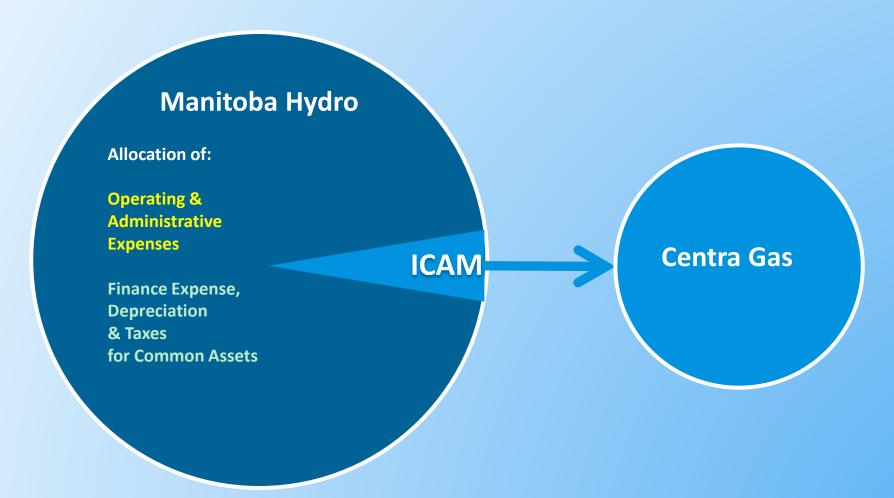
Purpose

Provide a better understanding of the ICAM to assess reasonableness.





Scope





Scope

Natural Gas Expense

For the year ended March 31

millions of dollars

		ICAM	2016
Operating and administrative	67	67	
Finance expense	Related to	2	20
Depreciation and amortization	common assets	4	23
Capital and other taxes		13	16
Other expenses		-	10
Corporate allocation		-	12
		86	148

Manitoba Hydro-Electric Board 65th Annual Report For the Year Ended March 31, 2016. Expenses attributable to the natural gas operations, excluding cost of gas sold.



Scope

CGAAP

- Canadian
- Generally
- Accepted
- Accounting
- Principles

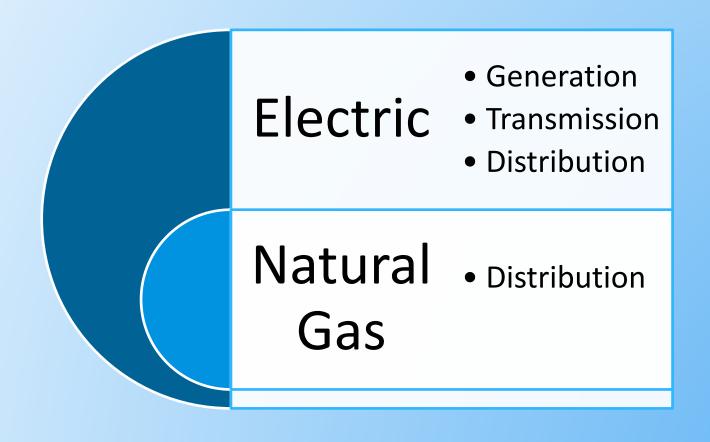
ICAM Changes

IFRS

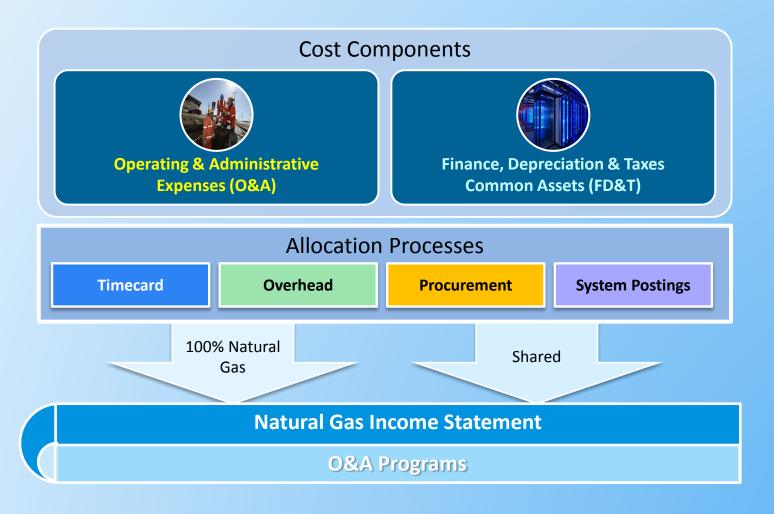
- International
- Financial
- Reporting
- Standards



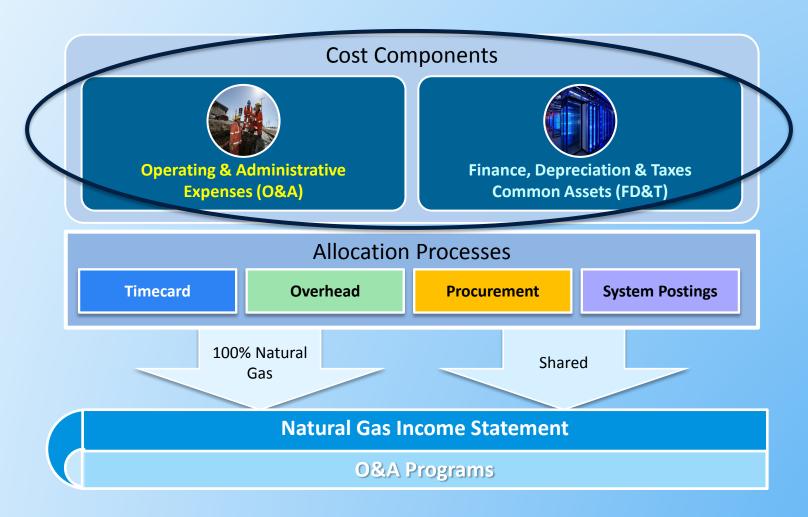
Lines of Business



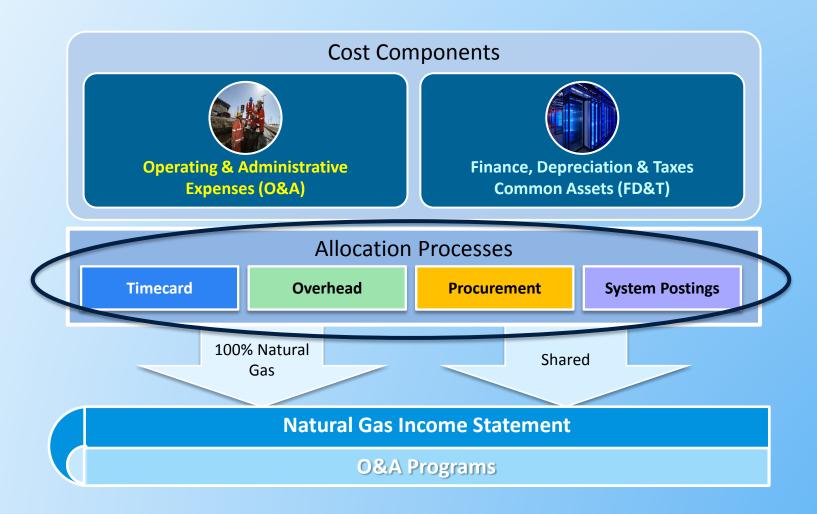




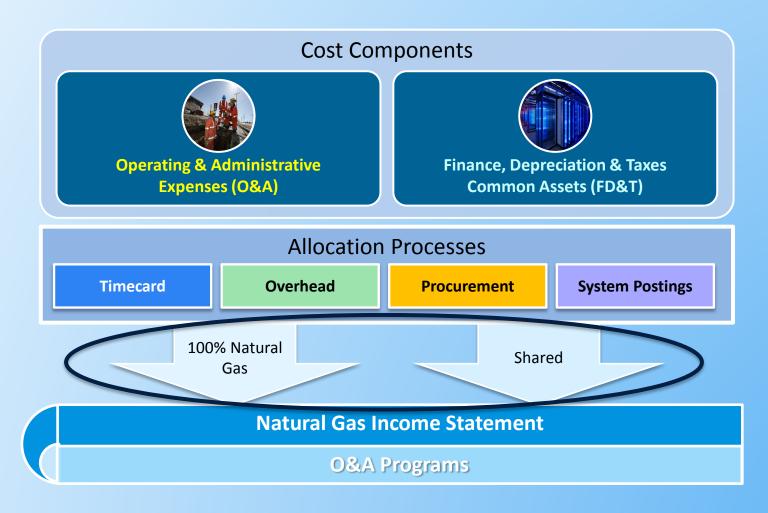




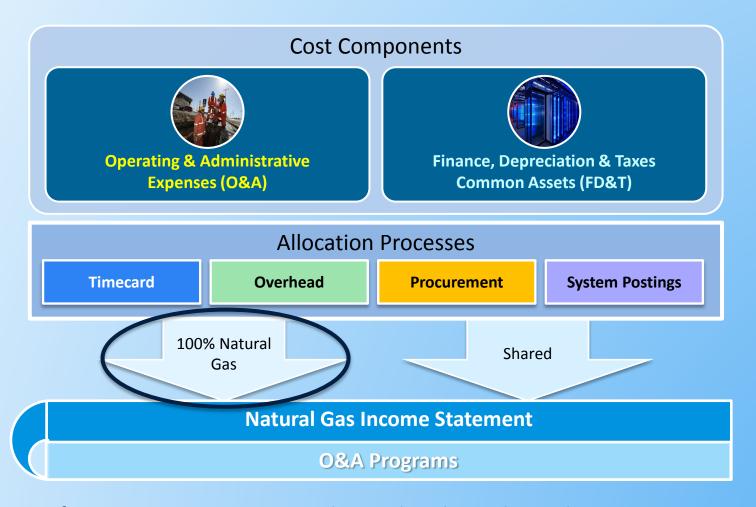












If an expense is 100% natural gas related it is charged 100% to the Natural Gas Income Statement.



100% Natural Gas Examples

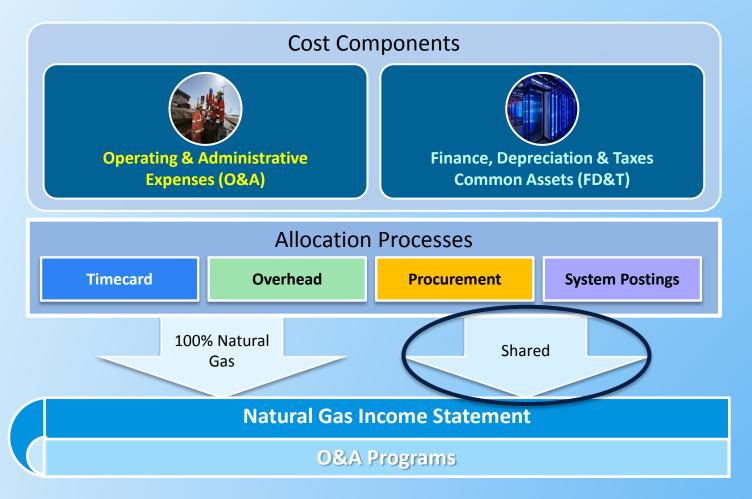


Natural Gas Pipeline Cathodic Protection



Natural Gas System Monitoring





If an expense is shared, a *cost driver* is used to allocate the costs to the line of business that causes the costs to be incurred.



Shared Examples

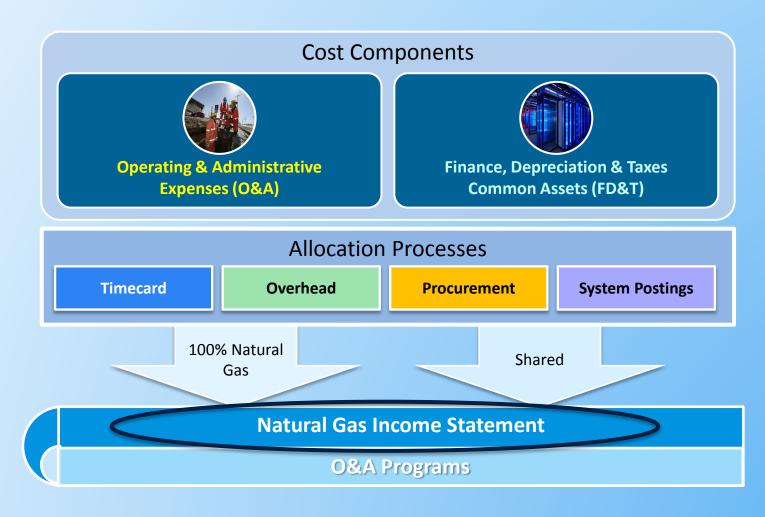


Customer Payment Processing



Customer Contact Centre Billing Inquiries







Natural Gas Expense

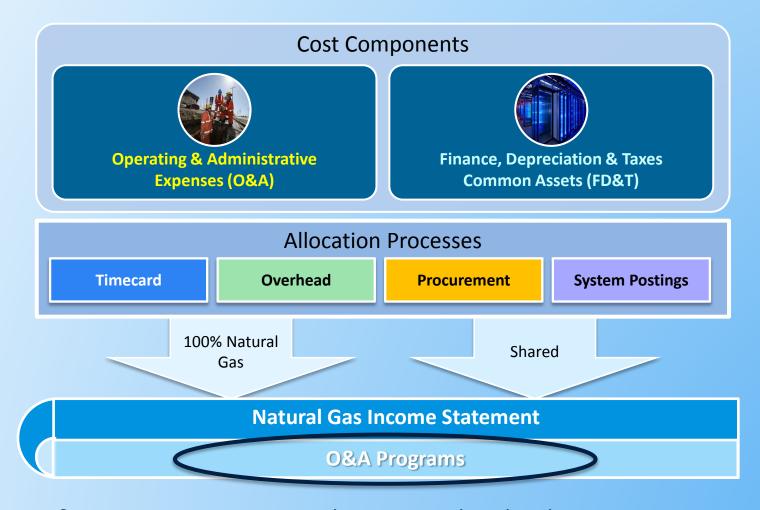
For the year ended March 31

millions of dollars

Cost Categories	ICAM	2016	
Operating and administrative	67	67	
Finance expense	Related to common	2	20
Depreciation and amortization		4	23
Cap <mark>ital a</mark> nd other taxes	assets	13	16
Other expenses	-	10	
Corporate allocation	-	12	
		86	148

Manitoba Hydro-Electric Board 65th Annual Report For the Year Ended March 31, 2016. Expenses attributable to the natural gas operations, excluding cost of gas sold.





O&A programs organize costs by nature rather than by cost category.



O&A Program Examples



Customer Gas Inspections



Energy Supply, Planning and Support



ICAM Overview 0&A Program View



Operations & Maintenance



Customer Service & Corporate Relations

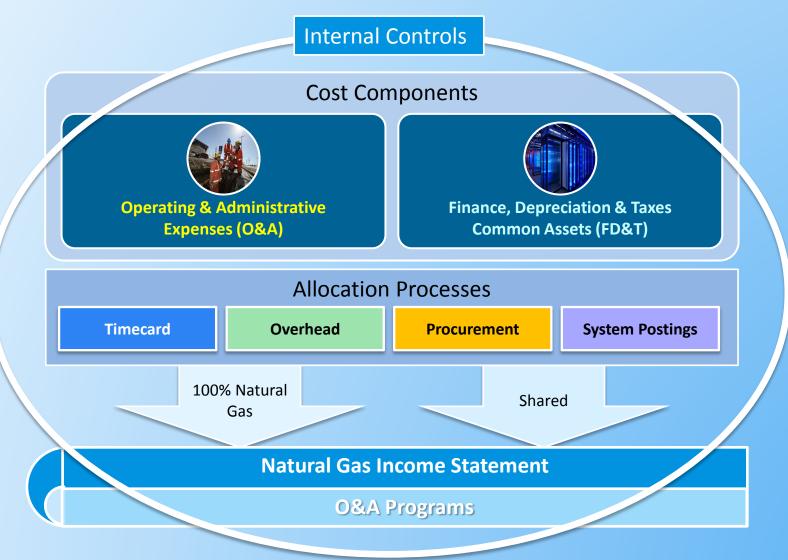
O&A Program Groupings



Organizational Support

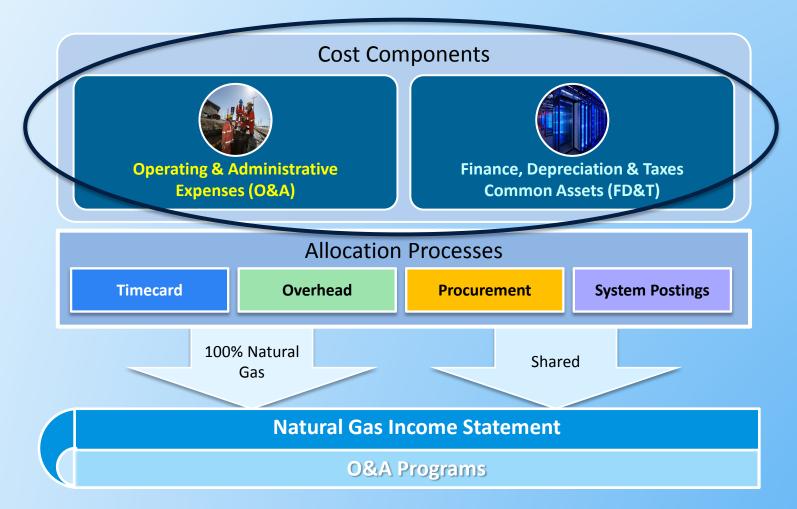


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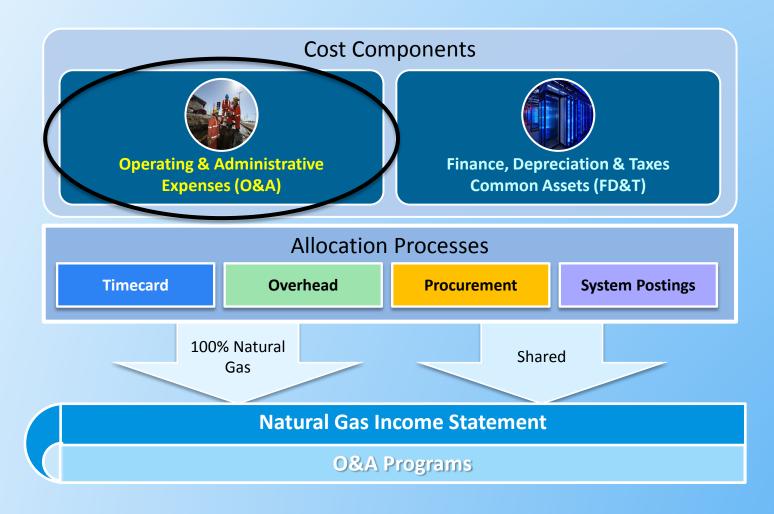


ICAM Cost Components Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 24 of 106





ICAM Cost Components Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 25 of 106













Labor Related Costs

People and people related expenses such as:

- •wages & salaries
- benefits
- motor vehicles
- •small tools
- safety clothing







Materials & Supplies

Inventory, supply & transportation of material and supplies such as:

- •pipe
- valves
- regulators
- couplings



ICAM Cost Components Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 29 of 106



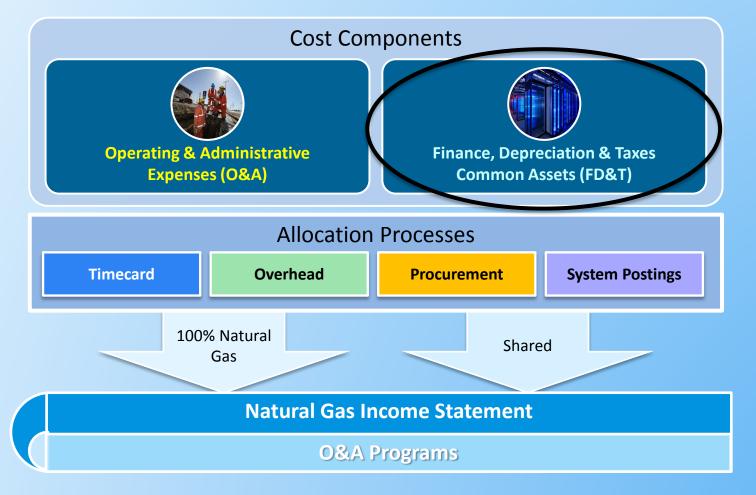
External Services

Services provided by external vendors such as:

- •leak surveys
- •hydro-vac services
- •janitorial contractor services



ICAM Cost Components Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 30 of 106



Comprised of finance, depreciation and tax expenses related to common assets that are used by employees that can work for the Electric and/or Natural Gas line of business.









Common Assets

Administrative Buildings

Buildings that are used by Manitoba Hydro employees who can work on the electric and/or natural gas line of business:

- office buildings
- garages
- •inventory storage facilities







Information Technology

Computer applications and systems used by Manitoba Hydro employees who can work on the electric and/or natural gas line of business:

- personal computers
- networks
- databases
- •software systems



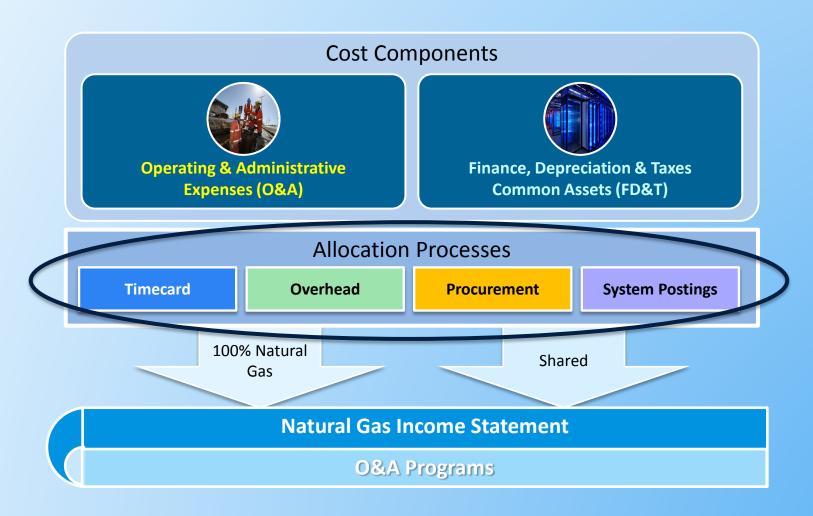


Work Equipment

Tools and equipment used by Manitoba Hydro employees who can work on the electric and/or natural gas line of business:

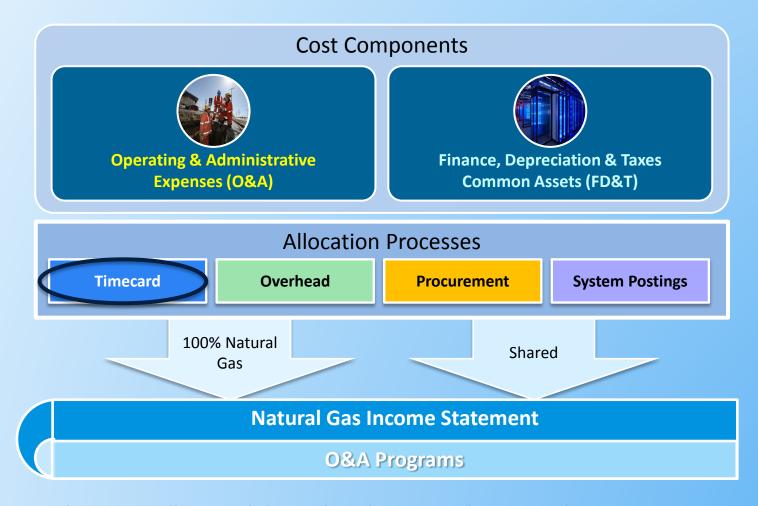
- •mobile radios
- office furniture
- eye wash stations
- video conference equipment







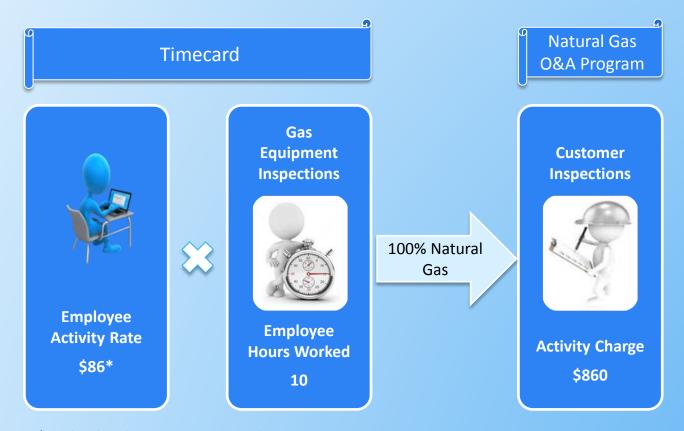
ICAM Allocations



The timecard process allocates labor related costs to the Natural Gas Income Statement.



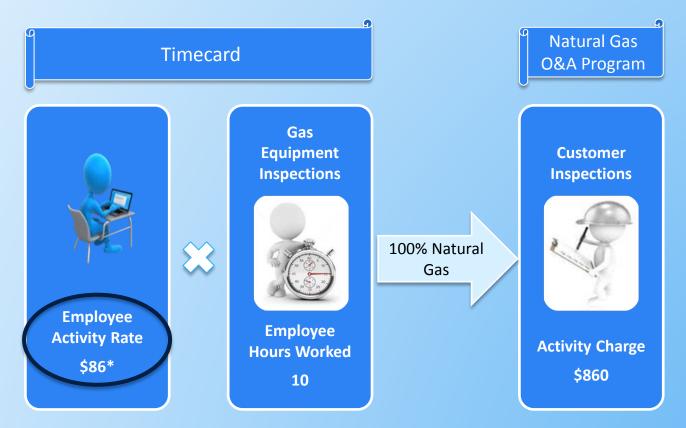
ICAM Allocations Time Card Illustration



*Sutherland Gas District regular time activity rate



ICAM Allocations Time Card Illustration



*Sutherland Gas District regular time activity rate

An employee activity rate is calculated for work groups that perform common work.



Natural Gas Distribution Asset Maintenance



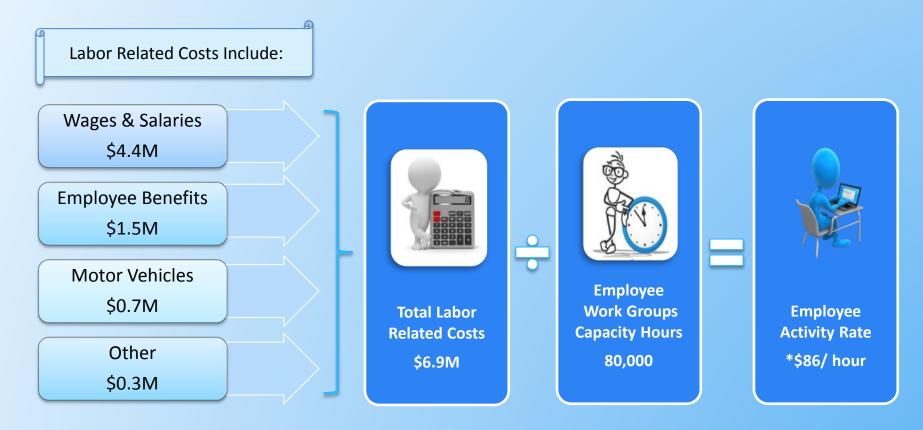
Natural Gas
Maintenance & repairs



Natural Gas
Equipment inspections

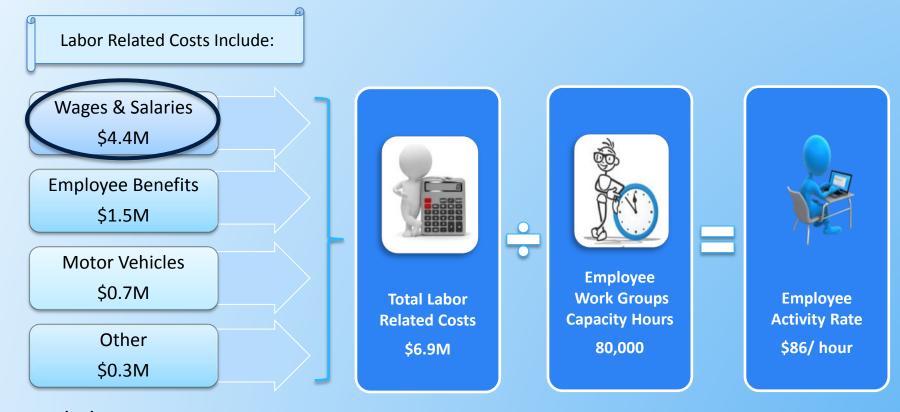
Sutherland Gas District employees perform work of a similar nature and therefore use the same activity rate.





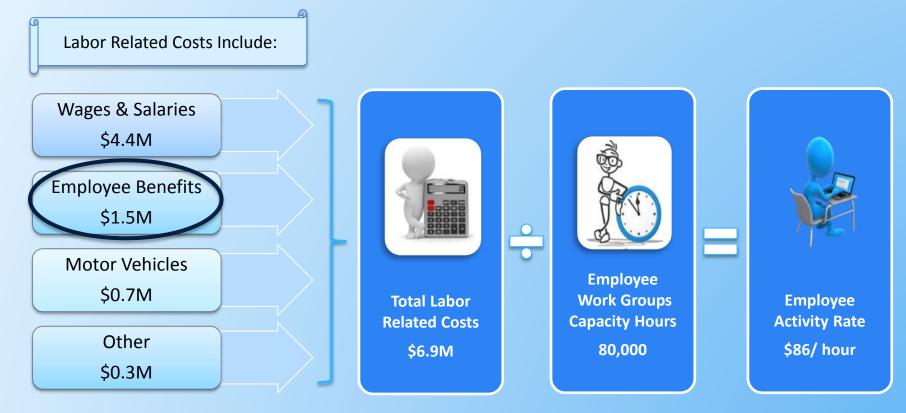
^{*}Sutherland Gas District regular time activity rate





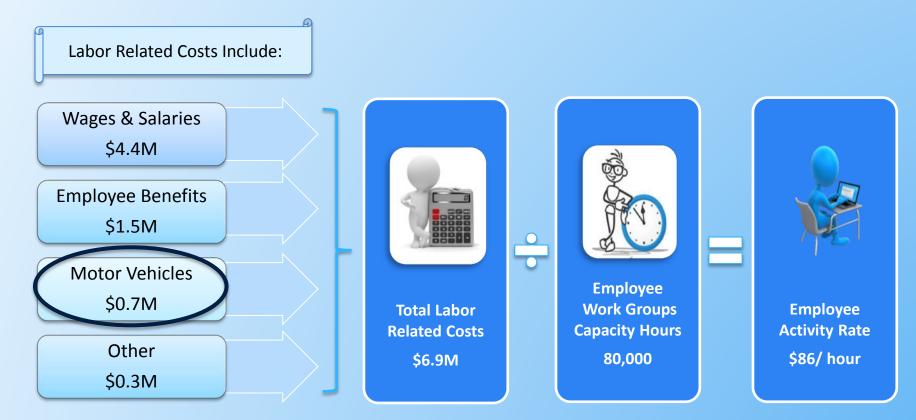
- Wages and salaries for hourly and salaried staff
- •Premiums & allowances such as lead hand pay, shift premium etc.





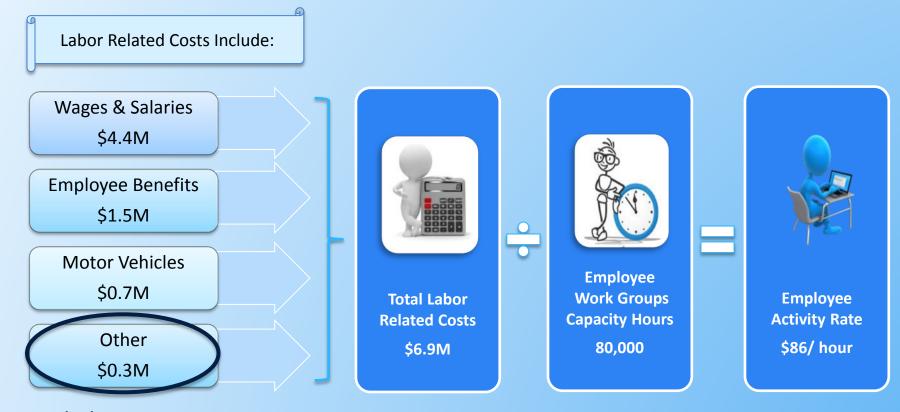
- •<u>Legislated</u> CPP, EI, workers comp and payroll taxes
- •Non Legislated health & dental, pension, disability insurance, etc.





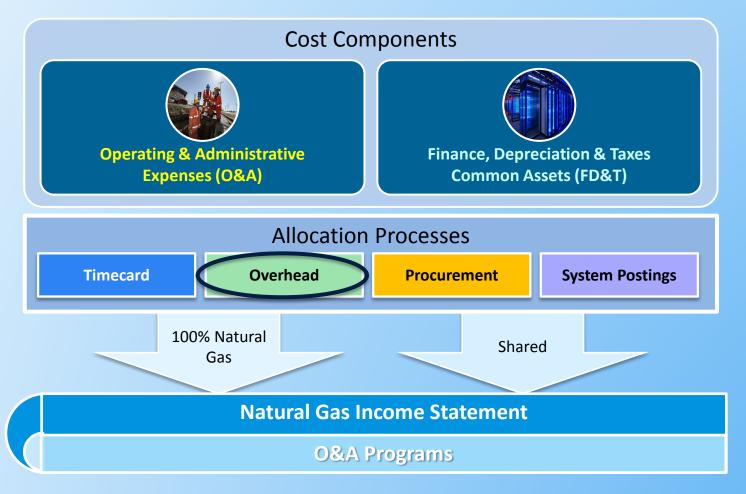
- Insurance
- Repairs and maintenance
- Depreciation





- Travel and accommodations
- •Small tools and equipment
- Safety clothing and footwear





The overhead process allocates costs that are not directly attributable to a specific job.



ICAM Allocations Types of Overhead

Manitoba Hydro Common Overhead Manitoba Hydro Material Handling Charge







ICAM Allocations Common Overhead Costs



Corporate Governance

- Executive
- Internal audit
- General counsel etc.



Corporate Infrastructure

- Administrative buildings
- IT systems and infrastructure
- Communication systems

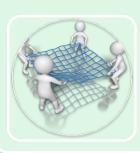


ICAM Allocations Common Overhead Costs



Corporate Services

- Human resources
- Financial services etc .



Departmental Support

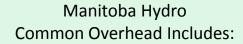
- Training
- Administrative support



Operational Management

Division managers

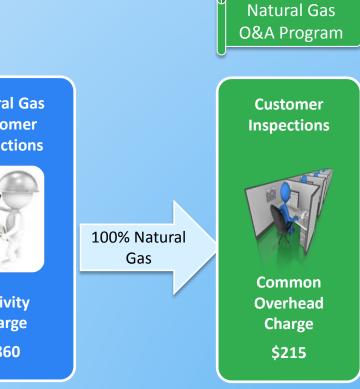




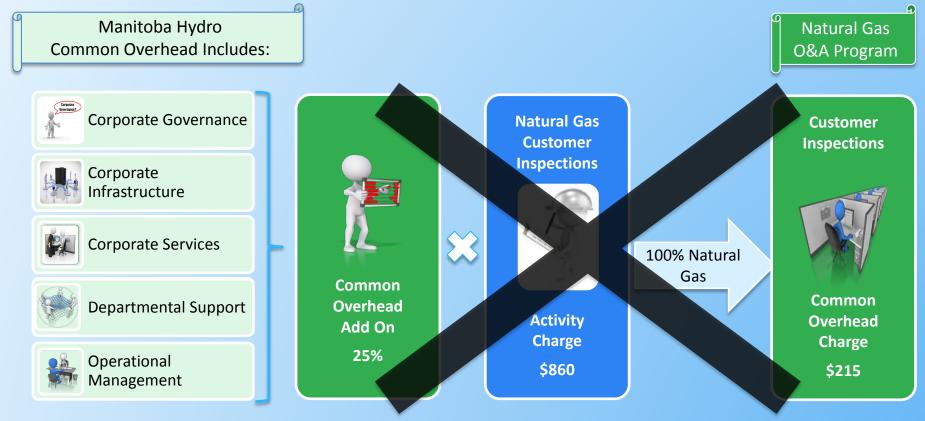








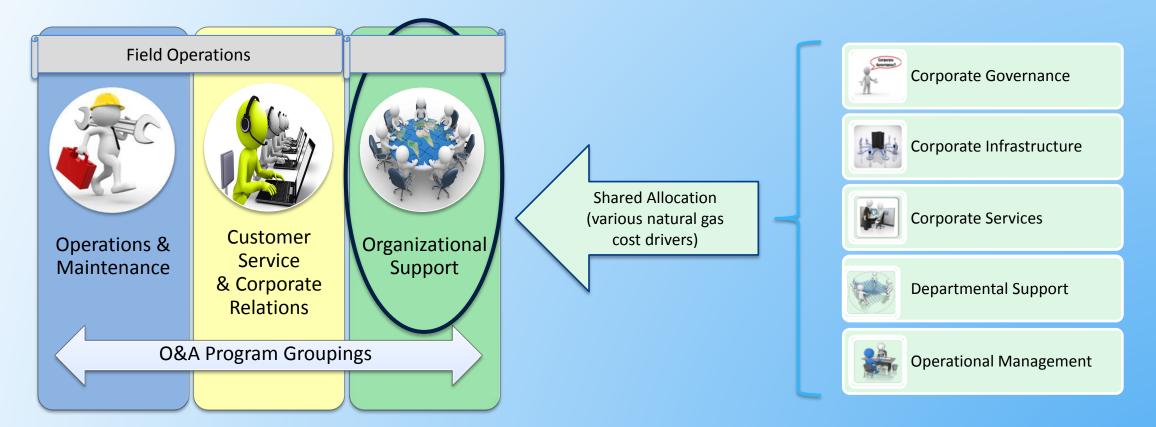




During the transition to IFRS, the process of allocating common overhead to Natural Gas Programs as a percentage add-on to activity charges was discontinued.



ICAM Allocations Common Overhead



Common overhead costs are now reported as their own programs which provides a more transparent view of the various functions performed for the Natural Gas line of business.

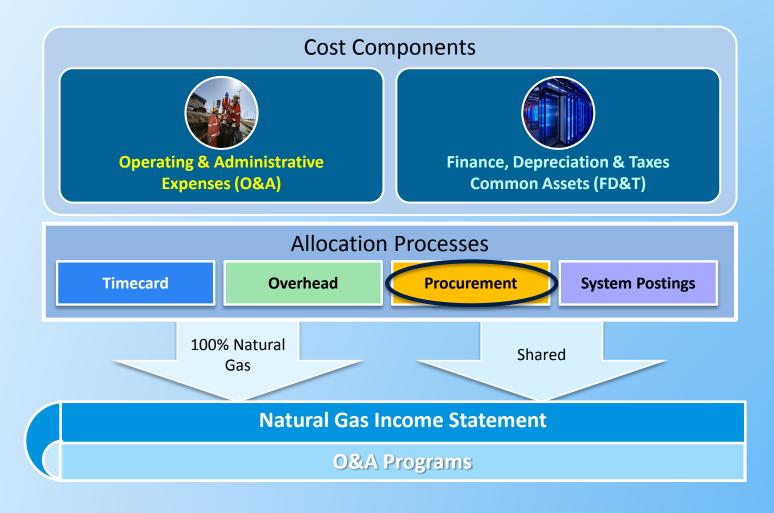


ICAM Allocations Centra Gas M Material Handling Charge Illustration

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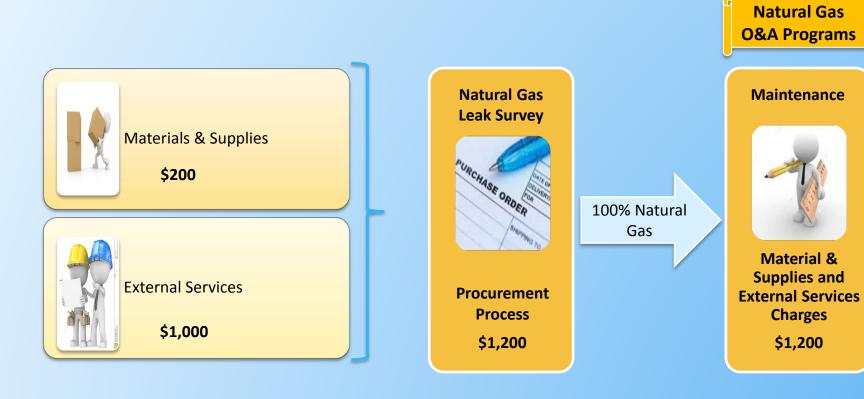




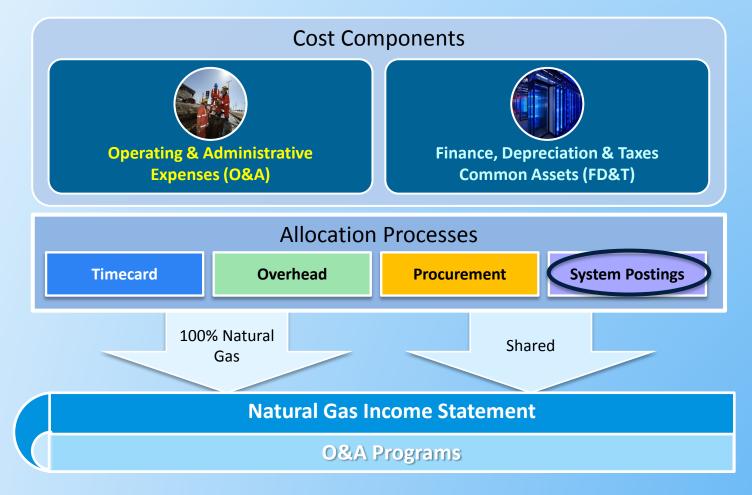




ICAM Allocations Procurement



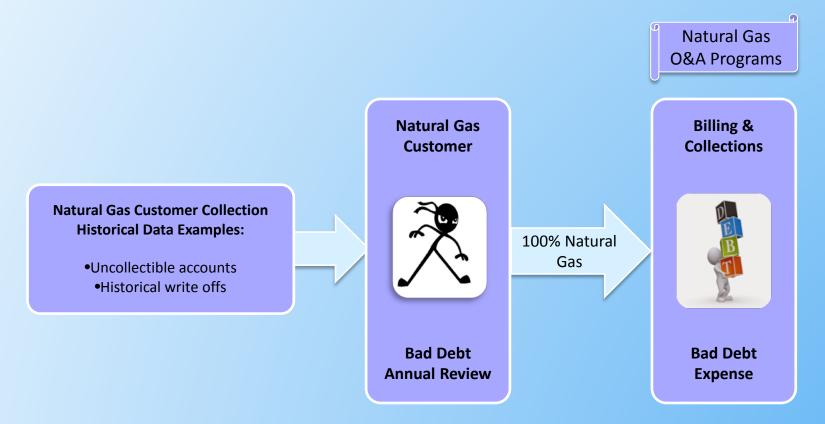




System postings are used to allocate certain cost components to the Natural Gas Income Statement using estimates based on annual studies.



ICAM Allocations System Postings



Bad Debt is the estimated cost of not collecting on natural gas customer bills.



ICAM Allocations System Postings

Manitoba Hydro Finance, Depreciation & Taxes Related To:



Administrative Buildings



Information Technology

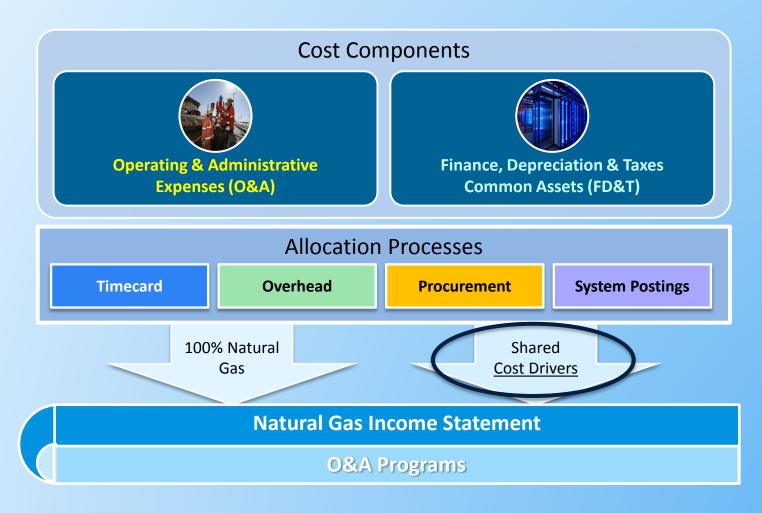


Work Equipment

Shared Allocation (natural gas cost driver) Natural Gas
Income Statement









Shared Cost Drivers





Shared Cost Drivers



Represents total number of customers of which 33% are Natural Gas customers.



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Number of Customers



Costs for the customer information system are allocated using the number of customers driver.



Shared Cost Drivers



Represents the percentage of total assets of the corporation of which 4% are directly related to the Natural Gas line of business.



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Corporate Assets



Executive functions are allocated using the corporate asset driver.



Shared Cost Drivers



Represents the total corporate activity charges of which 9% are directly related to the Natural Gas line of business.



Corporate Activity Charges



Functions such as corporate safety are allocated using the corporate activity driver.



Shared Cost Drivers



Where gas and electric functions are performed simultaneously, a cost driver based upon the relative estimate of time required and/or the frequency of a task performed is calculated.



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Management Estimate



Functions such as line locates are allocated 50% to the Natural Gas Income Statement.



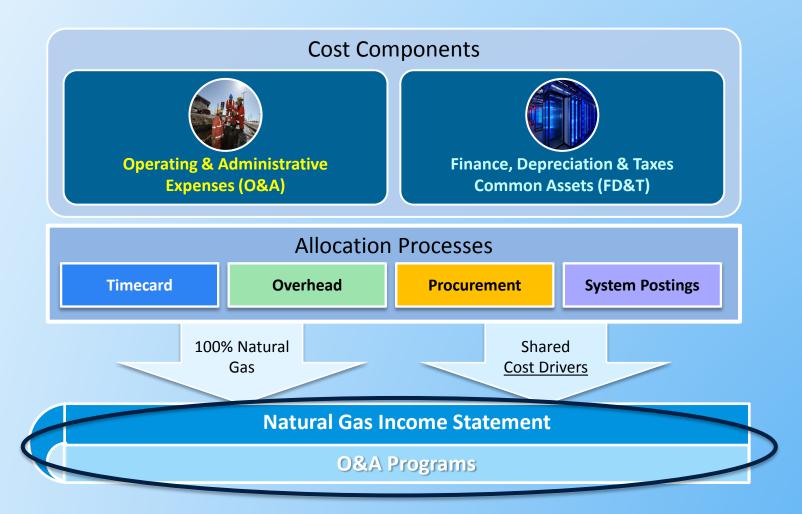
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Management Estimate



Manitoba Hydro's comprehensive general liability insurance costs are allocated 55% to the Natural Gas Income Statement.







ICAM Reporting

OPERATING AND ADMINISTRATIVE EXPENSES BY CATEGORY

Salaries and benefits

External services

Materials, motor vehicles and supplies

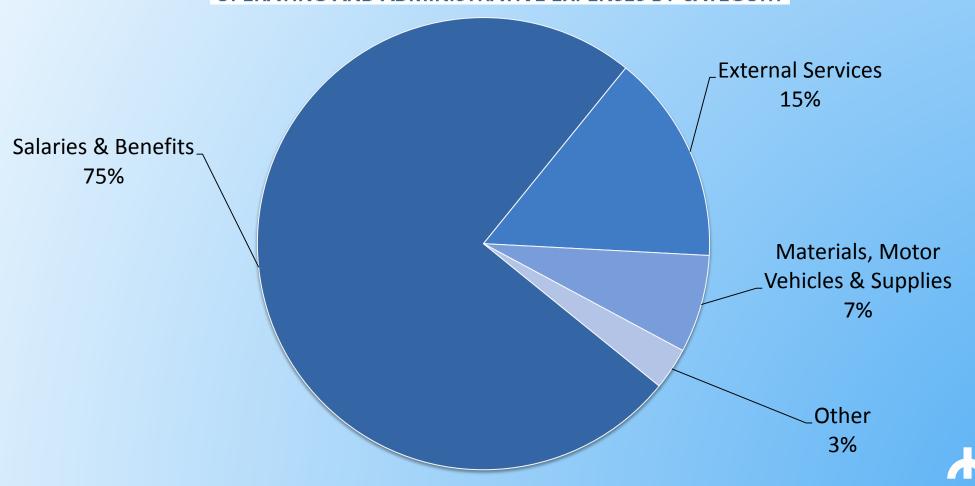
Other

NOTE 8 Centra Gas Manitoba Inc. Financial Statements March 31, 2016



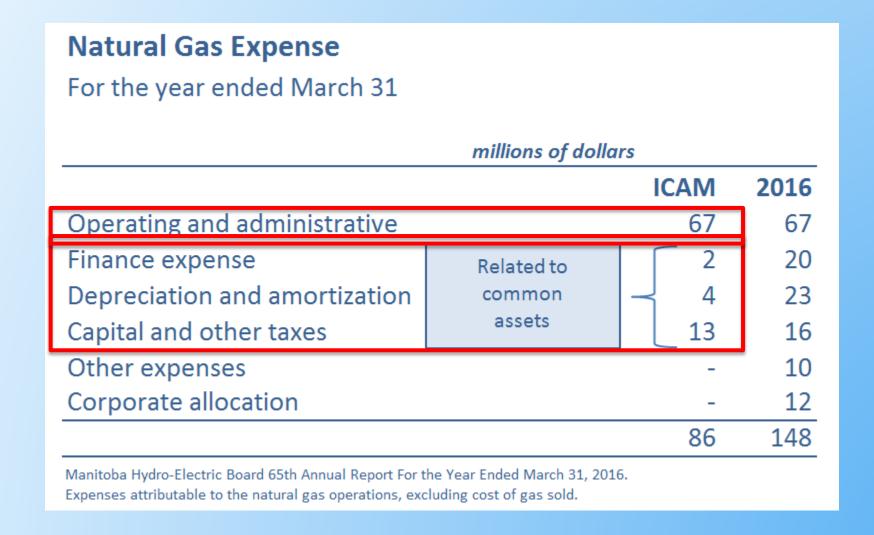
ICAM Reporting

OPERATING AND ADMINISTRATIVE EXPENSES BY CATEGORY

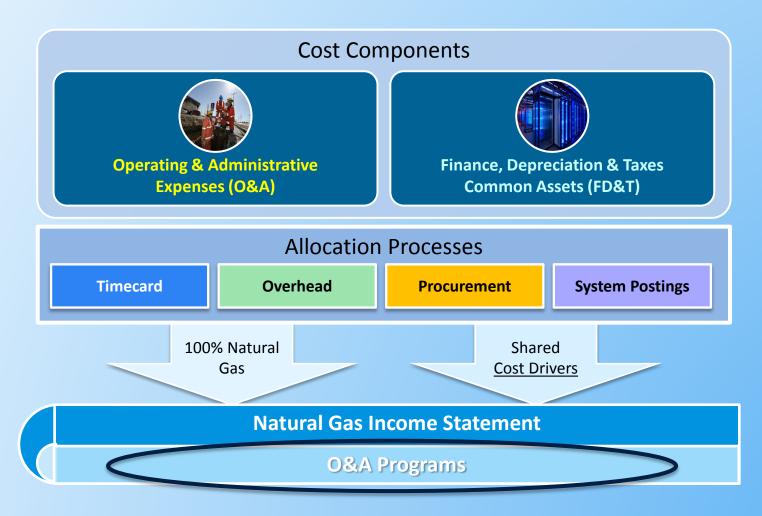




ICAM Reporting









Field Operations

Common Overhead



Operations & Maintenance



Customer Service & Corporate Relations

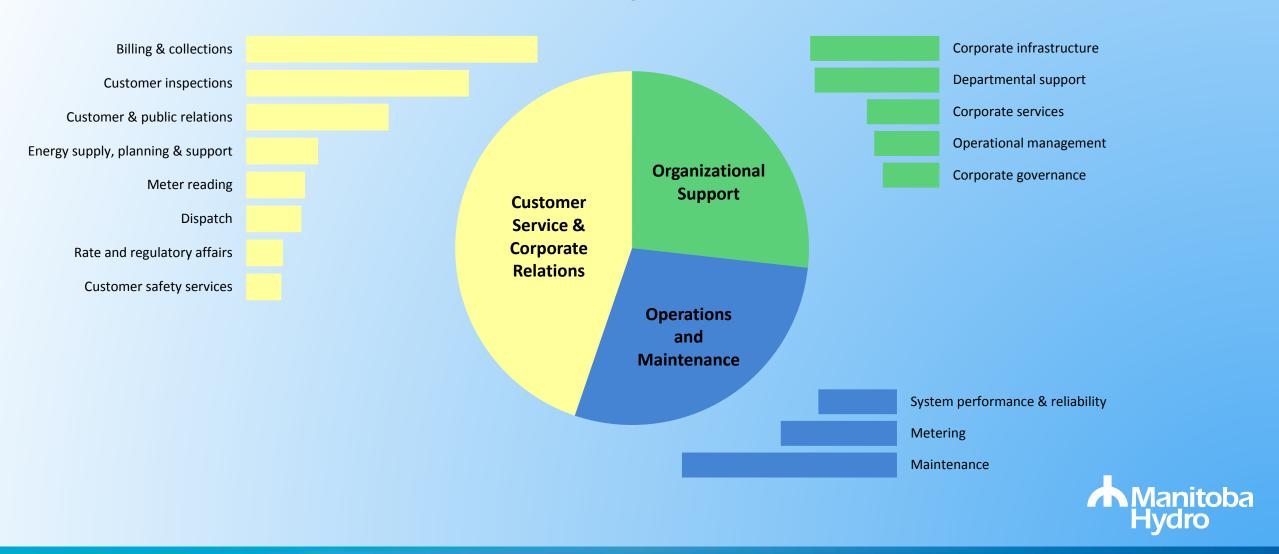
O&A Program Groupings

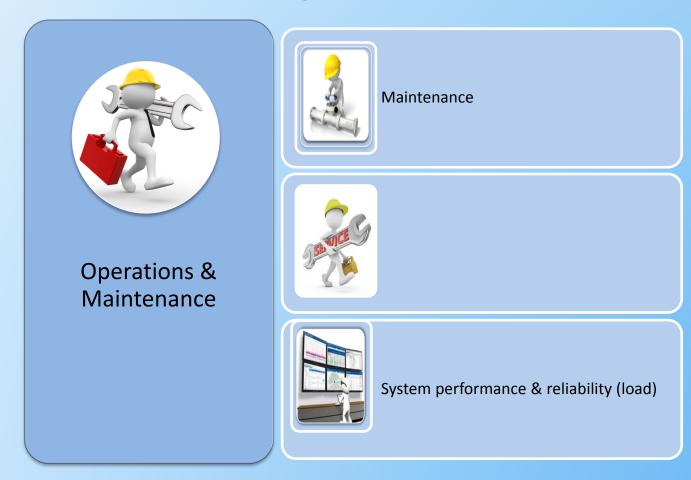


Organizational Support



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Customer Service & Corporate Relations



Billing & collections





Customer & public relations



Customer safety services





Customer Service & Corporate Relations





Energy supply, planning & support



Meter reading



Rate and regulatory affairs





Organizational Support



Corporate governance



Corporate infrastructure



Corporate services



Departmental support



Operational management



ICAM Reporting

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Natural Gas O&A Program View For The Year Ended March 31	
millions of dollars	8
	2016
Operations & Maintenance	
Maintenance	10.2
Metering	5.5
System performance & reliability (load)	3.7
	19.4
Customer Service & Corporate Relations	
Billing & collections	9.7
Customer inspections	7.5
Customer & public relations	4.8
Customer safety services	1.2
Dispatch	1.8
Energy supply, planning & support	2.4
Meter reading	1.9
Rate and regulatory affairs	1.2
	30.5
Organizational Support	
Corporate governance	2.3
Corporate infrastructure	5.3
Corporate services	3.0
Departmental support	5.1
Operational management	2.6
	18.3
Total Program Costs	68.2
Corporate Allocations & Adjustments	(1.6)
Total Operating & Administrative Costs	\$ 66.6



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Natural Gas ExpenseFor the year ended March 31

millions of dollars

ICAM 2016 Operating and administrative 67 67 Finance expense 20 Related to Depreciation and amortization 23 common assets Capital and other taxes 16 Other expenses 10 Corporate allocation 12 86 148

Manitoba Hydro-Electric Board 65th Annual Report For the Year Ended March 31, 2016. Expenses attributable to the natural gas operations, excluding cost of gas sold.



Internal Controls Cost Components Operating & Administrative Finance, Depreciation & Taxes Expenses (O&A) **Common Assets (FD&T) Allocation Processes Overhead System Postings Timecard Procurement** 100% Natural Shared Gas **Natural Gas Income Statement O&A Programs**







ICAM internal controls are not one event or circumstance but a series of actions that permeate our activities.







Internal Controls are designed to provide reasonable assurance to achieve three objectives.



Operational

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Provide reports to management to understand the effective use of resources.



Compliance

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Ensure compliance with IFRS accounting standards.



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Financial

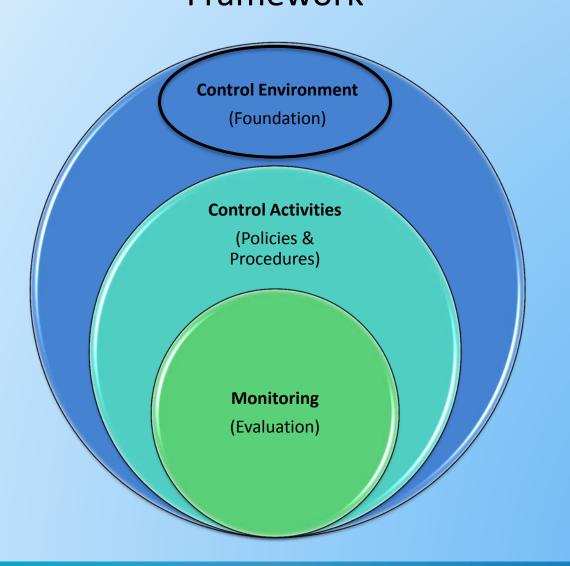


Ensure accurate and complete financial and management reports.















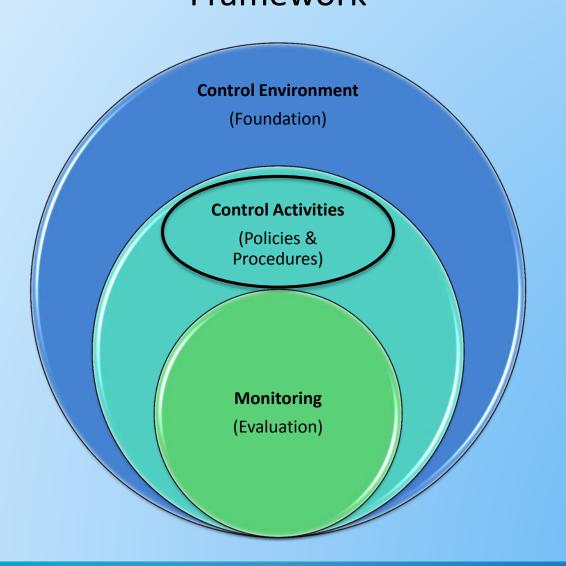
 Independent and active Board of Directors and Audit Committee

Corporate code of conduct

Ethics hotline



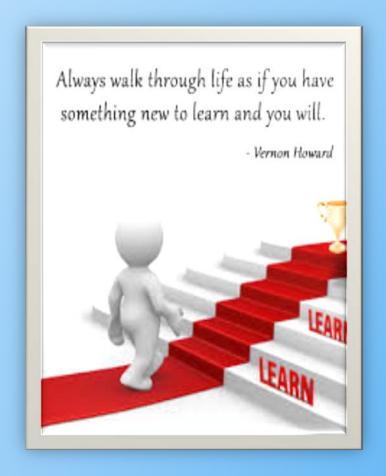






ICAM Internal Controls Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 93 of 106 Control Activities

Education & training is provided on applicable policies and procedures.





Top Level Reviews:

- Variance Analysis
 - Actual to budget
 - Year over year





Management & Supervisory Controls:



 Employee timecard entries are approved by the Supervisor.

 Activity rates are reviewed and approved by Department Managers and Finance Department Supervisors.



Management & supervisory controls:

 Overhead studies are reviewed and approved by management including the VP of Finance & Regulatory and CFO.



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Information Processing Controls:

- Month end processing checks
- System validations



System Controls:

- Restricted access to allocation processes.
- Unique user name and password assigned to each employee for:
 - Allocation processes
 - Role within the allocation process







Segregation of duties

 The employee entering hours worked in the timecard process can not approve their own entries.







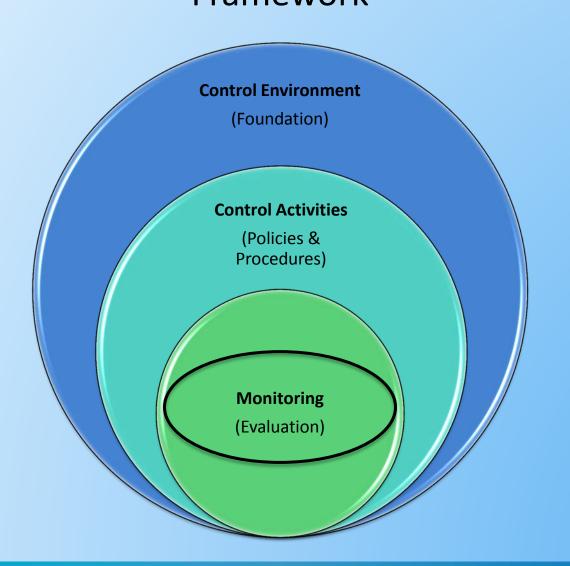
Evaluation Criteria Examples

- Cost causation
- Cost effectiveness
- Transparency

A formal evaluation process is applied to assess changes to the ICAM.



ICAM Internal Controls Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 101 of 106 Framework





ICAM Internal Controls Centra Gas Manitoba Inc. 2019/20 General Rate Application Appendix 5.10 102 of 106 Monitoring





 Throughout our day to day activities, we are reviewing the control activities performed to ensure that they continue to operate effectively.





Internal Controls External Monitoring



The External Auditor has continued to provide a clean audit opinion on Centra Gas Financial Statements.



Internal Controls External Monitoring



Implementation of auditor recommendations to strengthen internal controls.



Manitoba Hydro

Integrated Cost Allocation Methodology Technical Conference



